

Home Comfort Certification System®



The Best HVAC

Anywhere USA
City, State 00000
000-000-0000

Setting The Performance Standard™

LUXAIRE®

HEATING ■ AIR CONDITIONING

*The areas leading comfort experts for all your heating
and Air Conditioning needs*

Price Book Set Up Instructions

BSI's **Luxaire Home Comfort Flat Rate Installation Price Book** is designed to help our Luxaire Dealers outperform the competition with a “customized-to-your-business” replacement installation “*Upfront*” consumer pricing guide.

We designed the price book to be used by both *Comfort Advisors* on a replacement sales call or for the *Selling Technicians* on a service call where they have identified a replacement opportunity.

Formatted for Easy Upselling:

The proven price book format has proven to help you to easily upsell via the “good-better-best-premium” system consumer installation pricing options.

Easy 1-Page Price Book Set-up:

Located on this web page, as well as, at end of this demo price book you will find the 1-page Set-up/Order Form. On this Form you provide us your unique labor costs, gross profit margin, finance rates, and your local utility rates.

Set-up of Installation Cost-of-Goods-Sold:

You provide us your preferred equipment vendor pricing from your vendor which we import your actual costs for equipment, materials, and warranties by system type and size.

We multiply by your provided labor cost rates by the “built-in” installation labor hours for a Crew Chief and Helper to arrive at your *Total Installation Labor Cost*. You may modify the “built-in” labor hours for any system configuration by faxing us your changes via marked up *User Guide* pages also located on this www.GrowMyHVAC.com page.

Your Unique Installed Sell Price:

Your unique Installed Sell Price will be based on your provided gross profit margin rate.

Finance and Energy Savings Tables:

We provide finance and energy savings tables to help the Comfort Advisor to show consumer affordability of a system installation. We create your finance tables using your unique local finance options and national *Home Equity Rates*, *Personal Bank Loan Rates*. We create your energy savings tables using your provided local area utility rates.

Customizing Configurations:

If your configuration are different from or is missing any system type versus this demo price book, we provide three easy ways for you to quickly communicate your unique price book configuration requirements:

1. For minor modifications, simply print the demo book price pages and mark them up with your equipment component match-ups and desired warranty offering and fax them back to us.
2. For extensive modifications, we can send you an Excel spreadsheet as an email attachment that you email back to us with your unique equipment configuration component match-ups.
3. Or you can simply set up with us a telephone or on-line GoToMeeting workout session to assist in expediting setting up of your price book.

Configuration Options:

This price book may be modified to include any or all of these common residential HVAC replacement configurations:

- Split System Gas Heat
- Split System Electric Heat
- Split System Cooling Only
- Split Heat Pump
- Split Dual Fuel Heat Pump
- Geothermal Heat Pump
- Packaged Gas Heat
- Packaged Heat Pump
- Packaged Dual Fuel
- Furnace Only – Gas/Oil/Propane
- Boiler Gas/Oil/Propane
- System Enhancements/Accessories

Prices Shown are Illustrative Only

- This “demo” price book was designed for demonstration purposes only.
- **The pricing shown is for a fictitious contractor and climate zone, and is not meant to be representative to local area pricing.**
- Your pricing will be accurate to your business based on your unique local area labor costs, unique overhead and net profit set-up requirements, local financing options, and your energy savings tables according to your climate zone.

Questions?

Call our Price Book Hot Line at 800-240-2823 24/7 or email us at customercare@GrowMyHVAC.com.

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The Home Comfort Flat Rate Price Book and the pricing process which it contains is the intellectual property of Building Services Institute, Inc. (BSI) and its licensors, and is protected by law, including United States copyright laws and international treaties. BSI grants you a license:

1. To use the Home Comfort Flat Rate Price Book within your business entity.
2. To make a single archival back-up copy of the Home Comfort Flat Rate Price Book in support of your use of the Home Comfort Flat Rate Price Book within your business as named on the submitted Home Comfort Flat Rate Set-up Sheet.
3. No reverse engineering. Except as stated above. MAY NOT MODIFY, TRANSLATE, DISSIMATE, OR DECOMPILE THE Home Comfort Flat Rate Price Book, OR ANY COPY, IN WHOLE OR PART.

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1. The license is effective until terminated. You may terminate the license at any time by destroying the Home Comfort Flat Rate Price Book together with all copies, modifications, and merged portions in any form. The license will also terminate upon conditions set forth elsewhere in this Agreement, and BSI may terminate your license if you fail to comply with this agreement.
2. You agree, upon such termination for any reason, to destroy the Home Comfort Flat Rate Price Book together with all copies, modifications, and merged portions in any form.

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1. The Home Comfort Flat Rate Price Book is provided "As Is" without warranty of any kind, either expressed or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose. The entire risk as to the quality and performance of the Home Comfort Flat Rate Price Book is with you, its authorized user. Building Services Institute Inc. and its licensors do not warrant that the functions contained in the Home Comfort Flat Rate Price Book will meet your requirements or error free.
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 - a). The replacement of any price book not meeting Building Services Institute, Inc.'s "Limited Warranty" or
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Article 4: General

1. Your use of this Home Comfort Flat Rate Price Book is acknowledgement that you have read this agreement, understand it and agree to be bound by its terms and conditions. You further agree that it is the complete and exclusive statement of the license agreement between us, which supersedes any proposal or prior License Agreement, oral or written, and any other communication between us relating to the subject matter of this License Agreement.
2. This Agreement will be governed by the laws of the State of New Hampshire, and you agree that any claims regarding the Home Comfort Flat Rate Price Book shall be brought in New Hampshire, and waive any objections to jurisdiction in the Courts of New Hampshire.

Mission Statement

- **Our Commitment:** We are committed to providing the highest quality and performance in all aspects of the equipment replacement industry, utilizing our core strengths to insure the continued success of our employees and our customers.
- **Core Services:** Design, fabrication, installation and service of heating and air conditioning, indoor air quality, ventilation, electrical, temperature control and humidity controls.
- **Core Strengths:** Experienced leadership, excellence, trustworthiness, loyalty, and pride in our reputation for quality workmanship and teamwork, our multi-trade capabilities, knowledge and commitment to innovativeness.
- **Success for Employees:** Provide fair compensation, security, trust, recognition, and a good working atmosphere.
- **Success for Customers:** Provide quality, competitive pricing, trust, partnership, and our ability to meet their unique requirements.

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Who we are:

- A premiere residential-commercial service company.
- We have consistently grown each year due to our competitive programs and services.
- Our company has continued to invest in state-of-the-art technology that allows us to deliver the highest level of service with the lowest possible cost.
- Our written training and employee development programs assure the delivery of safe, reliable service in and around your home.
- We have a written drug-free hiring policy to protect our customers and property.

What makes us different:

- We offer the industry's best Install-Right® guarantees, warranties, and assurances.
- Our field management and equipment installation procedures enable us to take care of everything and assume responsibility for everything.
- We are an unbiased independent contractor, not a manufacturer-sponsored dealer.
- We minimize all personal risk from doing business with us through our delivery systems and our liability coverage.
- We **Guard** both your time and equipment replacement investment money.

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The Home Comfort Certified System 7 Step Approach



1. Conducting the Home Use and Livability Survey to assure your personal, technical, and timing objectives are met. ↓
2. Conducting Manual J heat gain/loss measurement to right-size capacity of replacement equipment and duct distribution system installation. ↓
3. Analyzing data gathered to insure proper equipment sizing and inclusion of any accessories to meet your special requirements. ↓
4. Sitting down with you to explore their installation and purchase options. ↓
5. Back up all of our work with unsurpassed written Install-Right guarantees, warranties, and assurances. ↓
6. Organize, educate, train, and schedule installation personnel and manage your installation requirements. ↓
7. Precision tune and implement a warranty management system and 24/7 4-hour or less emergency response

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Why we set the Standards of Performance

- 90% of all installations have problems resulting in unnecessary energy inefficiencies due to:
 - Too large or too small equipment sizing
 - Improper match between condenser and evaporator
 - Improper duct sizing or distribution
 - Improper duct insulation or sealing
 - Leaking or disconnected duct work or diffusers
 - Improper system balancing
 - Improper system charging and calibration
- 40% of all installations fail to meet air flow requirements resulting in poor indoor comfort due to:
 - Improper sized equipment
 - Improper duct distribution design
 - Improper diffuser type or location
 - Leaking or disconnected ducts & diffusers
 - Improper system balancing
- 50% of all installations are not charged properly resulting in up to 50% higher operating cost due to:
 - Improper start-up, test, and installation verification per manufactures specifications and industry best practices
 - Untrained installation personnel
 - Poor contractor installation methods

Source: studies conducted by North Carolina Alternative Energy Corporation, Texas A&M University, Louisiana State University and BSI client customer surveys

With our The Home Comfort Certified System we guarantee that you will be in the top 10% of all installations

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Quality Installations by Design

Pre-installation:

1. Our proven Home Use & Livability Survey data gathering techniques enable us to provide our customers with unconditional performance guarantees
2. Our computer Manual J home load modeling guarantees that heating, cooling and comfort capacities will be met.
3. Our equipment/system selection process guarantees that both your personal and your home aesthetics requirements are met.
4. We select the most appropriate installation implementation process that guarantees our customers the lowest possible installation costs.
5. We specialize in working in occupied spaces and know the challenges, keep work areas clean, and actively plan our work methods to minimize any possible disruption.
6. We verify and test all work completion to guarantee that all was installed to specification and to best industry standards.
7. Our in-depth operator training guarantees that you will maximize your investment.

Post Installation:

9. Our installations are installed per industry best practice, which has continuously proven to reduce emergency or trouble calls. However, when one does occur, you will receive our highest priority response. We respond to emergency service or trouble calls even during peak periods within four (4) hours or less of your call.

Installation:

5. We will assign a installation team will take care of everything, manage everything, and be totally responsible for everything.

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PRICE BOOK

Setting The Performance Standard™

LUXAIRE®

HEATING ■ AIR CONDITIONING

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SPLIT AIR CONDITIONING WITH GAS HEAT

1.5 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,579

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement
- UPGRADABLE TO 16 SEER WITH VARIABLE FURNACE

\$ 6,266

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,868

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,469

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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LUXAIRE
HEATING AND COOLING

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SPLIT AIR CONDITIONING WITH GAS HEAT

2 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,863

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement
- UPGRADABLE TO 16 SEER WITH VARIABLE FURNACE

\$ 6,436

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,201

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,469

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

2.5 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,988

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement
- UPGRADABLE TO 16 SEER WITH VARIABLE FURNACE

\$ 6,625

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,951

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,991

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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Setting The Performance Standard.
LUXAIRE
HEATING/COOLING/COMFORT

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SPLIT AIR CONDITIONING WITH GAS HEAT

3 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,600

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement
- UPGRADABLE TO 16 SEER WITH VARIABLE FURNACE

\$ 7,223

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 10,025

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,064

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

3.5 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,511

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement
- UPGRADABLE TO 16 SEER WITH VARIABLE FURNACE

\$ 7,255

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,431

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 15,037

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

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- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
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SPLIT AIR CONDITIONING WITH GAS HEAT

4 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,971

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement
- UPGRADABLE TO 16 SEER WITH VARIABLE FURNACE

\$ 7,708

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,656

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 15,151

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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SPLIT AIR CONDITIONING WITH GAS HEAT

5 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,989

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement
- UPGRADABLE TO 16 SEER WITH VARIABLE FURNACE

\$ 8,389

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,610

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 15,855

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

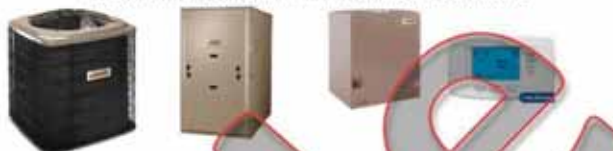
1.5 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,814

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,501

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,958

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,603

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

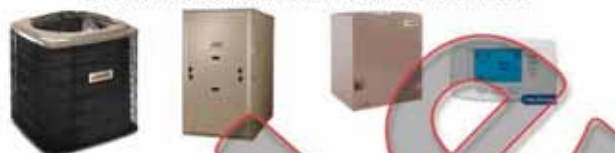
2 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,181

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,754

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,037

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,724

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

2.5 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,306

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,943

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,787

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,246

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

3 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,918

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,542

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,861

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,319

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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SPLIT AIR CONDITIONING WITH GAS HEAT

3.5 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,829

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,573

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,267

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 14,572

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

4 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,360

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,096

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,727

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 15,426

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

5 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,329

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,729

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,762

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 95.6% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 16,297

LUXAIRE AL8B 18 SEER 2-STAGE CONDENSING UNIT
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT COOLING ADD-ON - REPLACEMENT

SIZE TONS	CONDENSER ONLY	WITH COIL LINE SET	NEW INSTALL
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System Benefits

- Helps save you up to 35% on your energy bills*
- Tranquility of quiet operation via air top discharge
- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- Eco-friendly color and ozone protection 410A refrigerant
- 10 Year extended service Agreement

LUXAIRE MICROCHANNEL TCGD 13 SEER CONDENSING UNIT MC - MULTI-POSITION COIL/5/2 DIGITAL PROGRAMMABLE CONTROL

1.5	\$ 2,324	\$ 3,123	3,261
2	\$ 2,400	\$ 3,206	3,344
2.5	\$ 2,656	\$ 3,516	3,654
3	\$ 2,952	\$ 3,850	3,988
3.5	\$ 3,280	\$ 4,251	4,389
4	\$ 3,668	\$ 4,707	4,845
5	\$ 3,916	\$ 4,993	5,131



System Benefits

- Helps save you up to 38% on your energy bills*
- On-board diagnostics to help prevent harmful conditions
- Thermostat alerts you to any service requirements
- High endurance and performance Scroll® Compressor
- System adjusts airflow to help control humidity
- Eco-friendly color and ozone protection 410A refrigerant
- 10 Year extended service Agreement

LUXAIRE LCJF-4 14.5 SEER CONDENSING UNIT MC - MULTI-POSITION COIL/5/2 DIGITAL PROGRAMMABLE CONTROL

1.5	\$ 2,640	\$ 3,438	3,576
2	\$ 2,718	\$ 3,523	3,661
2.5	\$ 2,972	\$ 3,851	3,989
3	\$ 3,267	\$ 4,165	4,303
3.5	\$ 3,669	\$ 4,640	4,778
4	\$ 4,030	\$ 5,069	5,297
5	\$ 4,278	\$ 5,355	5,493



System Benefits

- Helps save you up to 50% on your energy bills*
- On-board diagnostics to help prevent harmful conditions
- Thermostat alerts you to any service requirements
- High endurance and performance Scroll® Compressor
- System adjusts airflow to help control humidity
- Eco-friendly color and ozone protection 410A refrigerant
- 10 Year extended service Agreement

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT MC - MULTI-POSITION COIL/7-DAY TOUCH SCREEN COMFORT CONTROL

2	\$ 3,571	\$ 4,376	4,514
2.5	\$ 3,951	\$ 4,810	4,948
3	\$ 4,361	\$ 5,260	5,398
3.5	\$ 4,695	\$ 5,666	5,804
4	\$ 5,217	\$ 6,256	6,394
5	\$ 5,743	\$ 6,820	6,958



System Benefits

- Helps save you up to 56% on your energy bills*
- On-board diagnostics to help prevent harmful conditions
- Thermostat alerts you to any service requirements
- High endurance and performance Scroll® Compressor
- System adjusts airflow to help control humidity
- Eco-friendly color and ozone protection 410A refrigerant
- 10 Year extended service Agreement

LUXAIRE AL5B 15 SEER 2-STAGE CONDENSING UNIT MC - MULTI-POSITION COIL/7-DAY TOUCH SCREEN COMFORT CONTROL

2	\$ 4,628	\$ 5,434	5,572
3	\$ 5,678	\$ 6,576	6,714
4	\$ 6,227	\$ 7,267	7,405
5	\$ 6,717	\$ 7,793	7,931



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equipment to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT HEAT PUMP

1.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,448

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 47% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,543

LUXAIRE LHJF 14.5 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,469

LUXAIRE HL6B 16 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,183

LUXAIRE HL8B 18 SEER HEAT PUMP
AVL VARIABLE SPEED AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,565

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 47% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,685

LUXAIRE LH1F 14.5 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,469

LUXAIRE HL6B 16 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,183

LUXAIRE HL8B 18 SEER HEAT PUMP
AVL VARIABLE SPEED AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

2.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,891

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 47% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,883

LUXAIRE LH1F 14.5 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 10,169

LUXAIRE HL6B 16 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,678

LUXAIRE HL8B 18 SEER HEAT PUMP
AVL VARIABLE SPEED AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,520

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 47% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,701

LUXAIRE LH1F 14.5 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 10,273

LUXAIRE HL6B 16 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,798

LUXAIRE HL8B 18 SEER HEAT PUMP
AVL VARIABLE SPEED AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

3.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,948

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 47% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,045

LUXAIRE LH1F 14.5 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,354

LUXAIRE HL6B 16 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,072

LUXAIRE HL8B 18 SEER HEAT PUMP
AVL VARIABLE SPEED AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,439

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 47% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,583

LUXAIRE LH1F 14.5 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,508

LUXAIRE HL6B 16 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,227

LUXAIRE HL8B 18 SEER HEAT PUMP
AVL VARIABLE SPEED AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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SPLIT HEAT PUMP

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,961

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 47% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,148

LUXAIRE LH1F 14.5 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/5/2 PROGRAMMABLE



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,715

LUXAIRE HL6B 16 SEER HEAT PUMP
FFP AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 15,701

LUXAIRE HL8B 18 SEER HEAT PUMP
AVL VARIABLE SPEED AIR HANDLING UNIT/ELECTRIC HEAT/7 DAY TOUCHSCREEN



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

1.5 TON UPFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 8,980

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 10,968

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 12,458

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 13,365

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

2 TON UPFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 9,122

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 10,968

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 12,458

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 13,365

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

2.5 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,385

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,638

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,923

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,910

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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DUAL FUEL HEAT PUMP

3 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,913

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,792

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,235

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 13,984

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

3.5 TON UPFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 11,235

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 13,809

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 15,155

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 16,119

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

4 TON UPFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 11,612

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 13,923

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 15,268

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 16,233

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

5 TON UPFLOW/HORIZONTAL

System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,213

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 14,802

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 17,687

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 18,613

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

1.5 TON DOWNFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 9,164

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 11,290

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 12,700

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 13,365

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

2 TON DOWNFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 9,306

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 11,290

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 12,700

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 13,365

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

2.5 TON DOWNFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 9,684

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 11,960

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 14,204

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 14,036

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

3 TON DOWNFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 11,020

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 10,881

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 14,277

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 14,110

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

3.5 TON DOWNFLOW/HORIZONTAL

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 11,488

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 14,216

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Comfort-R™ keeps you cooler by reducing indoor humidity
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 15,408

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 16,119

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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DUAL FUEL HEAT PUMP

4 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 11,614

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 14,304

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 15,522

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 16,233

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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DUAL FUEL HEAT PUMP

5 TON DOWNFLOW/HORIZONTAL

System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,619

LUXAIRE GHGD SERIES 13 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 15,208

LUXAIRE LHJF 14.5 SEER HEAT PUMP
LUXAIRE 80% TM8X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- 2-stage cooling/heating runs at an energy-saving 70% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Comfort-R™ keeps you cooler by reducing indoor humidity
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 17,801

LUXAIRE HL6B 16 SEER HEAT PUMP
LUXAIRE 95.0% TM9X 1-STAGE FURNACE 64K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- Helps save you up to 60% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Modulating heating runs at an energy-saving 50% capacity*
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 18,406

LUXAIRE HL8B 18 SEER HEAT PUMP
LUXAIRE 98% LP9C MODULATING FURNACE 80K BTU/MC - MULTI-POSITION COIL
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- New equipment mounting pad
- Set and level unit
- New refrigerant line set
- New condensate line
- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

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PACKAGED GAS ELECTRIC

1.5 TON - 2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 5,705

LUXAIRE DYZ 13 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,426

LUXAIRE DYQ 14 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,426

LUXAIRE DYG 15 SEER GAS ELECTRIC
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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PACKAGED GAS ELECTRIC

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 5,934

LUXAIRE NYZ 13 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 7,723

LUXAIRE NYZ 14 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 10,196

LUXAIRE DYX 15 SEER GAS ELECTRIC
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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PACKAGED GAS ELECTRIC

3 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 6,075

LUXAIRE NYZ 13 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 7,521

LUXAIRE NYZ 14 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 9,522

LUXAIRE DYX 15 SEER GAS ELECTRIC
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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PACKAGED GAS ELECTRIC

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 6,273

LUXAIRE NYZ 13 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 8,978

LUXAIRE NYZ 14 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 10,726

LUXAIRE DYX 15 SEER GAS ELECTRIC
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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PACKAGED GAS ELECTRIC

4 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 6,347

LUXAIRE NYZ 13 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 8,331

LUXAIRE NYZ 14 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year extended service Agreement

\$ 9,933

LUXAIRE DYX 15 SEER GAS ELECTRIC
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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PACKAGED GAS ELECTRIC

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,408

LUXAIRE NYZ 13 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,815

LUXAIRE NYZ 14 SEER GAS ELECTRIC
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 50% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 12,137

LUXAIRE DYX 15 SEER GAS ELECTRIC
7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.

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PACKAGED HEAT PUMP

1.5 TON - 2 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,278

LUXAIRE BUZ 13 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,580

LUXAIRE BUHQ 14 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,479

LUXAIRE BUX 15 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



Base Installation Price Includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

2.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 6,757

LUXAIRE BUZ 13 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,060

LUXAIRE BUHQ 14 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,759

LUXAIRE BUX 15 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



Base Installation Price Includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

3 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,141

LUXAIRE BUZ 13 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,443

LUXAIRE BUHQ 14 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,218

LUXAIRE BUX 15 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



Base Installation Price Includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

3.5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,579

LUXAIRE BUZ 13 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 7,881

LUXAIRE BUHQ 14 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,688

LUXAIRE BUX 15 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



Base Installation Price Includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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PACKAGED HEAT PUMP

4 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,183

LUXAIRE BUZ 13 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 8,485

LUXAIRE BUHQ 14 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,198

LUXAIRE BUX 15 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



Base Installation Price Includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



Setting the Performance Standard
LUXAIRE
HEATING AND COOLING

PACKAGED HEAT PUMP

5 TON

System Benefits

- Helps save you up to 38% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,109

LUXAIRE BUZ 13 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 9,411

LUXAIRE BUHQ 14 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- Helps save you up to 43% on your energy bills*
- Provides more efficient and reliable cooling
- Rust-resistant protection from the elements
- Reduces greenhouse gas emissions*
- Quiet and evenly distributes warm air to every room
- Heavy steel insulated cabinet holds more heat in the furnace
- 10 Year extended service Agreement

\$ 10,259

LUXAIRE BUX 15 SEER HEAT PUMP/ELEC HEAT
5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



Base Installation Price Includes

- New electrical disconnect
- New power wire equip. to disconnect
- New digital thermostat
- New supply/return plenum transitions
- Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



FURNACE ONLY UPFLOW/HORIZONTAL

SIZE MBTU	INVESTMENT
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System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- 10 Year extended service Agreement

YORK 80% TG8S 1-STAGE FURNACE 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL

60,000	\$	2,340
80,000	\$	3,273
80,000	\$	3,305
80,000	\$	3,305
100,000	\$	3,420



System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- 10 Year extended service Agreement

YORK 80% TG8S 1-STAGE FURNACE 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL

60,000	\$	3,406
80,000	\$	3,587
80,000	\$	3,698
80,000	\$	3,879
100,000	\$	4,070



System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- 10 Year extended service Agreement

YORK 95.6% TM9X 1-STAGE FURNACE 7-DAY TOUCH SCREEN COMFORT CONTROL

60,000	\$	3,406
80,000	\$	3,587
80,000	\$	3,698
80,000	\$	3,879
100,000	\$	4,070



System Benefits

- Simple low cost easy system maintenance access
- Efficient performance maximizes savings & comfort
- Guaranteed worry-free operation and dependability
- 10 Year extended service Agreement

AFFINITY 98% YP9C MODULATING FURNACE 7 DAY TOUCH SCREEN COMFORT CONTROL

60,000	\$	5,115
80,000	\$	5,215
80,000	\$	5,306
80,000	\$	5,527
100,000	\$	5,749



Base Installation Price Includes

- Set and level unit
- New supply/return plenum transitions
- New digital thermostat
- Equipment start up and safety inspection



IAQ ACCESSORIES PRICE SHEET

ACCESSORY	PURPOSE/NEED	WITH NEW SYSTEM	NEW INSTALL
 <p>Power Humidification Systems</p>	During the wintertime and in hot, dry climates, dry air inside your home can make you uncomfortable and cause damage to your belongings. The addition of an American Standard Heating & Air Conditioning humidifier is just the thing to restore the right amount of moisture to your home's air—for superior home comfort.	\$761	\$841
 <p>Whole Home Air Filtration System</p>	Improving the air in your home is easy with the Whole-Home Air Filtration System. Removes up to 99.98% of allergens from filtered air and catches particles even smaller than .1 micron in size 100 times more effective than a standard 1" throwaway filter. Includes a reusable filter is easy to vacuum or wash.	\$1,576	\$1,615
 <p>Guardian HEPA Air Cleaner System</p>	The Guardian Plus Air System keep the air in your entire home clean and healthy. This system eliminates the need for multiple, individual room units and is quiet and out of sight, while creating and maintaining a "HEPA Healthy Home".	\$1,480	\$1,500
 <p>Energy Recovery Ventilator (ERV)</p>	An air exchanger removes your home's stale indoor air and replaces it with an equal amount of fresh outdoor air. Plus, it recovers heat and moisture from the exchanged air in the winter, and pre-cools and dehumidifies incoming air in the summer. The result: a more comfortable, healthy, energy-efficient home for you and your family.	\$1,953	\$1,989
 <p>Bypass Humidifier</p>	Automatically delivers the right amount of humidity as needed while delivering up to 50% more moisture than comparable humidifiers. Uses an outdoor sensor to monitor temperature to maintain correct indoor humidity levels and operates so quiet, you'll barely notice it's running.	\$585	\$665
 <p>Ultraviolet Dual Lamp Treatment Systems</p>	The Honeywell UV100E2009 light system light kills airborne bacteria or surface mold. In order to keep the efficiency up on this unit the bulb must be replaced annually on your Honeywell UV100E2009 UV light system.	\$1,022	\$1,060
 <p>Whole-House Media Air Cleaner</p>	The F100F Media Air Cleaner captures a significant amount of the airborne particles from the air circulated through the unit. Recommended as the basic minimum air quality product.	\$638	\$678
 <p>Touchscreen Digital Programmable</p>	Easy-to-use interactive touchscreen thermostat that lets you program wake, leave, return, sleep and vacation heat and cool settings for seven different days. Includes a large, backlit display is easy to read even in low lighting.	\$290	\$290

INVESTMENT OPTION WORKSHEET			
Customer Name:		Date:	
Equipment:		Investment Option #1	Investment Option #2
Air Conditioning SEER:	Tons:		
Furnace AFUE:	MBTU:		
Reuse vibration isolation straps - attic		(\$67)	
Drain pan and drain line attic installation		\$362	
Replace supply plenum		\$312	
Replace return plenum		\$312	
New supply diffuser and run 6"x12" register		\$215	
New return run 8" up to 25'		\$156	
New return run 10" up to 25'		\$184	
New return run 14" up to 25'		\$210	
New return run 16" up to 25'		\$259	
New supply run up to 6" up to 25'		\$138	
New supply run up to 7"-9" up to 25'		\$174	
New supply run up to 10" - 12" up to 25'		\$202	
Reuse existing disconnect		(\$83)	
Reuse existing equipment pad		(\$103)	
Reuse existing line set		(\$233)	
New float and overflow line		\$71	
New 4"x4" styrofoam lift under drain pan		\$71	
System Accessories			
Heat Kit 5KW		\$357	
Heat Kit 10KW		\$430	
Heat Kit 15KW		\$462	
Heat Kit 25KW		\$692	
Heat Kit 30KW		\$956	
IAQ Accessories From Price Page			
Power Humidification Systems			
AccuClean™ Whole Home Air Filtration System			
Guardian HEPA Air Cleaner System			
AccuExchange™ Energy Recovery Ventilator (ERV)			
Bypass Humidifier			
Ultraviolet Dual Lamp Treatment Systems			
Whole-House Media Air Cleaner			
803 Touchscreen Digital Programmable			
Total Investment			
		Monthly Finance Estimated Payment *	
		Monthly Estimated Energy Savings*	
Net Monthly Investment*			

* Actual financed charges and energy savings are projected and may be different from those shown

FINANCE TABLES

Setting The Performance Standard™

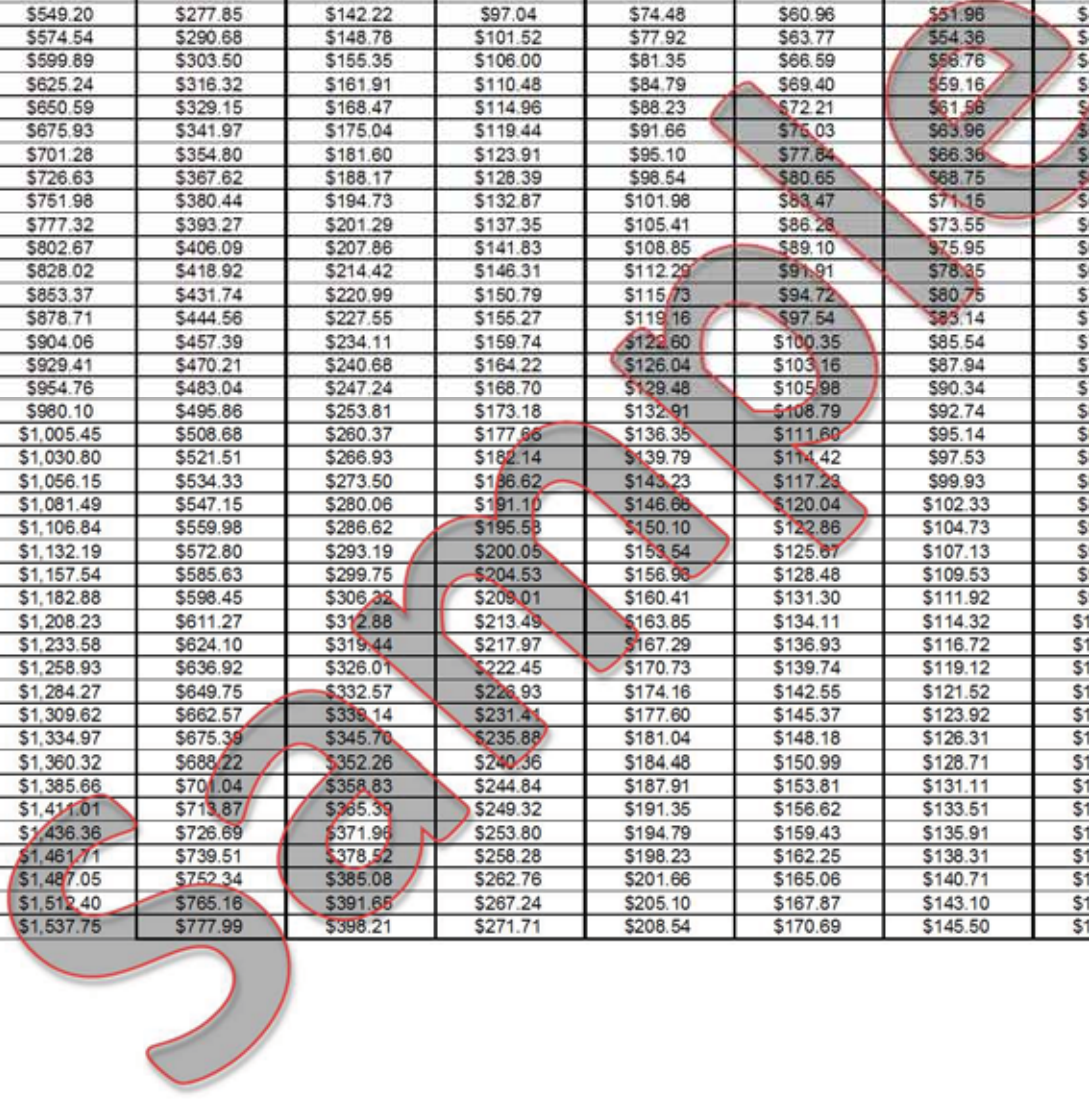
LUXAIRE®

HEATING ■ AIR CONDITIONING

Monthly Rate Calculator - Home Equity

Rate: 4.75%

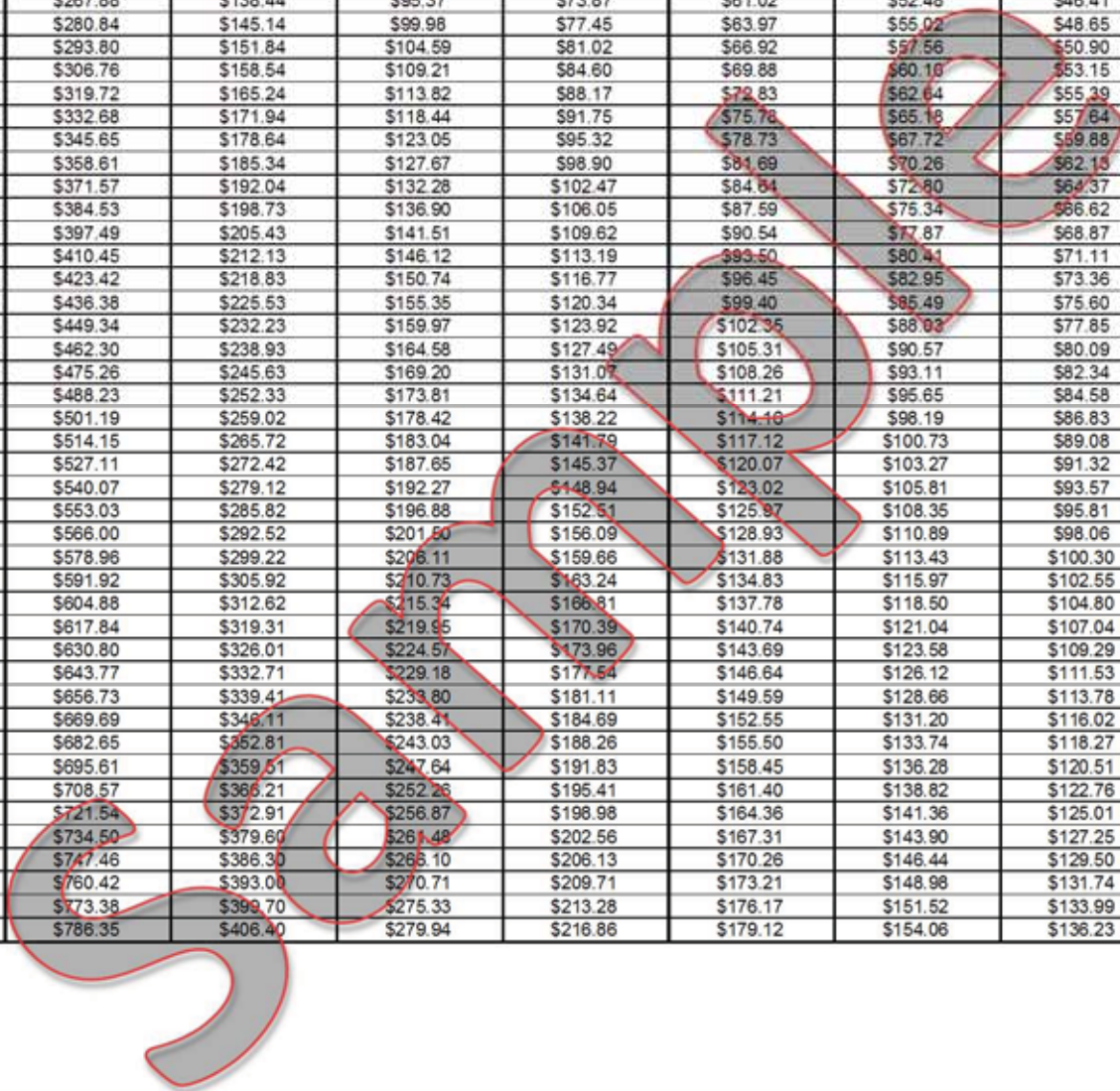
Amount to Finance	6 months	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$422.46	\$213.73	\$109.40	\$74.65	\$57.29	\$46.89	\$39.97	\$35.04
\$ 2,650	\$447.81	\$226.56	\$115.96	\$79.13	\$60.73	\$49.71	\$42.37	\$37.14
\$ 2,800	\$473.15	\$239.38	\$122.53	\$83.60	\$64.17	\$52.52	\$44.77	\$39.25
\$ 2,950	\$498.50	\$252.20	\$129.09	\$88.08	\$67.60	\$55.33	\$47.17	\$41.35
\$ 3,100	\$523.85	\$265.03	\$135.65	\$92.56	\$71.04	\$58.15	\$49.57	\$43.45
\$ 3,250	\$549.20	\$277.85	\$142.22	\$97.04	\$74.48	\$60.96	\$51.96	\$45.55
\$ 3,400	\$574.54	\$290.68	\$148.78	\$101.52	\$77.92	\$63.77	\$54.36	\$47.66
\$ 3,550	\$599.89	\$303.50	\$155.35	\$106.00	\$81.35	\$66.59	\$56.76	\$49.76
\$ 3,700	\$625.24	\$316.32	\$161.91	\$110.48	\$84.79	\$69.40	\$59.16	\$51.86
\$ 3,850	\$650.59	\$329.15	\$168.47	\$114.96	\$88.23	\$72.21	\$61.56	\$53.96
\$ 4,000	\$675.93	\$341.97	\$175.04	\$119.44	\$91.66	\$75.03	\$63.96	\$56.07
\$ 4,150	\$701.28	\$354.80	\$181.60	\$123.91	\$95.10	\$77.84	\$66.36	\$58.17
\$ 4,300	\$726.63	\$367.62	\$188.17	\$128.39	\$98.54	\$80.65	\$68.75	\$60.27
\$ 4,450	\$751.98	\$380.44	\$194.73	\$132.87	\$101.98	\$83.47	\$71.15	\$62.37
\$ 4,600	\$777.32	\$393.27	\$201.29	\$137.35	\$105.41	\$86.28	\$73.55	\$64.48
\$ 4,750	\$802.67	\$406.09	\$207.86	\$141.83	\$108.85	\$89.10	\$75.95	\$66.58
\$ 4,900	\$828.02	\$418.92	\$214.42	\$146.31	\$112.29	\$91.91	\$78.35	\$68.68
\$ 5,050	\$853.37	\$431.74	\$220.99	\$150.79	\$115.73	\$94.72	\$80.75	\$70.78
\$ 5,200	\$878.71	\$444.56	\$227.55	\$155.27	\$119.16	\$97.54	\$83.14	\$72.89
\$ 5,350	\$904.06	\$457.39	\$234.11	\$159.74	\$122.60	\$100.35	\$85.54	\$74.99
\$ 5,500	\$929.41	\$470.21	\$240.68	\$164.22	\$126.04	\$103.16	\$87.94	\$77.09
\$ 5,650	\$954.76	\$483.04	\$247.24	\$168.70	\$129.48	\$105.98	\$90.34	\$79.19
\$ 5,800	\$980.10	\$495.86	\$253.81	\$173.18	\$132.91	\$108.79	\$92.74	\$81.30
\$ 5,950	\$1,005.45	\$508.68	\$260.37	\$177.66	\$136.35	\$111.60	\$95.14	\$83.40
\$ 6,100	\$1,030.80	\$521.51	\$266.93	\$182.14	\$139.79	\$114.42	\$97.53	\$85.50
\$ 6,250	\$1,056.15	\$534.33	\$273.50	\$186.62	\$143.23	\$117.23	\$99.93	\$87.60
\$ 6,400	\$1,081.49	\$547.15	\$280.06	\$191.10	\$146.66	\$120.04	\$102.33	\$89.71
\$ 6,550	\$1,106.84	\$559.98	\$286.62	\$195.58	\$150.10	\$122.86	\$104.73	\$91.81
\$ 6,700	\$1,132.19	\$572.80	\$293.19	\$200.05	\$153.54	\$125.67	\$107.13	\$93.91
\$ 6,850	\$1,157.54	\$585.63	\$299.75	\$204.53	\$156.98	\$128.48	\$109.53	\$96.01
\$ 7,000	\$1,182.88	\$598.45	\$306.32	\$209.01	\$160.41	\$131.30	\$111.92	\$98.12
\$ 7,150	\$1,208.23	\$611.27	\$312.88	\$213.49	\$163.85	\$134.11	\$114.32	\$100.22
\$ 7,300	\$1,233.58	\$624.10	\$319.44	\$217.97	\$167.29	\$136.93	\$116.72	\$102.32
\$ 7,450	\$1,258.93	\$636.92	\$326.01	\$222.45	\$170.73	\$139.74	\$119.12	\$104.42
\$ 7,600	\$1,284.27	\$649.75	\$332.57	\$226.93	\$174.16	\$142.55	\$121.52	\$106.53
\$ 7,750	\$1,309.62	\$662.57	\$339.14	\$231.41	\$177.60	\$145.37	\$123.92	\$108.63
\$ 7,900	\$1,334.97	\$675.39	\$345.70	\$235.88	\$181.04	\$148.18	\$126.31	\$110.73
\$ 8,050	\$1,360.32	\$688.22	\$352.26	\$240.36	\$184.48	\$150.99	\$128.71	\$112.83
\$ 8,200	\$1,385.66	\$701.04	\$358.83	\$244.84	\$187.91	\$153.81	\$131.11	\$114.94
\$ 8,350	\$1,411.01	\$713.87	\$365.39	\$249.32	\$191.35	\$156.62	\$133.51	\$117.04
\$ 8,500	\$1,436.36	\$726.69	\$371.96	\$253.80	\$194.79	\$159.43	\$135.91	\$119.14
\$ 8,650	\$1,461.71	\$739.51	\$378.52	\$258.28	\$198.23	\$162.25	\$138.31	\$121.24
\$ 8,800	\$1,487.05	\$752.34	\$385.08	\$262.76	\$201.66	\$165.06	\$140.71	\$123.35
\$ 8,950	\$1,512.40	\$765.16	\$391.65	\$267.24	\$205.10	\$167.87	\$143.10	\$125.45
\$ 9,100	\$1,537.75	\$777.99	\$398.21	\$271.71	\$208.54	\$170.69	\$145.50	\$127.55



Monthly Rate Calculator

Rate: 6.75%

Amount to Finance	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$216.03	\$111.65	\$76.91	\$59.58	\$49.21	\$42.32	\$37.43
\$ 2,650	\$228.99	\$118.35	\$81.52	\$63.15	\$52.16	\$44.86	\$39.67
\$ 2,800	\$241.95	\$125.05	\$86.14	\$66.73	\$55.11	\$47.40	\$41.92
\$ 2,950	\$254.91	\$131.75	\$90.75	\$70.30	\$58.07	\$49.94	\$44.16
\$ 3,100	\$267.88	\$138.44	\$95.37	\$73.87	\$61.02	\$52.48	\$46.41
\$ 3,250	\$280.84	\$145.14	\$99.98	\$77.45	\$63.97	\$55.02	\$48.65
\$ 3,400	\$293.80	\$151.84	\$104.59	\$81.02	\$66.92	\$57.56	\$50.90
\$ 3,550	\$306.76	\$158.54	\$109.21	\$84.60	\$69.88	\$60.10	\$53.15
\$ 3,700	\$319.72	\$165.24	\$113.82	\$88.17	\$72.83	\$62.64	\$55.39
\$ 3,850	\$332.68	\$171.94	\$118.44	\$91.75	\$75.78	\$65.18	\$57.64
\$ 4,000	\$345.65	\$178.64	\$123.05	\$95.32	\$78.73	\$67.72	\$59.88
\$ 4,150	\$358.61	\$185.34	\$127.67	\$98.90	\$81.69	\$70.26	\$62.13
\$ 4,300	\$371.57	\$192.04	\$132.28	\$102.47	\$84.64	\$72.80	\$64.37
\$ 4,450	\$384.53	\$198.73	\$136.90	\$106.05	\$87.59	\$75.34	\$66.62
\$ 4,600	\$397.49	\$205.43	\$141.51	\$109.62	\$90.54	\$77.87	\$68.87
\$ 4,750	\$410.45	\$212.13	\$146.12	\$113.19	\$93.50	\$80.41	\$71.11
\$ 4,900	\$423.42	\$218.83	\$150.74	\$116.77	\$96.45	\$82.95	\$73.36
\$ 5,050	\$436.38	\$225.53	\$155.35	\$120.34	\$99.40	\$85.49	\$75.60
\$ 5,200	\$449.34	\$232.23	\$159.97	\$123.92	\$102.35	\$88.03	\$77.85
\$ 5,350	\$462.30	\$238.93	\$164.58	\$127.49	\$105.31	\$90.57	\$80.09
\$ 5,500	\$475.26	\$245.63	\$169.20	\$131.07	\$108.26	\$93.11	\$82.34
\$ 5,650	\$488.23	\$252.33	\$173.81	\$134.64	\$111.21	\$95.65	\$84.58
\$ 5,800	\$501.19	\$259.02	\$178.42	\$138.22	\$114.16	\$98.19	\$86.83
\$ 5,950	\$514.15	\$265.72	\$183.04	\$141.79	\$117.12	\$100.73	\$89.08
\$ 6,100	\$527.11	\$272.42	\$187.65	\$145.37	\$120.07	\$103.27	\$91.32
\$ 6,250	\$540.07	\$279.12	\$192.27	\$148.94	\$123.02	\$105.81	\$93.57
\$ 6,400	\$553.03	\$285.82	\$196.88	\$152.51	\$125.97	\$108.35	\$95.81
\$ 6,550	\$566.00	\$292.52	\$201.50	\$156.09	\$128.93	\$110.89	\$98.06
\$ 6,700	\$578.96	\$299.22	\$206.11	\$159.66	\$131.88	\$113.43	\$100.30
\$ 6,850	\$591.92	\$305.92	\$210.73	\$163.24	\$134.83	\$115.97	\$102.55
\$ 7,000	\$604.88	\$312.62	\$215.34	\$166.81	\$137.78	\$118.50	\$104.80
\$ 7,150	\$617.84	\$319.31	\$219.95	\$170.39	\$140.74	\$121.04	\$107.04
\$ 7,300	\$630.80	\$326.01	\$224.57	\$173.96	\$143.69	\$123.58	\$109.29
\$ 7,450	\$643.77	\$332.71	\$229.18	\$177.54	\$146.64	\$126.12	\$111.53
\$ 7,600	\$656.73	\$339.41	\$233.80	\$181.11	\$149.59	\$128.66	\$113.78
\$ 7,750	\$669.69	\$346.11	\$238.41	\$184.69	\$152.55	\$131.20	\$116.02
\$ 7,900	\$682.65	\$352.81	\$243.03	\$188.26	\$155.50	\$133.74	\$118.27
\$ 8,050	\$695.61	\$359.51	\$247.64	\$191.83	\$158.45	\$136.28	\$120.51
\$ 8,200	\$708.57	\$366.21	\$252.26	\$195.41	\$161.40	\$138.82	\$122.76
\$ 8,350	\$721.54	\$372.91	\$256.87	\$198.98	\$164.36	\$141.36	\$125.01
\$ 8,500	\$734.50	\$379.60	\$261.48	\$202.56	\$167.31	\$143.90	\$127.25
\$ 8,650	\$747.46	\$386.30	\$266.10	\$206.13	\$170.26	\$146.44	\$129.50
\$ 8,800	\$760.42	\$393.00	\$270.71	\$209.71	\$173.21	\$148.98	\$131.74
\$ 8,950	\$773.38	\$399.70	\$275.33	\$213.28	\$176.17	\$151.52	\$133.99
\$ 9,100	\$786.35	\$406.40	\$279.94	\$216.86	\$179.12	\$154.06	\$136.23



Monthly Rate Calculator - Same as Cash Tables

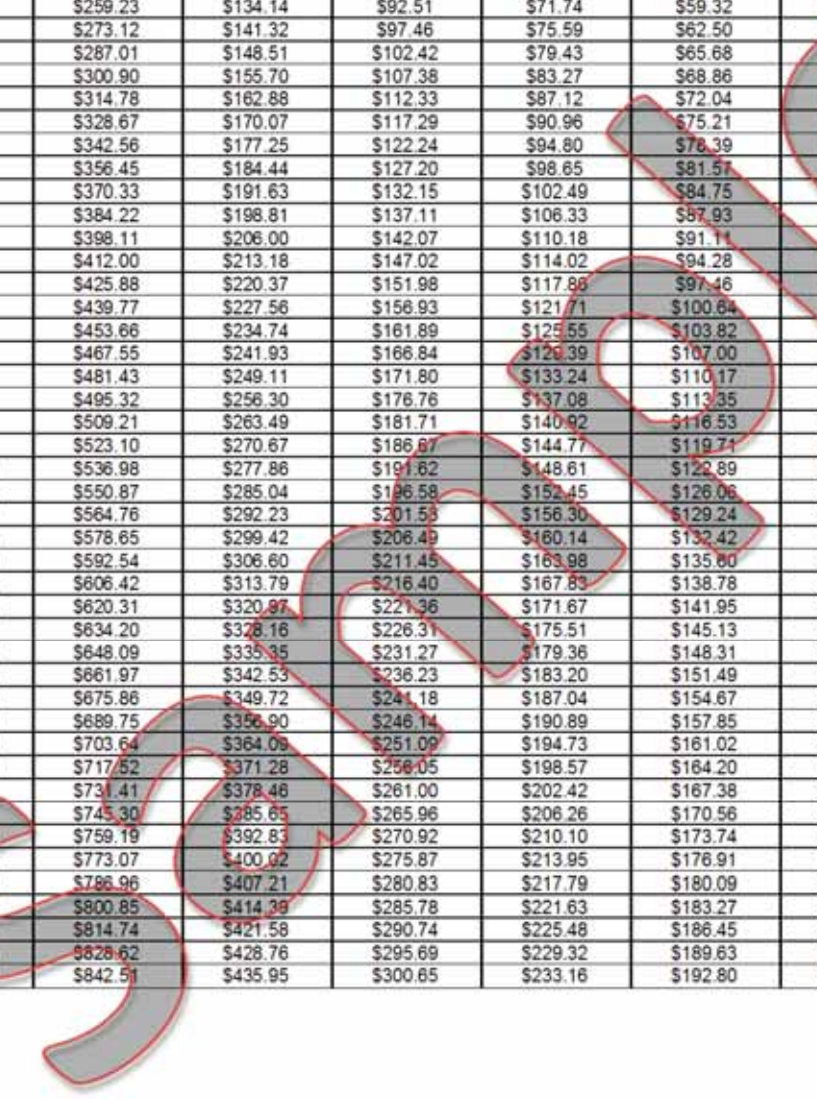
Rate: 7.00%

Amount to Finance	6 Mos Same as Cash 6 Months Repay	6 Mos Same as Cash 12 Months Repay	6 Mos Same as Cash 24 Months Repay	6 Mos Same as Cash 36 Months Repay	6 Mos Same as Cash 48 Months Repay	6 Mos Same as Cash 60 Months Repay	6 Mos Same as Cash 72 Months Repay	6 Mos Same as Cash 84 Months Repay
\$ 2,500	\$440.10	\$231.46	\$128.43	\$82.60	\$64.06	\$52.97	\$45.61	\$40.37
\$ 2,650	\$466.50	\$245.35	\$126.95	\$87.55	\$67.90	\$56.15	\$48.34	\$42.80
\$ 2,800	\$492.91	\$259.23	\$134.14	\$92.51	\$71.74	\$59.32	\$51.08	\$45.22
\$ 2,950	\$519.31	\$273.12	\$141.32	\$97.46	\$75.59	\$62.50	\$53.82	\$47.64
\$ 3,100	\$545.72	\$287.01	\$148.51	\$102.42	\$79.43	\$65.68	\$56.55	\$50.06
\$ 3,250	\$572.13	\$300.90	\$155.70	\$107.38	\$83.27	\$68.86	\$59.29	\$52.48
\$ 3,400	\$598.53	\$314.78	\$162.88	\$112.33	\$87.12	\$72.04	\$62.02	\$54.91
\$ 3,550	\$624.94	\$328.67	\$170.07	\$117.29	\$90.96	\$75.21	\$64.76	\$57.33
\$ 3,700	\$651.34	\$342.56	\$177.25	\$122.24	\$94.80	\$78.39	\$67.50	\$59.75
\$ 3,850	\$677.75	\$356.45	\$184.44	\$127.20	\$98.65	\$81.57	\$70.23	\$62.17
\$ 4,000	\$704.16	\$370.33	\$191.63	\$132.15	\$102.49	\$84.75	\$72.97	\$64.60
\$ 4,150	\$730.56	\$384.22	\$198.81	\$137.11	\$106.33	\$87.93	\$75.71	\$67.02
\$ 4,300	\$756.97	\$398.11	\$206.00	\$142.07	\$110.18	\$91.11	\$78.44	\$69.44
\$ 4,450	\$783.37	\$412.00	\$213.18	\$147.02	\$114.02	\$94.28	\$81.18	\$71.86
\$ 4,600	\$809.78	\$425.88	\$220.37	\$151.98	\$117.86	\$97.46	\$83.92	\$74.29
\$ 4,750	\$836.18	\$439.77	\$227.56	\$156.93	\$121.71	\$100.64	\$86.65	\$76.71
\$ 4,900	\$862.59	\$453.66	\$234.74	\$161.89	\$125.55	\$103.82	\$89.39	\$79.13
\$ 5,050	\$889.00	\$467.55	\$241.93	\$166.84	\$129.39	\$107.00	\$92.12	\$81.55
\$ 5,200	\$915.41	\$481.43	\$249.11	\$171.80	\$133.24	\$110.17	\$94.86	\$83.98
\$ 5,350	\$941.81	\$495.32	\$256.30	\$176.76	\$137.08	\$113.35	\$97.60	\$86.40
\$ 5,500	\$968.21	\$509.21	\$263.49	\$181.71	\$140.92	\$116.53	\$100.33	\$88.82
\$ 5,650	\$994.62	\$523.10	\$270.67	\$186.67	\$144.77	\$119.71	\$103.07	\$91.24
\$ 5,800	\$1,021.03	\$536.98	\$277.86	\$191.62	\$148.61	\$122.89	\$105.81	\$93.67
\$ 5,950	\$1,047.43	\$550.87	\$285.04	\$196.58	\$152.45	\$126.06	\$108.54	\$96.09
\$ 6,100	\$1,073.84	\$564.76	\$292.23	\$201.53	\$156.30	\$129.24	\$111.28	\$98.51
\$ 6,250	\$1,100.24	\$578.65	\$299.42	\$206.49	\$160.14	\$132.42	\$114.02	\$100.93
\$ 6,400	\$1,126.65	\$592.54	\$306.60	\$211.45	\$163.98	\$135.60	\$116.75	\$103.35
\$ 6,550	\$1,153.06	\$606.42	\$313.79	\$216.40	\$167.83	\$138.78	\$119.49	\$105.78
\$ 6,700	\$1,179.46	\$620.31	\$320.97	\$221.36	\$171.67	\$141.95	\$122.22	\$108.20
\$ 6,850	\$1,205.87	\$634.20	\$328.16	\$226.31	\$175.51	\$145.13	\$124.96	\$110.62
\$ 7,000	\$1,232.27	\$648.09	\$335.35	\$231.27	\$179.36	\$148.31	\$127.70	\$113.04
\$ 7,150	\$1,258.68	\$661.97	\$342.53	\$236.23	\$183.20	\$151.49	\$130.43	\$115.47
\$ 7,300	\$1,285.08	\$675.86	\$349.72	\$241.18	\$187.04	\$154.67	\$133.17	\$117.89
\$ 7,450	\$1,311.49	\$689.75	\$356.90	\$246.14	\$190.89	\$157.85	\$135.91	\$120.31
\$ 7,600	\$1,337.90	\$703.64	\$364.09	\$251.09	\$194.73	\$161.02	\$138.64	\$122.73
\$ 7,750	\$1,364.30	\$717.52	\$371.28	\$256.05	\$198.57	\$164.20	\$141.38	\$125.16
\$ 7,900	\$1,390.71	\$731.41	\$378.46	\$261.00	\$202.42	\$167.38	\$144.12	\$127.58
\$ 8,050	\$1,417.11	\$745.30	\$385.65	\$265.96	\$206.26	\$170.56	\$146.85	\$130.00
\$ 8,200	\$1,443.52	\$759.19	\$392.83	\$270.92	\$210.10	\$173.74	\$149.59	\$132.42
\$ 8,350	\$1,469.93	\$773.07	\$400.02	\$275.87	\$213.95	\$176.91	\$152.32	\$134.85
\$ 8,500	\$1,496.33	\$786.96	\$407.21	\$280.83	\$217.79	\$180.09	\$155.06	\$137.27
\$ 8,650	\$1,522.74	\$800.85	\$414.39	\$285.78	\$221.63	\$183.27	\$157.80	\$139.69
\$ 8,800	\$1,549.14	\$814.74	\$421.58	\$290.74	\$225.48	\$186.45	\$160.53	\$142.11
\$ 8,950	\$1,575.55	\$828.62	\$428.76	\$295.69	\$229.32	\$189.63	\$163.27	\$144.54
\$ 9,100	\$1,601.95	\$842.51	\$435.95	\$300.65	\$233.16	\$192.80	\$166.01	\$146.96

Monthly Rate Calculator - Same as Cash Tables

Rate: 7.00%

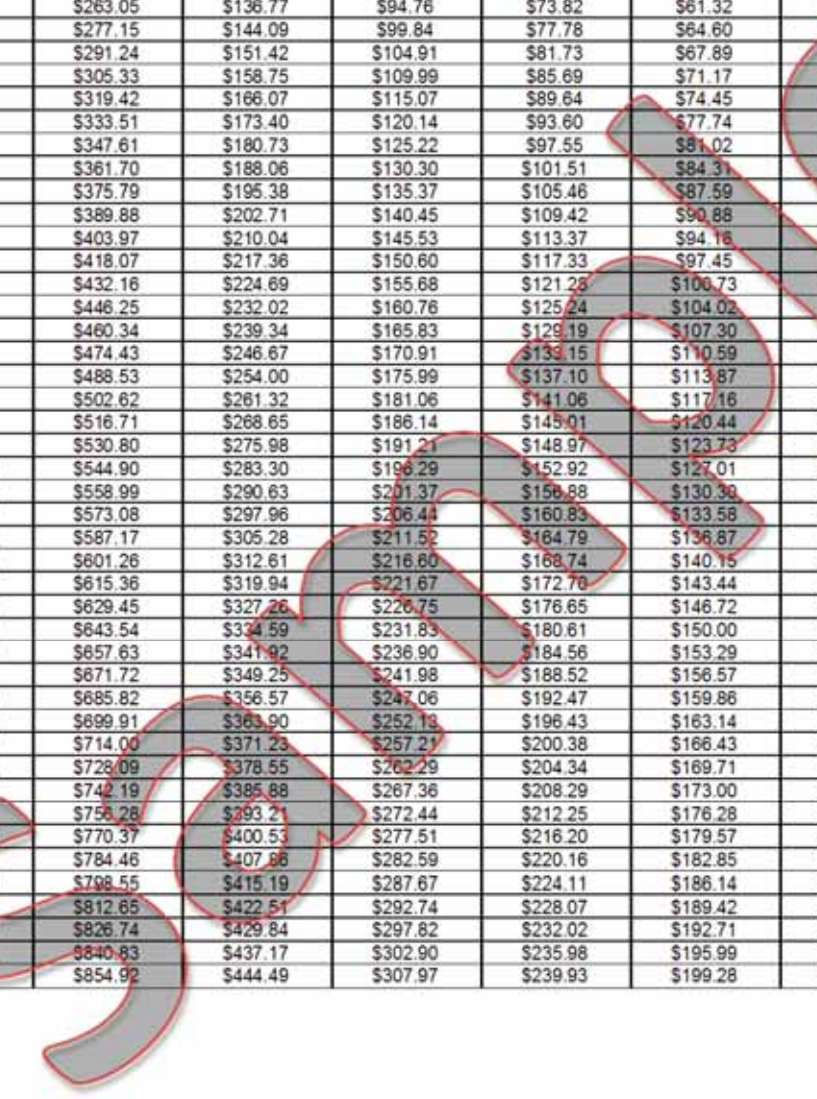
Amount to Finance	12 mos Same as Cash 6 Months Repay	12 mos Same as Cash 12 Months Repay	12 mos Same as Cash 24 Months Repay	12 mos Same as Cash 36 Months Repay	12 mos Same as Cash 48 Months Repay	12 mos Same as Cash 60 Months Repay	12 mos Same as Cash 72 Months Repay	12 mos Same as Cash 84 Months Repay
\$ 2,500	\$440.10	\$231.46	\$119.77	\$82.60	\$64.06	\$52.97	\$45.61	\$40.37
\$ 2,650	\$466.50	\$245.35	\$126.95	\$87.55	\$67.90	\$56.15	\$48.34	\$42.80
\$ 2,800	\$492.91	\$259.23	\$134.14	\$92.51	\$71.74	\$59.32	\$51.08	\$45.22
\$ 2,950	\$519.31	\$273.12	\$141.32	\$97.46	\$75.59	\$62.50	\$53.82	\$47.64
\$ 3,100	\$545.72	\$287.01	\$148.51	\$102.42	\$79.43	\$65.68	\$56.55	\$50.06
\$ 3,250	\$572.13	\$300.90	\$155.70	\$107.38	\$83.27	\$68.86	\$59.29	\$52.48
\$ 3,400	\$598.53	\$314.78	\$162.88	\$112.33	\$87.12	\$72.04	\$62.02	\$54.91
\$ 3,550	\$624.94	\$328.67	\$170.07	\$117.29	\$90.96	\$75.21	\$64.76	\$57.33
\$ 3,700	\$651.34	\$342.56	\$177.25	\$122.24	\$94.80	\$78.39	\$67.50	\$59.75
\$ 3,850	\$677.75	\$356.45	\$184.44	\$127.20	\$98.65	\$81.57	\$70.23	\$62.17
\$ 4,000	\$704.16	\$370.33	\$191.63	\$132.15	\$102.49	\$84.75	\$72.97	\$64.60
\$ 4,150	\$730.56	\$384.22	\$198.81	\$137.11	\$106.33	\$87.93	\$75.71	\$67.02
\$ 4,300	\$756.97	\$398.11	\$206.00	\$142.07	\$110.18	\$91.11	\$78.44	\$69.44
\$ 4,450	\$783.37	\$412.00	\$213.18	\$147.02	\$114.02	\$94.28	\$81.18	\$71.86
\$ 4,600	\$809.78	\$425.88	\$220.37	\$151.98	\$117.86	\$97.46	\$83.92	\$74.29
\$ 4,750	\$836.18	\$439.77	\$227.56	\$156.93	\$121.71	\$100.64	\$86.65	\$76.71
\$ 4,900	\$862.59	\$453.66	\$234.74	\$161.89	\$125.55	\$103.82	\$89.39	\$79.13
\$ 5,050	\$889.00	\$467.55	\$241.93	\$166.84	\$129.39	\$107.00	\$92.12	\$81.55
\$ 5,200	\$915.40	\$481.43	\$249.11	\$171.80	\$133.24	\$110.17	\$94.86	\$83.98
\$ 5,350	\$941.81	\$495.32	\$256.30	\$176.76	\$137.08	\$113.35	\$97.60	\$86.40
\$ 5,500	\$968.21	\$509.21	\$263.49	\$181.71	\$140.92	\$116.53	\$100.33	\$88.82
\$ 5,650	\$994.62	\$523.10	\$270.67	\$186.67	\$144.77	\$119.71	\$103.07	\$91.24
\$ 5,800	\$1,021.03	\$536.98	\$277.86	\$191.62	\$148.61	\$122.89	\$105.81	\$93.67
\$ 5,950	\$1,047.43	\$550.87	\$285.04	\$196.58	\$152.45	\$126.06	\$108.54	\$96.09
\$ 6,100	\$1,073.84	\$564.76	\$292.23	\$201.53	\$156.30	\$129.24	\$111.28	\$98.51
\$ 6,250	\$1,100.24	\$578.65	\$299.42	\$206.49	\$160.14	\$132.42	\$114.02	\$100.93
\$ 6,400	\$1,126.65	\$592.54	\$306.60	\$211.45	\$163.98	\$135.60	\$116.75	\$103.35
\$ 6,550	\$1,153.06	\$606.42	\$313.79	\$216.40	\$167.83	\$138.78	\$119.49	\$105.78
\$ 6,700	\$1,179.46	\$620.31	\$320.97	\$221.36	\$171.67	\$141.95	\$122.22	\$108.20
\$ 6,850	\$1,205.87	\$634.20	\$328.16	\$226.31	\$175.51	\$145.13	\$124.96	\$110.62
\$ 7,000	\$1,232.27	\$648.09	\$335.35	\$231.27	\$179.36	\$148.31	\$127.70	\$113.04
\$ 7,150	\$1,258.68	\$661.97	\$342.53	\$236.23	\$183.20	\$151.49	\$130.43	\$115.47
\$ 7,300	\$1,285.08	\$675.86	\$349.72	\$241.18	\$187.04	\$154.67	\$133.17	\$117.89
\$ 7,450	\$1,311.49	\$689.75	\$356.90	\$246.14	\$190.89	\$157.85	\$135.91	\$120.31
\$ 7,600	\$1,337.90	\$703.64	\$364.09	\$251.09	\$194.73	\$161.02	\$138.64	\$122.73
\$ 7,750	\$1,364.30	\$717.52	\$371.28	\$256.05	\$198.57	\$164.20	\$141.38	\$125.16
\$ 7,900	\$1,390.71	\$731.41	\$378.48	\$261.00	\$202.42	\$167.38	\$144.12	\$127.58
\$ 8,050	\$1,417.11	\$745.30	\$385.65	\$265.96	\$206.26	\$170.56	\$146.85	\$130.00
\$ 8,200	\$1,443.52	\$759.19	\$392.83	\$270.92	\$210.10	\$173.74	\$149.59	\$132.42
\$ 8,350	\$1,469.93	\$773.07	\$400.02	\$275.87	\$213.95	\$176.91	\$152.32	\$134.85
\$ 8,500	\$1,496.33	\$786.96	\$407.21	\$280.83	\$217.79	\$180.09	\$155.06	\$137.27
\$ 8,650	\$1,522.74	\$800.85	\$414.39	\$285.78	\$221.63	\$183.27	\$157.80	\$139.69
\$ 8,800	\$1,549.14	\$814.74	\$421.58	\$290.74	\$225.48	\$186.45	\$160.53	\$142.11
\$ 8,950	\$1,575.55	\$828.62	\$428.76	\$295.69	\$229.32	\$189.63	\$163.27	\$144.54
\$ 9,100	\$1,601.95	\$842.51	\$435.95	\$300.65	\$233.16	\$192.80	\$166.01	\$146.96



Monthly Rate Calculator - Same as Cash Tables

Rate: **8.00%**

Amount to Finance	18 mos Same as Cash 6 Months Repay	18 mos Same as Cash 12 Months Repay	18 mos Same as Cash 24 Months Repay	18 mos Same as Cash 36 Months Repay	18 mos Same as Cash 48 Months Repay	18 mos Same as Cash 60 Months Repay	18 mos Same as Cash 72 Months Repay	18 mos Same as Cash 84 Months Repay
\$ 2,500	\$443.50	\$234.87	\$122.11	\$84.61	\$65.91	\$54.75	\$47.34	\$42.08
\$ 2,650	\$470.11	\$248.96	\$129.44	\$89.68	\$69.87	\$58.03	\$50.18	\$44.61
\$ 2,800	\$496.72	\$263.05	\$136.77	\$94.76	\$73.82	\$61.32	\$53.02	\$47.13
\$ 2,950	\$523.33	\$277.15	\$144.09	\$99.84	\$77.78	\$64.60	\$55.86	\$49.66
\$ 3,100	\$549.94	\$291.24	\$151.42	\$104.91	\$81.73	\$67.89	\$58.70	\$52.18
\$ 3,250	\$576.55	\$305.33	\$158.75	\$109.99	\$85.69	\$71.17	\$61.54	\$54.71
\$ 3,400	\$603.16	\$319.42	\$166.07	\$115.07	\$89.64	\$74.45	\$64.38	\$57.23
\$ 3,550	\$629.77	\$333.51	\$173.40	\$120.14	\$93.60	\$77.74	\$67.22	\$59.76
\$ 3,700	\$656.38	\$347.61	\$180.73	\$125.22	\$97.55	\$81.02	\$70.06	\$62.28
\$ 3,850	\$682.99	\$361.70	\$188.06	\$130.30	\$101.51	\$84.31	\$72.90	\$64.81
\$ 4,000	\$709.60	\$375.79	\$195.38	\$135.37	\$105.46	\$87.59	\$75.74	\$67.33
\$ 4,150	\$736.21	\$389.88	\$202.71	\$140.45	\$109.42	\$90.88	\$78.58	\$69.86
\$ 4,300	\$762.82	\$403.97	\$210.04	\$145.53	\$113.37	\$94.16	\$81.42	\$72.38
\$ 4,450	\$789.43	\$418.07	\$217.36	\$150.60	\$117.33	\$97.45	\$84.26	\$74.91
\$ 4,600	\$816.04	\$432.16	\$224.69	\$155.68	\$121.28	\$100.73	\$87.11	\$77.43
\$ 4,750	\$842.65	\$446.25	\$232.02	\$160.76	\$125.24	\$104.02	\$89.95	\$79.96
\$ 4,900	\$869.26	\$460.34	\$239.34	\$165.83	\$129.19	\$107.30	\$92.79	\$82.48
\$ 5,050	\$895.87	\$474.43	\$246.67	\$170.91	\$133.15	\$110.59	\$95.63	\$85.01
\$ 5,200	\$922.48	\$488.53	\$254.00	\$175.99	\$137.10	\$113.87	\$98.47	\$87.53
\$ 5,350	\$949.09	\$502.62	\$261.32	\$181.06	\$141.06	\$117.16	\$101.31	\$90.06
\$ 5,500	\$975.70	\$516.71	\$268.65	\$186.14	\$145.01	\$120.44	\$104.15	\$92.58
\$ 5,650	\$1,002.31	\$530.80	\$275.98	\$191.21	\$148.97	\$123.73	\$106.99	\$95.11
\$ 5,800	\$1,028.92	\$544.90	\$283.30	\$196.29	\$152.92	\$127.01	\$109.83	\$97.63
\$ 5,950	\$1,055.53	\$558.99	\$290.63	\$201.37	\$156.88	\$130.30	\$112.67	\$100.16
\$ 6,100	\$1,082.14	\$573.08	\$297.96	\$206.44	\$160.83	\$133.58	\$115.51	\$102.68
\$ 6,250	\$1,108.75	\$587.17	\$305.28	\$211.52	\$164.79	\$136.87	\$118.35	\$105.21
\$ 6,400	\$1,135.36	\$601.26	\$312.61	\$216.60	\$168.74	\$140.15	\$121.19	\$107.73
\$ 6,550	\$1,161.97	\$615.36	\$319.94	\$221.67	\$172.70	\$143.44	\$124.03	\$110.26
\$ 6,700	\$1,188.58	\$629.45	\$327.26	\$226.75	\$176.65	\$146.72	\$126.87	\$112.78
\$ 6,850	\$1,215.19	\$643.54	\$334.59	\$231.83	\$180.61	\$150.00	\$129.71	\$115.31
\$ 7,000	\$1,241.80	\$657.63	\$341.92	\$236.90	\$184.56	\$153.29	\$132.55	\$117.83
\$ 7,150	\$1,268.41	\$671.72	\$349.25	\$241.98	\$188.52	\$156.57	\$135.39	\$120.36
\$ 7,300	\$1,295.02	\$685.82	\$356.57	\$247.06	\$192.47	\$159.86	\$138.23	\$122.88
\$ 7,450	\$1,321.63	\$699.91	\$363.90	\$252.13	\$196.43	\$163.14	\$141.07	\$125.41
\$ 7,600	\$1,348.24	\$714.00	\$371.23	\$257.21	\$200.38	\$166.43	\$143.91	\$127.93
\$ 7,750	\$1,374.85	\$728.09	\$378.55	\$262.29	\$204.34	\$169.71	\$146.75	\$130.46
\$ 7,900	\$1,401.46	\$742.19	\$385.88	\$267.36	\$208.29	\$173.00	\$149.59	\$132.98
\$ 8,050	\$1,428.07	\$756.28	\$393.21	\$272.44	\$212.25	\$176.28	\$152.43	\$135.51
\$ 8,200	\$1,454.68	\$770.37	\$400.53	\$277.51	\$216.20	\$179.57	\$155.27	\$138.03
\$ 8,350	\$1,481.29	\$784.46	\$407.86	\$282.59	\$220.16	\$182.85	\$158.11	\$140.56
\$ 8,500	\$1,507.90	\$798.55	\$415.19	\$287.67	\$224.11	\$186.14	\$160.96	\$143.08
\$ 8,650	\$1,534.51	\$812.65	\$422.51	\$292.74	\$228.07	\$189.42	\$163.80	\$145.61
\$ 8,800	\$1,561.12	\$826.74	\$429.84	\$297.82	\$232.02	\$192.71	\$166.64	\$148.13
\$ 8,950	\$1,587.73	\$840.83	\$437.17	\$302.90	\$235.98	\$195.99	\$169.48	\$150.66
\$ 9,100	\$1,614.34	\$854.92	\$444.49	\$307.97	\$239.93	\$199.28	\$172.32	\$153.18



ENERGY SAVINGS

Setting The Performance Standard™



Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

1.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 385	\$ 286	\$ 220	\$ 173	\$ 138	\$ 110	\$ 88	\$ 70	\$ 55	\$ 42	\$ 31	\$ 22		
17.5	\$ 382	\$ 283	\$ 217	\$ 170	\$ 134	\$ 107	\$ 85	\$ 67	\$ 52	\$ 39	\$ 28	\$ 19		
17	\$ 379	\$ 280	\$ 214	\$ 166	\$ 131	\$ 104	\$ 82	\$ 64	\$ 49	\$ 36	\$ 25	\$ 16		
16.5	\$ 375	\$ 276	\$ 210	\$ 163	\$ 128	\$ 100	\$ 78	\$ 60	\$ 45	\$ 32	\$ 21	\$ 12		
16	\$ 371	\$ 272	\$ 206	\$ 159	\$ 124	\$ 96	\$ 74	\$ 56	\$ 41	\$ 29	\$ 18	\$ 8		
15.5	\$ 367	\$ 268	\$ 202	\$ 155	\$ 120	\$ 92	\$ 70	\$ 52	\$ 37	\$ 25	\$ 14	\$ 4		
15	\$ 363	\$ 264	\$ 198	\$ 151	\$ 116	\$ 88	\$ 66	\$ 48	\$ 33	\$ 20	\$ 9	\$ -		
14.5	\$ 358	\$ 259	\$ 193	\$ 146	\$ 111	\$ 83	\$ 61	\$ 43	\$ 28	\$ 16	\$ 5	\$ -		
14	\$ 354	\$ 255	\$ 189	\$ 141	\$ 106	\$ 79	\$ 57	\$ 39	\$ 24	\$ 11	\$ -	\$ -		
13.5	\$ 348	\$ 249	\$ 183	\$ 136	\$ 101	\$ 73	\$ 51	\$ 33	\$ 18	\$ 6	\$ -	\$ -		
13	\$ 343	\$ 244	\$ 178	\$ 131	\$ 95	\$ 68	\$ 46	\$ 28	\$ 13	\$ -	\$ -	\$ -		
12.5	\$ 337	\$ 238	\$ 172	\$ 124	\$ 89	\$ 62	\$ 40	\$ 22	\$ 7	\$ -	\$ -	\$ -		
12	\$ 330	\$ 231	\$ 165	\$ 118	\$ 83	\$ 55	\$ 33	\$ 15	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 323	\$ 224	\$ 158	\$ 111	\$ 75	\$ 48	\$ 26	\$ 8	\$ -	\$ -	\$ -	\$ -		
11	\$ 315	\$ 216	\$ 150	\$ 103	\$ 68	\$ 40	\$ 18	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 306	\$ 207	\$ 141	\$ 94	\$ 59	\$ 31	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 297	\$ 198	\$ 132	\$ 85	\$ 50	\$ 22	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

18,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

1.5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 32	\$ 24	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 6	\$ 5	\$ 4	\$ 3	\$ 2		
17.5	\$ 32	\$ 24	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2	\$ 2		
17	\$ 32	\$ 23	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2	\$ 1		
16.5	\$ 31	\$ 23	\$ 18	\$ 14	\$ 11	\$ 8	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2	\$ 1		
16	\$ 31	\$ 23	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 5	\$ 3	\$ 2	\$ 1	\$ 1		
15.5	\$ 31	\$ 22	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0		
15	\$ 30	\$ 22	\$ 17	\$ 13	\$ 10	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ -		
14.5	\$ 30	\$ 22	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1	\$ 0	\$ -		
14	\$ 29	\$ 21	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -	\$ -		
13.5	\$ 29	\$ 21	\$ 15	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 0	\$ -	\$ -		
13	\$ 29	\$ 20	\$ 15	\$ 11	\$ 8	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -	\$ -		
12.5	\$ 28	\$ 20	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -	\$ -	\$ -		
12	\$ 28	\$ 19	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 27	\$ 19	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -	\$ -	\$ -		
11	\$ 26	\$ 18	\$ 13	\$ 9	\$ 6	\$ 3	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 26	\$ 17	\$ 12	\$ 8	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 25	\$ 17	\$ 11	\$ 7	\$ 4	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

18,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 513	\$ 381	\$ 293	\$ 230	\$ 183	\$ 147	\$ 117	\$ 93	\$ 73	\$ 56	\$ 42	\$ 29		
17.5	\$ 509	\$ 377	\$ 289	\$ 226	\$ 179	\$ 142	\$ 113	\$ 89	\$ 69	\$ 52	\$ 38	\$ 25		
17	\$ 505	\$ 373	\$ 285	\$ 222	\$ 175	\$ 138	\$ 109	\$ 85	\$ 65	\$ 48	\$ 33	\$ 21		
16.5	\$ 500	\$ 368	\$ 280	\$ 217	\$ 170	\$ 133	\$ 104	\$ 80	\$ 60	\$ 43	\$ 29	\$ 16		
16	\$ 495	\$ 363	\$ 275	\$ 212	\$ 165	\$ 128	\$ 99	\$ 75	\$ 55	\$ 38	\$ 24	\$ 11		
15.5	\$ 490	\$ 358	\$ 270	\$ 207	\$ 160	\$ 123	\$ 94	\$ 70	\$ 50	\$ 33	\$ 18	\$ 6		
15	\$ 484	\$ 352	\$ 264	\$ 201	\$ 154	\$ 117	\$ 88	\$ 64	\$ 44	\$ 27	\$ 13	\$ -		
14.5	\$ 478	\$ 346	\$ 258	\$ 195	\$ 148	\$ 111	\$ 82	\$ 58	\$ 38	\$ 21	\$ 7	\$ -		
14	\$ 471	\$ 339	\$ 251	\$ 189	\$ 141	\$ 105	\$ 75	\$ 51	\$ 31	\$ 18	\$ -	\$ -		
13.5	\$ 464	\$ 332	\$ 244	\$ 182	\$ 134	\$ 98	\$ 68	\$ 44	\$ 24	\$ 8	\$ -	\$ -		
13	\$ 457	\$ 325	\$ 237	\$ 174	\$ 127	\$ 90	\$ 61	\$ 37	\$ 17	\$ -	\$ -	\$ -		
12.5	\$ 449	\$ 317	\$ 229	\$ 166	\$ 119	\$ 82	\$ 53	\$ 29	\$ 9	\$ -	\$ -	\$ -		
12	\$ 440	\$ 308	\$ 220	\$ 157	\$ 110	\$ 73	\$ 44	\$ 20	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 430	\$ 298	\$ 210	\$ 148	\$ 100	\$ 64	\$ 34	\$ 10	\$ -	\$ -	\$ -	\$ -		
11	\$ 420	\$ 288	\$ 200	\$ 137	\$ 90	\$ 53	\$ 24	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 409	\$ 277	\$ 189	\$ 126	\$ 79	\$ 42	\$ 15	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 396	\$ 264	\$ 176	\$ 113	\$ 66	\$ 29	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

2 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 43	\$ 32	\$ 24	\$ 19	\$ 15	\$ 12	\$ 10	\$ 8	\$ 6	\$ 5	\$ 3	\$ 2		
17.5	\$ 42	\$ 31	\$ 24	\$ 19	\$ 15	\$ 12	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2		
17	\$ 42	\$ 31	\$ 24	\$ 18	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2		
16.5	\$ 42	\$ 31	\$ 23	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1		
16	\$ 41	\$ 30	\$ 23	\$ 18	\$ 14	\$ 11	\$ 8	\$ 6	\$ 5	\$ 3	\$ 2	\$ 1		
15.5	\$ 41	\$ 30	\$ 22	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 0		
15	\$ 40	\$ 29	\$ 22	\$ 17	\$ 13	\$ 10	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1	\$ -		
14.5	\$ 40	\$ 29	\$ 21	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -		
14	\$ 39	\$ 28	\$ 21	\$ 16	\$ 12	\$ 9	\$ 6	\$ 4	\$ 3	\$ 1	\$ -	\$ -		
13.5	\$ 39	\$ 28	\$ 20	\$ 15	\$ 11	\$ 8	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -		
13	\$ 38	\$ 27	\$ 20	\$ 15	\$ 11	\$ 8	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -		
12.5	\$ 37	\$ 26	\$ 19	\$ 14	\$ 10	\$ 7	\$ 4	\$ 2	\$ 1	\$ -	\$ -	\$ -		
12	\$ 37	\$ 26	\$ 18	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 36	\$ 25	\$ 18	\$ 12	\$ 8	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -		
11	\$ 35	\$ 24	\$ 17	\$ 11	\$ 8	\$ 4	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 34	\$ 23	\$ 16	\$ 10	\$ 7	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 33	\$ 22	\$ 15	\$ 9	\$ 6	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 642	\$ 477	\$ 367	\$ 288	\$ 229	\$ 183	\$ 147	\$ 117	\$ 92	\$ 71	\$ 52	\$ 37		
17.5	\$ 636	\$ 471	\$ 361	\$ 283	\$ 224	\$ 178	\$ 141	\$ 111	\$ 86	\$ 65	\$ 47	\$ 31		
17	\$ 631	\$ 466	\$ 356	\$ 277	\$ 218	\$ 173	\$ 136	\$ 106	\$ 81	\$ 60	\$ 42	\$ 26		
16.5	\$ 625	\$ 460	\$ 350	\$ 271	\$ 213	\$ 167	\$ 130	\$ 100	\$ 75	\$ 54	\$ 36	\$ 20		
16	\$ 619	\$ 454	\$ 344	\$ 265	\$ 206	\$ 160	\$ 124	\$ 94	\$ 69	\$ 48	\$ 29	\$ 14		
15.5	\$ 612	\$ 447	\$ 337	\$ 259	\$ 200	\$ 154	\$ 117	\$ 87	\$ 62	\$ 41	\$ 23	\$ 7		
15	\$ 605	\$ 440	\$ 330	\$ 251	\$ 193	\$ 147	\$ 110	\$ 80	\$ 55	\$ 34	\$ 16	\$ -		
14.5	\$ 597	\$ 432	\$ 322	\$ 244	\$ 185	\$ 139	\$ 102	\$ 72	\$ 47	\$ 26	\$ 8	\$ -		
14	\$ 589	\$ 424	\$ 314	\$ 236	\$ 177	\$ 131	\$ 94	\$ 64	\$ 39	\$ 18	\$ -	\$ -		
13.5	\$ 581	\$ 416	\$ 306	\$ 227	\$ 168	\$ 122	\$ 86	\$ 56	\$ 31	\$ 9	\$ -	\$ -		
13	\$ 571	\$ 406	\$ 296	\$ 218	\$ 159	\$ 113	\$ 76	\$ 46	\$ 21	\$ -	\$ -	\$ -		
12.5	\$ 561	\$ 396	\$ 286	\$ 207	\$ 149	\$ 103	\$ 66	\$ 36	\$ 11	\$ -	\$ -	\$ -		
12	\$ 550	\$ 385	\$ 275	\$ 196	\$ 138	\$ 92	\$ 55	\$ 25	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 538	\$ 373	\$ 263	\$ 184	\$ 126	\$ 80	\$ 43	\$ 13	\$ -	\$ -	\$ -	\$ -		
11	\$ 525	\$ 360	\$ 250	\$ 171	\$ 113	\$ 67	\$ 30	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 511	\$ 346	\$ 236	\$ 157	\$ 98	\$ 52	\$ 16	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 495	\$ 330	\$ 220	\$ 141	\$ 82	\$ 37	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

30,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

2.5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 53	\$ 40	\$ 31	\$ 24	\$ 19	\$ 15	\$ 12	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3		
17.5	\$ 53	\$ 39	\$ 30	\$ 24	\$ 19	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3		
17	\$ 53	\$ 39	\$ 30	\$ 23	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2		
16.5	\$ 52	\$ 38	\$ 29	\$ 23	\$ 18	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2		
16	\$ 52	\$ 38	\$ 29	\$ 22	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 2	\$ 1		
15.5	\$ 51	\$ 37	\$ 28	\$ 22	\$ 17	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1		
15	\$ 50	\$ 37	\$ 28	\$ 21	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3	\$ 1	\$ -		
14.5	\$ 50	\$ 36	\$ 27	\$ 20	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4	\$ 2	\$ 1	\$ -		
14	\$ 49	\$ 35	\$ 26	\$ 20	\$ 15	\$ 11	\$ 8	\$ 5	\$ 3	\$ 2	\$ -	\$ -		
13.5	\$ 48	\$ 35	\$ 25	\$ 19	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -		
13	\$ 48	\$ 34	\$ 25	\$ 18	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2	\$ -	\$ -	\$ -		
12.5	\$ 47	\$ 33	\$ 24	\$ 17	\$ 12	\$ 9	\$ 6	\$ 3	\$ 1	\$ -	\$ -	\$ -		
12	\$ 46	\$ 32	\$ 23	\$ 16	\$ 11	\$ 8	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 45	\$ 31	\$ 22	\$ 15	\$ 10	\$ 7	\$ 4	\$ 1	\$ -	\$ -	\$ -	\$ -		
11	\$ 44	\$ 30	\$ 21	\$ 14	\$ 9	\$ 6	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 43	\$ 29	\$ 20	\$ 13	\$ 8	\$ 4	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 41	\$ 28	\$ 18	\$ 12	\$ 7	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

30,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 770	\$ 572	\$ 440	\$ 346	\$ 275	\$ 220	\$ 176	\$ 140	\$ 110	\$ 85	\$ 63	\$ 44		
17.5	\$ 764	\$ 566	\$ 434	\$ 339	\$ 269	\$ 214	\$ 170	\$ 134	\$ 104	\$ 78	\$ 57	\$ 38		
17	\$ 757	\$ 559	\$ 427	\$ 333	\$ 262	\$ 207	\$ 163	\$ 127	\$ 97	\$ 72	\$ 50	\$ 31		
16.5	\$ 750	\$ 552	\$ 420	\$ 326	\$ 255	\$ 200	\$ 156	\$ 120	\$ 90	\$ 65	\$ 43	\$ 24		
16	\$ 743	\$ 545	\$ 413	\$ 318	\$ 248	\$ 193	\$ 149	\$ 113	\$ 83	\$ 57	\$ 35	\$ 17		
15.5	\$ 735	\$ 537	\$ 405	\$ 310	\$ 240	\$ 185	\$ 141	\$ 105	\$ 75	\$ 49	\$ 27	\$ 9		
15	\$ 726	\$ 528	\$ 396	\$ 302	\$ 231	\$ 176	\$ 132	\$ 96	\$ 66	\$ 41	\$ 19	\$ -		
14.5	\$ 717	\$ 519	\$ 387	\$ 293	\$ 222	\$ 167	\$ 123	\$ 87	\$ 57	\$ 32	\$ 10	\$ -		
14	\$ 707	\$ 509	\$ 377	\$ 283	\$ 212	\$ 157	\$ 113	\$ 77	\$ 47	\$ 22	\$ -	\$ -		
13.5	\$ 697	\$ 499	\$ 367	\$ 272	\$ 202	\$ 147	\$ 103	\$ 67	\$ 37	\$ 11	\$ -	\$ -		
13	\$ 685	\$ 487	\$ 355	\$ 261	\$ 190	\$ 135	\$ 91	\$ 55	\$ 25	\$ -	\$ -	\$ -		
12.5	\$ 673	\$ 475	\$ 343	\$ 249	\$ 178	\$ 123	\$ 79	\$ 43	\$ 13	\$ -	\$ -	\$ -		
12	\$ 660	\$ 462	\$ 330	\$ 236	\$ 165	\$ 110	\$ 66	\$ 30	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 646	\$ 448	\$ 316	\$ 221	\$ 151	\$ 96	\$ 52	\$ 18	\$ -	\$ -	\$ -	\$ -		
11	\$ 630	\$ 432	\$ 300	\$ 206	\$ 135	\$ 80	\$ 36	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 613	\$ 415	\$ 283	\$ 189	\$ 118	\$ 63	\$ 19	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 594	\$ 396	\$ 264	\$ 170	\$ 99	\$ 44	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

3 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 64	\$ 48	\$ 37	\$ 29	\$ 23	\$ 18	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4		
17.5	\$ 64	\$ 47	\$ 36	\$ 28	\$ 22	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 3		
17	\$ 63	\$ 47	\$ 36	\$ 28	\$ 22	\$ 17	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3		
16.5	\$ 63	\$ 46	\$ 35	\$ 27	\$ 21	\$ 17	\$ 13	\$ 10	\$ 8	\$ 5	\$ 4	\$ 2		
16	\$ 62	\$ 45	\$ 34	\$ 27	\$ 21	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3	\$ 1		
15.5	\$ 61	\$ 45	\$ 34	\$ 26	\$ 20	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4	\$ 2	\$ 1		
15	\$ 61	\$ 44	\$ 33	\$ 25	\$ 19	\$ 15	\$ 11	\$ 8	\$ 6	\$ 3	\$ 2	\$ -		
14.5	\$ 60	\$ 43	\$ 32	\$ 24	\$ 18	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1	\$ -		
14	\$ 59	\$ 42	\$ 31	\$ 24	\$ 18	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2	\$ -	\$ -		
13.5	\$ 58	\$ 42	\$ 31	\$ 23	\$ 17	\$ 12	\$ 9	\$ 6	\$ 3	\$ 1	\$ -	\$ -		
13	\$ 57	\$ 41	\$ 30	\$ 22	\$ 16	\$ 11	\$ 8	\$ 5	\$ 2	\$ -	\$ -	\$ -		
12.5	\$ 56	\$ 40	\$ 29	\$ 21	\$ 15	\$ 10	\$ 7	\$ 4	\$ 1	\$ -	\$ -	\$ -		
12	\$ 55	\$ 39	\$ 28	\$ 20	\$ 14	\$ 9	\$ 6	\$ 3	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 54	\$ 37	\$ 26	\$ 18	\$ 13	\$ 8	\$ 4	\$ 1	\$ -	\$ -	\$ -	\$ -		
11	\$ 53	\$ 36	\$ 25	\$ 17	\$ 11	\$ 7	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 51	\$ 35	\$ 24	\$ 16	\$ 10	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 50	\$ 33	\$ 22	\$ 14	\$ 8	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 898	\$ 667	\$ 513	\$ 403	\$ 321	\$ 257	\$ 205	\$ 163	\$ 128	\$ 99	\$ 73	\$ 51		
17.5	\$ 891	\$ 660	\$ 506	\$ 396	\$ 314	\$ 249	\$ 198	\$ 156	\$ 121	\$ 91	\$ 66	\$ 44		
17	\$ 883	\$ 652	\$ 498	\$ 388	\$ 306	\$ 242	\$ 190	\$ 148	\$ 113	\$ 84	\$ 58	\$ 36		
16.5	\$ 875	\$ 644	\$ 490	\$ 380	\$ 298	\$ 233	\$ 182	\$ 140	\$ 105	\$ 75	\$ 50	\$ 28		
16	\$ 866	\$ 635	\$ 481	\$ 371	\$ 289	\$ 225	\$ 173	\$ 131	\$ 96	\$ 67	\$ 41	\$ 19		
15.5	\$ 857	\$ 626	\$ 472	\$ 362	\$ 279	\$ 215	\$ 164	\$ 122	\$ 87	\$ 57	\$ 32	\$ 10		
15	\$ 847	\$ 616	\$ 462	\$ 352	\$ 270	\$ 205	\$ 154	\$ 112	\$ 77	\$ 47	\$ 22	\$ -		
14.5	\$ 836	\$ 605	\$ 451	\$ 341	\$ 259	\$ 195	\$ 143	\$ 101	\$ 66	\$ 37	\$ 11	\$ -		
14	\$ 825	\$ 594	\$ 440	\$ 330	\$ 248	\$ 183	\$ 132	\$ 90	\$ 55	\$ 28	\$ -	\$ -		
13.5	\$ 813	\$ 582	\$ 428	\$ 318	\$ 235	\$ 171	\$ 120	\$ 78	\$ 43	\$ 13	\$ -	\$ -		
13	\$ 800	\$ 569	\$ 415	\$ 305	\$ 222	\$ 158	\$ 107	\$ 65	\$ 30	\$ -	\$ -	\$ -		
12.5	\$ 785	\$ 554	\$ 400	\$ 290	\$ 208	\$ 144	\$ 92	\$ 50	\$ 15	\$ -	\$ -	\$ -		
12	\$ 770	\$ 539	\$ 385	\$ 275	\$ 193	\$ 128	\$ 77	\$ 35	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 753	\$ 522	\$ 368	\$ 258	\$ 176	\$ 112	\$ 60	\$ 18	\$ -	\$ -	\$ -	\$ -		
11	\$ 735	\$ 504	\$ 350	\$ 240	\$ 158	\$ 93	\$ 42	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 715	\$ 484	\$ 330	\$ 220	\$ 138	\$ 73	\$ 22	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 693	\$ 462	\$ 308	\$ 198	\$ 116	\$ 51	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

3.5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 75	\$ 56	\$ 43	\$ 34	\$ 27	\$ 21	\$ 17	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4		
17.5	\$ 74	\$ 55	\$ 42	\$ 33	\$ 26	\$ 21	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4		
17	\$ 74	\$ 54	\$ 42	\$ 32	\$ 25	\$ 20	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3		
16.5	\$ 73	\$ 54	\$ 41	\$ 32	\$ 25	\$ 19	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4	\$ 2		
16	\$ 72	\$ 53	\$ 40	\$ 31	\$ 24	\$ 19	\$ 14	\$ 11	\$ 8	\$ 6	\$ 3	\$ 2		
15.5	\$ 71	\$ 52	\$ 39	\$ 30	\$ 23	\$ 18	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1		
15	\$ 71	\$ 51	\$ 39	\$ 29	\$ 22	\$ 17	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2	\$ -		
14.5	\$ 70	\$ 50	\$ 38	\$ 28	\$ 22	\$ 16	\$ 12	\$ 8	\$ 6	\$ 3	\$ 1	\$ -		
14	\$ 69	\$ 50	\$ 37	\$ 28	\$ 21	\$ 15	\$ 11	\$ 8	\$ 5	\$ 2	\$ -	\$ -		
13.5	\$ 68	\$ 48	\$ 36	\$ 26	\$ 20	\$ 14	\$ 10	\$ 6	\$ 4	\$ 1	\$ -	\$ -		
13	\$ 67	\$ 47	\$ 35	\$ 25	\$ 19	\$ 13	\$ 9	\$ 5	\$ 2	\$ -	\$ -	\$ -		
12.5	\$ 65	\$ 46	\$ 33	\$ 24	\$ 17	\$ 12	\$ 8	\$ 4	\$ 1	\$ -	\$ -	\$ -		
12	\$ 64	\$ 45	\$ 32	\$ 23	\$ 16	\$ 11	\$ 6	\$ 3	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 63	\$ 44	\$ 31	\$ 22	\$ 15	\$ 9	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -		
11	\$ 61	\$ 42	\$ 29	\$ 20	\$ 13	\$ 8	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 60	\$ 40	\$ 28	\$ 18	\$ 11	\$ 6	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 58	\$ 39	\$ 26	\$ 17	\$ 10	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

4 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 1,027	\$ 763	\$ 587	\$ 461	\$ 367	\$ 293	\$ 235	\$ 187	\$ 147	\$ 113	\$ 84	\$ 59		
17.5	\$ 1,018	\$ 754	\$ 578	\$ 453	\$ 358	\$ 285	\$ 226	\$ 178	\$ 138	\$ 104	\$ 75	\$ 50		
17	\$ 1,009	\$ 745	\$ 569	\$ 444	\$ 349	\$ 276	\$ 217	\$ 169	\$ 129	\$ 96	\$ 67	\$ 41		
16.5	\$ 1,000	\$ 736	\$ 560	\$ 434	\$ 340	\$ 267	\$ 208	\$ 160	\$ 120	\$ 86	\$ 57	\$ 32		
16	\$ 990	\$ 726	\$ 550	\$ 424	\$ 330	\$ 257	\$ 198	\$ 150	\$ 110	\$ 76	\$ 47	\$ 22		
15.5	\$ 979	\$ 715	\$ 539	\$ 414	\$ 319	\$ 246	\$ 187	\$ 139	\$ 99	\$ 66	\$ 36	\$ 11		
15	\$ 968	\$ 704	\$ 528	\$ 402	\$ 308	\$ 235	\$ 176	\$ 128	\$ 88	\$ 54	\$ 25	\$ -		
14.5	\$ 956	\$ 692	\$ 516	\$ 390	\$ 296	\$ 223	\$ 164	\$ 116	\$ 76	\$ 42	\$ 13	\$ -		
14	\$ 943	\$ 679	\$ 503	\$ 377	\$ 283	\$ 210	\$ 151	\$ 103	\$ 63	\$ 29	\$ -	\$ -		
13.5	\$ 929	\$ 665	\$ 489	\$ 363	\$ 269	\$ 196	\$ 137	\$ 89	\$ 49	\$ 15	\$ -	\$ -		
13	\$ 914	\$ 650	\$ 474	\$ 348	\$ 254	\$ 181	\$ 122	\$ 74	\$ 34	\$ -	\$ -	\$ -		
12.5	\$ 898	\$ 634	\$ 458	\$ 332	\$ 238	\$ 164	\$ 106	\$ 58	\$ 18	\$ -	\$ -	\$ -		
12	\$ 880	\$ 616	\$ 440	\$ 314	\$ 220	\$ 147	\$ 88	\$ 40	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 861	\$ 597	\$ 421	\$ 295	\$ 201	\$ 128	\$ 69	\$ 21	\$ -	\$ -	\$ -	\$ -		
11	\$ 840	\$ 576	\$ 400	\$ 274	\$ 180	\$ 107	\$ 48	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 817	\$ 553	\$ 377	\$ 251	\$ 157	\$ 84	\$ 25	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 792	\$ 528	\$ 352	\$ 226	\$ 132	\$ 59	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

48,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

4 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 86	\$ 64	\$ 49	\$ 38	\$ 31	\$ 24	\$ 20	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5		
17.5	\$ 85	\$ 63	\$ 48	\$ 38	\$ 30	\$ 24	\$ 19	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4		
17	\$ 84	\$ 62	\$ 47	\$ 37	\$ 29	\$ 23	\$ 18	\$ 14	\$ 11	\$ 8	\$ 6	\$ 3		
16.5	\$ 83	\$ 61	\$ 47	\$ 36	\$ 28	\$ 22	\$ 17	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3		
16	\$ 83	\$ 61	\$ 46	\$ 35	\$ 28	\$ 21	\$ 17	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2		
15.5	\$ 82	\$ 60	\$ 45	\$ 34	\$ 27	\$ 21	\$ 16	\$ 12	\$ 8	\$ 5	\$ 3	\$ 1		
15	\$ 81	\$ 59	\$ 44	\$ 34	\$ 26	\$ 20	\$ 15	\$ 11	\$ 7	\$ 5	\$ 2	\$ -		
14.5	\$ 80	\$ 58	\$ 43	\$ 33	\$ 25	\$ 19	\$ 14	\$ 10	\$ 6	\$ 4	\$ 1	\$ -		
14	\$ 79	\$ 57	\$ 42	\$ 31	\$ 24	\$ 17	\$ 13	\$ 9	\$ 5	\$ 2	\$ -	\$ -		
13.5	\$ 77	\$ 55	\$ 41	\$ 30	\$ 22	\$ 16	\$ 11	\$ 7	\$ 4	\$ 1	\$ -	\$ -		
13	\$ 76	\$ 54	\$ 39	\$ 29	\$ 21	\$ 15	\$ 10	\$ 6	\$ 3	\$ -	\$ -	\$ -		
12.5	\$ 75	\$ 53	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 5	\$ 1	\$ -	\$ -	\$ -		
12	\$ 73	\$ 51	\$ 37	\$ 26	\$ 18	\$ 12	\$ 7	\$ 3	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 72	\$ 50	\$ 35	\$ 25	\$ 17	\$ 11	\$ 6	\$ 2	\$ -	\$ -	\$ -	\$ -		
11	\$ 70	\$ 48	\$ 33	\$ 23	\$ 15	\$ 9	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 68	\$ 46	\$ 31	\$ 21	\$ 13	\$ 7	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 66	\$ 44	\$ 29	\$ 19	\$ 11	\$ 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

48,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 1,283	\$ 953	\$ 733	\$ 576	\$ 458	\$ 367	\$ 293	\$ 233	\$ 183	\$ 141	\$ 105	\$ 73		
17.5	\$ 1,273	\$ 943	\$ 723	\$ 566	\$ 448	\$ 356	\$ 283	\$ 223	\$ 173	\$ 131	\$ 94	\$ 63		
17	\$ 1,262	\$ 932	\$ 712	\$ 555	\$ 437	\$ 345	\$ 272	\$ 212	\$ 162	\$ 119	\$ 83	\$ 52		
16.5	\$ 1,250	\$ 920	\$ 700	\$ 543	\$ 425	\$ 333	\$ 260	\$ 200	\$ 150	\$ 108	\$ 71	\$ 40		
16	\$ 1,238	\$ 908	\$ 688	\$ 530	\$ 413	\$ 321	\$ 248	\$ 188	\$ 138	\$ 95	\$ 59	\$ 28		
15.5	\$ 1,224	\$ 894	\$ 674	\$ 517	\$ 399	\$ 308	\$ 234	\$ 174	\$ 124	\$ 82	\$ 46	\$ 14		
15	\$ 1,210	\$ 880	\$ 660	\$ 503	\$ 385	\$ 293	\$ 220	\$ 160	\$ 110	\$ 68	\$ 31	\$ -		
14.5	\$ 1,195	\$ 865	\$ 645	\$ 488	\$ 370	\$ 278	\$ 205	\$ 145	\$ 95	\$ 53	\$ 16	\$ -		
14	\$ 1,179	\$ 849	\$ 629	\$ 471	\$ 354	\$ 262	\$ 189	\$ 129	\$ 79	\$ 36	\$ -	\$ -		
13.5	\$ 1,161	\$ 831	\$ 611	\$ 454	\$ 336	\$ 244	\$ 171	\$ 111	\$ 61	\$ 19	\$ -	\$ -		
13	\$ 1,142	\$ 812	\$ 592	\$ 435	\$ 317	\$ 226	\$ 152	\$ 92	\$ 42	\$ -	\$ -	\$ -		
12.5	\$ 1,122	\$ 792	\$ 572	\$ 415	\$ 297	\$ 205	\$ 132	\$ 72	\$ 22	\$ -	\$ -	\$ -		
12	\$ 1,100	\$ 770	\$ 550	\$ 393	\$ 275	\$ 183	\$ 110	\$ 50	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 1,076	\$ 746	\$ 526	\$ 369	\$ 251	\$ 159	\$ 86	\$ 26	\$ -	\$ -	\$ -	\$ -		
11	\$ 1,050	\$ 720	\$ 500	\$ 343	\$ 225	\$ 133	\$ 60	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 1,021	\$ 691	\$ 471	\$ 314	\$ 196	\$ 105	\$ 31	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 990	\$ 660	\$ 440	\$ 283	\$ 165	\$ 73	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

60,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 107	\$ 79	\$ 61	\$ 48	\$ 38	\$ 31	\$ 24	\$ 19	\$ 15	\$ 12	\$ 9	\$ 6		
17.5	\$ 106	\$ 79	\$ 60	\$ 47	\$ 37	\$ 30	\$ 24	\$ 19	\$ 14	\$ 11	\$ 8	\$ 5		
17	\$ 105	\$ 78	\$ 59	\$ 46	\$ 36	\$ 29	\$ 23	\$ 18	\$ 13	\$ 10	\$ 7	\$ 4		
16.5	\$ 104	\$ 77	\$ 58	\$ 45	\$ 35	\$ 28	\$ 22	\$ 17	\$ 13	\$ 9	\$ 6	\$ 3		
16	\$ 103	\$ 76	\$ 57	\$ 44	\$ 34	\$ 27	\$ 21	\$ 16	\$ 11	\$ 8	\$ 5	\$ 2		
15.5	\$ 102	\$ 75	\$ 56	\$ 43	\$ 33	\$ 26	\$ 20	\$ 15	\$ 10	\$ 7	\$ 4	\$ 1		
15	\$ 101	\$ 73	\$ 55	\$ 42	\$ 32	\$ 24	\$ 18	\$ 13	\$ 9	\$ 6	\$ 3	\$ -		
14.5	\$ 100	\$ 72	\$ 54	\$ 41	\$ 31	\$ 23	\$ 17	\$ 12	\$ 8	\$ 4	\$ 1	\$ -		
14	\$ 98	\$ 71	\$ 52	\$ 39	\$ 29	\$ 22	\$ 16	\$ 11	\$ 7	\$ 3	\$ -	\$ -		
13.5	\$ 97	\$ 69	\$ 51	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 5	\$ 2	\$ -	\$ -		
13	\$ 95	\$ 68	\$ 49	\$ 36	\$ 26	\$ 19	\$ 13	\$ 8	\$ 4	\$ -	\$ -	\$ -		
12.5	\$ 94	\$ 66	\$ 48	\$ 35	\$ 25	\$ 17	\$ 11	\$ 6	\$ 2	\$ -	\$ -	\$ -		
12	\$ 92	\$ 64	\$ 46	\$ 33	\$ 23	\$ 15	\$ 9	\$ 4	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 90	\$ 62	\$ 44	\$ 31	\$ 21	\$ 13	\$ 7	\$ 2	\$ -	\$ -	\$ -	\$ -		
11	\$ 88	\$ 60	\$ 42	\$ 29	\$ 19	\$ 11	\$ 5	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 85	\$ 58	\$ 39	\$ 26	\$ 16	\$ 9	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 83	\$ 55	\$ 37	\$ 24	\$ 14	\$ 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

60,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

1 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 445	\$ 353	\$ 276	\$ 211	\$ 156	\$ 108	
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 417	\$ 324	\$ 247	\$ 182	\$ 127	\$ 89	
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 398	\$ 306	\$ 229	\$ 164	\$ 109	\$ 71	
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 381	\$ 288	\$ 211	\$ 146	\$ 90	\$ 42	
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 363	\$ 270	\$ 193	\$ 126	\$ 70	\$ 22	
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ -	
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ -	
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ -	\$ -	
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ -	\$ -	
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ -	\$ -	\$ -	
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ -	\$ -	\$ -	
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ -	\$ -	\$ -	\$ -	
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 46	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

12,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

1 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 38	\$ 76	\$ 69	\$ 17	\$ 12	\$ 8	
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 67	\$ 76	\$ 69	\$ 15	\$ 11	\$ 7	
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 67	\$ 76	\$ 69	\$ 14	\$ 9	\$ 5	
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 66	\$ 76	\$ 69	\$ 12	\$ 8	\$ 4	
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 65	\$ 76	\$ 69	\$ 10	\$ 6	\$ 2	
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 64	\$ 76	\$ 69	\$ 9	\$ 4	\$ -	
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 63	\$ 76	\$ 69	\$ 7	\$ 2	\$ -	
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 62	\$ 76	\$ 69	\$ 5	\$ -	\$ -	
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 61	\$ 76	\$ 69	\$ 2	\$ -	\$ -	
13	\$ 148	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 60	\$ 76	\$ 69	\$ -	\$ -	\$ -	
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 59	\$ 76	\$ 69	\$ 3	\$ -	\$ -	
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 58	\$ 76	\$ 69	\$ -	\$ -	\$ -	
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 57	\$ 76	\$ 69	\$ 3	\$ -	\$ -	
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 56	\$ 76	\$ 69	\$ 8	\$ -	\$ -	
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 55	\$ 76	\$ 69	\$ 4	\$ -	\$ -	
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ 54	\$ 76	\$ 69	\$ -	\$ -	\$ -	

12,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

1.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 811	\$ 908	\$ 833	\$ 200	\$ 145	\$ 96	
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 805	\$ 908	\$ 833	\$ 183	\$ 128	\$ 79	
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 798	\$ 908	\$ 833	\$ 165	\$ 110	\$ 61	
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 791	\$ 908	\$ 833	\$ 146	\$ 90	\$ 42	
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 784	\$ 908	\$ 833	\$ 126	\$ 70	\$ 22	
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ -	
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ -	
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ -	\$ -	
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ -	\$ -	
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ -	\$ -	\$ -	
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ -	\$ -	\$ -	
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ -	\$ -	\$ -	\$ -	
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 46	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

18,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

1.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 68	\$ 76	\$ 69	\$ 17	\$ 12	\$ 8	
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 67	\$ 76	\$ 69	\$ 15	\$ 11	\$ 7	
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 67	\$ 76	\$ 69	\$ 14	\$ 9	\$ 5	
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 66	\$ 76	\$ 69	\$ 12	\$ 8	\$ 4	
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 65	\$ 76	\$ 69	\$ 10	\$ 6	\$ 2	
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 4	\$ -	
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 26	\$ 19	\$ 12	\$ 7	\$ 2	\$ -	
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 24	\$ 16	\$ 10	\$ 5	\$ -	\$ -	
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2	\$ -	\$ -	
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 5	\$ -	\$ -	\$ -	
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 3	\$ -	\$ -	\$ -	
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ -	\$ -	\$ -	\$ -	
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

18,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 811	\$ 908	\$ 833	\$ 200	\$ 145	\$ 96	
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 805	\$ 908	\$ 833	\$ 183	\$ 128	\$ 79	
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 798	\$ 908	\$ 833	\$ 165	\$ 110	\$ 61	
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 791	\$ 908	\$ 833	\$ 146	\$ 90	\$ 42	
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 784	\$ 908	\$ 833	\$ 126	\$ 70	\$ 22	
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ -	
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ -	
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ -	\$ -	
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ -	\$ -	
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ -	\$ -	\$ -	
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ -	\$ -	\$ -	
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ -	\$ -	\$ -	\$ -	
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 46	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

2 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 68	\$ 76	\$ 69	\$ 17	\$ 12	\$ 8	
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 67	\$ 76	\$ 69	\$ 15	\$ 11	\$ 7	
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 67	\$ 76	\$ 69	\$ 14	\$ 9	\$ 5	
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 66	\$ 76	\$ 69	\$ 12	\$ 8	\$ 4	
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 65	\$ 76	\$ 69	\$ 10	\$ 6	\$ 2	
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 4	\$ -	
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 26	\$ 19	\$ 12	\$ 7	\$ 2	\$ -	
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 24	\$ 16	\$ 10	\$ 5	\$ -	\$ -	
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2	\$ -	\$ -	
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 5	\$ -	\$ -	\$ -	
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 3	\$ -	\$ -	\$ -	
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ -	\$ -	\$ -	\$ -	
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 445	\$ 353	\$ 276	\$ 211	\$ 156	\$ 108	
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 417	\$ 324	\$ 247	\$ 182	\$ 127	\$ 89	
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 399	\$ 306	\$ 229	\$ 164	\$ 109	\$ 71	
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 386	\$ 293	\$ 216	\$ 151	\$ 96	\$ 58	
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 368	\$ 275	\$ 198	\$ 133	\$ 77	\$ 39	
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ -	
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ -	
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ -	\$ -	
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ -	\$ -	
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ -	\$ -	\$ -	
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ -	\$ -	\$ -	
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ -	\$ -	\$ -	\$ -	
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 46	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

30,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

2.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 38	\$ 76	\$ 69	\$ 17	\$ 12	\$ 8	
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 37	\$ 76	\$ 69	\$ 15	\$ 11	\$ 7	
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 36	\$ 76	\$ 69	\$ 14	\$ 9	\$ 5	
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 35	\$ 76	\$ 69	\$ 12	\$ 8	\$ 4	
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 34	\$ 76	\$ 69	\$ 10	\$ 6	\$ 2	
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 4	\$ -	
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 26	\$ 19	\$ 12	\$ 7	\$ 2	\$ -	
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 24	\$ 16	\$ 10	\$ 5	\$ -	\$ -	
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2	\$ -	\$ -	
13	\$ 148	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 5	\$ -	\$ -	\$ -	
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 3	\$ -	\$ -	\$ -	
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ -	\$ -	\$ -	\$ -	
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

30,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 811	\$ 908	\$ 833	\$ 200	\$ 145	\$ 96	
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 805	\$ 908	\$ 833	\$ 183	\$ 128	\$ 79	
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 798	\$ 908	\$ 833	\$ 165	\$ 110	\$ 61	
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 791	\$ 908	\$ 833	\$ 146	\$ 90	\$ 42	
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 784	\$ 908	\$ 833	\$ 126	\$ 70	\$ 22	
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ -	
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ -	
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ -	\$ -	
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ -	\$ -	
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ -	\$ -	\$ -	
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ -	\$ -	\$ -	
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ -	\$ -	\$ -	\$ -	
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 46	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

3 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 68	\$ 76	\$ 69	\$ 17	\$ 12	\$ 8	
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 67	\$ 76	\$ 69	\$ 15	\$ 11	\$ 7	
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 67	\$ 76	\$ 69	\$ 14	\$ 9	\$ 5	
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 66	\$ 76	\$ 69	\$ 12	\$ 8	\$ 4	
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 65	\$ 76	\$ 69	\$ 10	\$ 6	\$ 2	
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 4	\$ -	
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 26	\$ 19	\$ 12	\$ 7	\$ 2	\$ -	
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 24	\$ 16	\$ 10	\$ 5	\$ -	\$ -	
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2	\$ -	\$ -	
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 5	\$ -	\$ -	\$ -	
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 3	\$ -	\$ -	\$ -	
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ -	\$ -	\$ -	\$ -	
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ -	\$ -	\$ -	\$ -	
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ -	\$ -	\$ -	\$ -	\$ -	
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 2,298	\$ 1,707	\$ 1,313	\$ 1,032	\$ 821	\$ 657	\$ 525	\$ 418	\$ 328	\$ 253	\$ 188	\$ 131		
17.5	\$ 2,292	\$ 1,688	\$ 1,307	\$ 1,026	\$ 815	\$ 650	\$ 948	\$ 1,062	\$ 974	\$ 234	\$ 169	\$ 113		
17	\$ 2,259	\$ 1,669	\$ 1,275	\$ 993	\$ 782	\$ 618	\$ 941	\$ 1,062	\$ 974	\$ 214	\$ 149	\$ 93		
16.5	\$ 2,238	\$ 1,647	\$ 1,254	\$ 972	\$ 761	\$ 597	\$ 933	\$ 1,062	\$ 974	\$ 193	\$ 128	\$ 72		
16	\$ 2,216	\$ 1,625	\$ 1,231	\$ 950	\$ 739	\$ 575	\$ 926	\$ 1,062	\$ 974	\$ 170	\$ 106	\$ 49		
15.5	\$ 2,192	\$ 1,601	\$ 1,207	\$ 926	\$ 715	\$ 551	\$ 917	\$ 1,062	\$ 974	\$ 147	\$ 82	\$ 25		
15	\$ 2,167	\$ 1,576	\$ 1,182	\$ 900	\$ 689	\$ 525	\$ 394	\$ 287	\$ 197	\$ 121	\$ 56	\$ -		
14.5	\$ 2,140	\$ 1,549	\$ 1,155	\$ 873	\$ 662	\$ 498	\$ 367	\$ 259	\$ 170	\$ 94	\$ 29	\$ -		
14	\$ 2,111	\$ 1,520	\$ 1,126	\$ 844	\$ 633	\$ 469	\$ 338	\$ 230	\$ 141	\$ 66	\$ -	\$ -		
13.5	\$ 2,079	\$ 1,488	\$ 1,094	\$ 813	\$ 602	\$ 438	\$ 306	\$ 199	\$ 109	\$ 34	\$ -	\$ -		
13	\$ 2,046	\$ 1,455	\$ 1,061	\$ 779	\$ 568	\$ 404	\$ 273	\$ 165	\$ 76	\$ -	\$ -	\$ -		
12.5	\$ 2,009	\$ 1,418	\$ 1,024	\$ 743	\$ 532	\$ 368	\$ 236	\$ 129	\$ 39	\$ -	\$ -	\$ -		
12	\$ 1,970	\$ 1,379	\$ 985	\$ 704	\$ 492	\$ 328	\$ 197	\$ 90	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 1,927	\$ 1,336	\$ 942	\$ 661	\$ 450	\$ 285	\$ 154	\$ 47	\$ -	\$ -	\$ -	\$ -		
11	\$ 1,880	\$ 1,289	\$ 895	\$ 614	\$ 403	\$ 239	\$ 107	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 1,829	\$ 1,238	\$ 844	\$ 563	\$ 352	\$ 188	\$ 56	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 1,773	\$ 1,182	\$ 788	\$ 507	\$ 295	\$ 131	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

3.5 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 192	\$ 142	\$ 109	\$ 86	\$ 68	\$ 55	\$ 44	\$ 35	\$ 27	\$ 21	\$ 16	\$ 11		
17.5	\$ 191	\$ 141	\$ 109	\$ 85	\$ 68	\$ 54	\$ 79	\$ 88	\$ 81	\$ 19	\$ 14	\$ 9		
17	\$ 188	\$ 139	\$ 106	\$ 83	\$ 65	\$ 51	\$ 78	\$ 88	\$ 81	\$ 18	\$ 12	\$ 8		
16.5	\$ 187	\$ 137	\$ 104	\$ 81	\$ 63	\$ 50	\$ 78	\$ 88	\$ 81	\$ 16	\$ 11	\$ 6		
16	\$ 185	\$ 135	\$ 103	\$ 79	\$ 62	\$ 48	\$ 77	\$ 88	\$ 81	\$ 14	\$ 9	\$ 4		
15.5	\$ 183	\$ 133	\$ 101	\$ 77	\$ 60	\$ 46	\$ 76	\$ 88	\$ 81	\$ 12	\$ 7	\$ 2		
15	\$ 181	\$ 131	\$ 98	\$ 75	\$ 57	\$ 44	\$ 33	\$ 24	\$ 16	\$ 10	\$ 5	\$ -		
14.5	\$ 178	\$ 129	\$ 95	\$ 73	\$ 55	\$ 42	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2	\$ -		
14	\$ 176	\$ 127	\$ 94	\$ 70	\$ 53	\$ 39	\$ 28	\$ 19	\$ 12	\$ 5	\$ -	\$ -		
13.5	\$ 173	\$ 124	\$ 91	\$ 68	\$ 50	\$ 36	\$ 26	\$ 17	\$ 9	\$ 3	\$ -	\$ -		
13	\$ 170	\$ 121	\$ 88	\$ 65	\$ 47	\$ 34	\$ 23	\$ 14	\$ 6	\$ -	\$ -	\$ -		
12.5	\$ 167	\$ 118	\$ 85	\$ 62	\$ 44	\$ 31	\$ 20	\$ 11	\$ 3	\$ -	\$ -	\$ -		
12	\$ 164	\$ 115	\$ 82	\$ 59	\$ 41	\$ 27	\$ 16	\$ 7	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 161	\$ 111	\$ 79	\$ 55	\$ 37	\$ 24	\$ 13	\$ 4	\$ -	\$ -	\$ -	\$ -		
11	\$ 157	\$ 107	\$ 75	\$ 51	\$ 34	\$ 20	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 152	\$ 103	\$ 70	\$ 47	\$ 29	\$ 16	\$ 5	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 148	\$ 99	\$ 66	\$ 42	\$ 25	\$ 11	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

4 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 2,626	\$ 1,951	\$ 1,501	\$ 1,179	\$ 938	\$ 750	\$ 600	\$ 478	\$ 375	\$ 289	\$ 214	\$ 150		
17.5	\$ 2,619	\$ 1,930	\$ 1,494	\$ 1,172	\$ 931	\$ 743	\$ 1,085	\$ 1,215	\$ 1,114	\$ 267	\$ 193	\$ 129		
17	\$ 2,582	\$ 1,907	\$ 1,457	\$ 1,135	\$ 894	\$ 706	\$ 1,077	\$ 1,215	\$ 1,114	\$ 244	\$ 170	\$ 106		
16.5	\$ 2,558	\$ 1,883	\$ 1,433	\$ 1,111	\$ 870	\$ 682	\$ 1,069	\$ 1,215	\$ 1,114	\$ 220	\$ 146	\$ 82		
16	\$ 2,533	\$ 1,857	\$ 1,407	\$ 1,085	\$ 844	\$ 657	\$ 1,060	\$ 1,215	\$ 1,114	\$ 195	\$ 121	\$ 56		
15.5	\$ 2,505	\$ 1,830	\$ 1,380	\$ 1,058	\$ 817	\$ 629	\$ 1,050	\$ 1,215	\$ 1,114	\$ 168	\$ 93	\$ 29		
15	\$ 2,476	\$ 1,801	\$ 1,351	\$ 1,029	\$ 788	\$ 600	\$ 450	\$ 327	\$ 225	\$ 139	\$ 64	\$ -		
14.5	\$ 2,445	\$ 1,770	\$ 1,320	\$ 998	\$ 757	\$ 569	\$ 419	\$ 296	\$ 194	\$ 107	\$ 33			
14	\$ 2,412	\$ 1,737	\$ 1,286	\$ 965	\$ 724	\$ 536	\$ 386	\$ 263	\$ 161	\$ 74				
13.5	\$ 2,376	\$ 1,701	\$ 1,251	\$ 929	\$ 688	\$ 500	\$ 350	\$ 227	\$ 125	\$ 38				
13	\$ 2,338	\$ 1,662	\$ 1,212	\$ 891	\$ 649	\$ 462	\$ 312	\$ 189	\$ 87					
12.5	\$ 2,296	\$ 1,621	\$ 1,171	\$ 849	\$ 608	\$ 420	\$ 270	\$ 147	\$ 45					
12	\$ 2,251	\$ 1,576	\$ 1,126	\$ 804	\$ 563	\$ 375	\$ 225	\$ 102						
11.5	\$ 2,202	\$ 1,527	\$ 1,077	\$ 755	\$ 514	\$ 326	\$ 176	\$ 53						
11	\$ 2,149	\$ 1,474	\$ 1,023	\$ 702	\$ 460	\$ 273	\$ 123							
10.5	\$ 2,090	\$ 1,415	\$ 965	\$ 643	\$ 402	\$ 214	\$ 64							
10	\$ 2,026	\$ 1,351	\$ 900	\$ 579	\$ 338	\$ 150								

48,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

4 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 219	\$ 163	\$ 125	\$ 98	\$ 78	\$ 63	\$ 50	\$ 40	\$ 31	\$ 24	\$ 18	\$ 13		
17.5	\$ 218	\$ 161	\$ 124	\$ 98	\$ 78	\$ 62	\$ 90	\$ 101	\$ 93	\$ 22	\$ 16	\$ 11		
17	\$ 215	\$ 159	\$ 121	\$ 95	\$ 74	\$ 59	\$ 90	\$ 101	\$ 93	\$ 20	\$ 14	\$ 9		
16.5	\$ 213	\$ 157	\$ 119	\$ 93	\$ 72	\$ 57	\$ 89	\$ 101	\$ 93	\$ 18	\$ 12	\$ 7		
16	\$ 211	\$ 155	\$ 117	\$ 90	\$ 70	\$ 55	\$ 88	\$ 101	\$ 93	\$ 16	\$ 10	\$ 5		
15.5	\$ 209	\$ 153	\$ 115	\$ 88	\$ 68	\$ 52	\$ 88	\$ 101	\$ 93	\$ 14	\$ 8	\$ 2		
15	\$ 206	\$ 150	\$ 113	\$ 86	\$ 66	\$ 50	\$ 38	\$ 27	\$ 19	\$ 12	\$ 5	\$ -		
14.5	\$ 204	\$ 147	\$ 110	\$ 83	\$ 63	\$ 47	\$ 35	\$ 25	\$ 16	\$ 9	\$ 3			
14	\$ 201	\$ 145	\$ 107	\$ 80	\$ 60	\$ 45	\$ 32	\$ 22	\$ 13	\$ 6				
13.5	\$ 198	\$ 142	\$ 104	\$ 77	\$ 57	\$ 42	\$ 29	\$ 19	\$ 10	\$ 3				
13	\$ 195	\$ 139	\$ 101	\$ 74	\$ 54	\$ 38	\$ 26	\$ 16	\$ 7					
12.5	\$ 191	\$ 135	\$ 98	\$ 71	\$ 51	\$ 35	\$ 23	\$ 12	\$ 4					
12	\$ 188	\$ 131	\$ 94	\$ 67	\$ 47	\$ 31	\$ 19	\$ 9						
11.5	\$ 184	\$ 127	\$ 90	\$ 63	\$ 43	\$ 27	\$ 15	\$ 4						
11	\$ 179	\$ 123	\$ 85	\$ 58	\$ 38	\$ 23	\$ 10							
10.5	\$ 174	\$ 118	\$ 80	\$ 54	\$ 34	\$ 18	\$ 5							
10	\$ 169	\$ 113	\$ 75	\$ 48	\$ 28	\$ 13								

48,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 3,283	\$ 2,439	\$ 1,876	\$ 1,474	\$ 1,173	\$ 938	\$ 750	\$ 597	\$ 469	\$ 361	\$ 268	\$ 188	
17.5	\$ 3,274	\$ 2,412	\$ 1,867	\$ 1,465	\$ 1,164	\$ 929	\$ 1,359	\$ 1,522	\$ 1,396	\$ 334	\$ 241	\$ 161	
17	\$ 3,228	\$ 2,384	\$ 1,821	\$ 1,419	\$ 1,117	\$ 883	\$ 1,349	\$ 1,522	\$ 1,396	\$ 306	\$ 213	\$ 132	
16.5	\$ 3,198	\$ 2,354	\$ 1,791	\$ 1,389	\$ 1,087	\$ 853	\$ 1,339	\$ 1,522	\$ 1,396	\$ 275	\$ 183	\$ 102	
16	\$ 3,166	\$ 2,322	\$ 1,759	\$ 1,357	\$ 1,055	\$ 821	\$ 1,328	\$ 1,522	\$ 1,396	\$ 244	\$ 151	\$ 70	
15.5	\$ 3,132	\$ 2,288	\$ 1,725	\$ 1,323	\$ 1,021	\$ 787	\$ 1,316	\$ 1,522	\$ 1,396	\$ 209	\$ 117	\$ 36	
15	\$ 3,095	\$ 2,251	\$ 1,688	\$ 1,286	\$ 985	\$ 750	\$ 563	\$ 409	\$ 281	\$ 173	\$ 80	\$ -	
14.5	\$ 3,057	\$ 2,212	\$ 1,650	\$ 1,248	\$ 946	\$ 712	\$ 524	\$ 370	\$ 243	\$ 134	\$ 42		
14	\$ 3,015	\$ 2,171	\$ 1,608	\$ 1,206	\$ 905	\$ 670	\$ 482	\$ 329	\$ 201	\$ 93	\$ -		
13.5	\$ 2,970	\$ 2,126	\$ 1,563	\$ 1,161	\$ 860	\$ 625	\$ 438	\$ 284	\$ 156	\$ 48	\$ -		
13	\$ 2,922	\$ 2,078	\$ 1,515	\$ 1,113	\$ 812	\$ 577	\$ 390	\$ 236	\$ 108	\$ -	\$ -		
12.5	\$ 2,870	\$ 2,026	\$ 1,463	\$ 1,061	\$ 760	\$ 525	\$ 338	\$ 184	\$ 56	\$ -	\$ -		
12	\$ 2,814	\$ 1,970	\$ 1,407	\$ 1,005	\$ 704	\$ 469	\$ 281	\$ 128	\$ -	\$ -	\$ -		
11.5	\$ 2,753	\$ 1,909	\$ 1,346	\$ 944	\$ 642	\$ 408	\$ 220	\$ 67	\$ -	\$ -	\$ -		
11	\$ 2,686	\$ 1,842	\$ 1,279	\$ 877	\$ 576	\$ 341	\$ 153	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 2,613	\$ 1,769	\$ 1,206	\$ 804	\$ 503	\$ 268	\$ 80	\$ -	\$ -	\$ -	\$ -		
10	\$ 2,533	\$ 1,688	\$ 1,126	\$ 724	\$ 422	\$ 188	\$ -	\$ -	\$ -	\$ -	\$ -		

60,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

5 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER												
	4	5	6	7	8	9	10	11	12	13	14	15	
18	\$ 274	\$ 203	\$ 156	\$ 123	\$ 98	\$ 78	\$ 63	\$ 50	\$ 39	\$ 30	\$ 22	\$ 16	
17.5	\$ 273	\$ 201	\$ 156	\$ 122	\$ 97	\$ 77	\$ 113	\$ 127	\$ 116	\$ 28	\$ 20	\$ 13	
17	\$ 269	\$ 199	\$ 152	\$ 118	\$ 93	\$ 74	\$ 112	\$ 127	\$ 116	\$ 25	\$ 18	\$ 11	
16.5	\$ 266	\$ 196	\$ 149	\$ 116	\$ 91	\$ 71	\$ 112	\$ 127	\$ 116	\$ 23	\$ 15	\$ 9	
16	\$ 264	\$ 193	\$ 147	\$ 113	\$ 88	\$ 68	\$ 111	\$ 127	\$ 116	\$ 20	\$ 13	\$ 6	
15.5	\$ 261	\$ 191	\$ 144	\$ 110	\$ 85	\$ 66	\$ 110	\$ 127	\$ 116	\$ 17	\$ 10	\$ 3	
15	\$ 258	\$ 188	\$ 141	\$ 107	\$ 82	\$ 63	\$ 47	\$ 34	\$ 23	\$ 14	\$ 7	\$ -	
14.5	\$ 255	\$ 184	\$ 137	\$ 104	\$ 79	\$ 59	\$ 44	\$ 31	\$ 20	\$ 11	\$ 3		
14	\$ 251	\$ 181	\$ 134	\$ 101	\$ 75	\$ 56	\$ 40	\$ 27	\$ 17	\$ 8	\$ -		
13.5	\$ 248	\$ 177	\$ 130	\$ 97	\$ 72	\$ 52	\$ 36	\$ 24	\$ 13	\$ 4	\$ -		
13	\$ 244	\$ 173	\$ 126	\$ 93	\$ 68	\$ 48	\$ 32	\$ 20	\$ 9	\$ -	\$ -		
12.5	\$ 239	\$ 169	\$ 122	\$ 88	\$ 63	\$ 44	\$ 28	\$ 15	\$ 5	\$ -	\$ -		
12	\$ 235	\$ 164	\$ 117	\$ 84	\$ 59	\$ 39	\$ 23	\$ 11	\$ -	\$ -	\$ -		
11.5	\$ 229	\$ 159	\$ 112	\$ 79	\$ 54	\$ 34	\$ 18	\$ 6	\$ -	\$ -	\$ -		
11	\$ 224	\$ 153	\$ 107	\$ 73	\$ 48	\$ 28	\$ 13	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 218	\$ 147	\$ 101	\$ 67	\$ 42	\$ 22	\$ 7	\$ -	\$ -	\$ -	\$ -		
10	\$ 211	\$ 141	\$ 94	\$ 60	\$ 35	\$ 16	\$ -	\$ -	\$ -	\$ -	\$ -		

60,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1100 Annual Cooling Operating Hours
2250 Annual Heating Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the AFUE

50,000 BTU Furnace Unit

Annual Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 6,029	\$ 4,836	\$ 3,826	\$ 2,961	\$ 2,211	\$ 1,554	\$ 975	
90%	\$ 5,568	\$ 4,375	\$ 3,365	\$ 2,500	\$ 1,750	\$ 1,094		
85%	\$ 5,053	\$ 3,860	\$ 2,851	\$ 1,985	\$ 1,235	\$ 579		
80%	\$ 4,474	\$ 3,281	\$ 2,272	\$ 1,406	\$ 656	\$ -		

Monthly Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 502	\$ 403	\$ 319	\$ 247	\$ 184	\$ 130	\$ 81	
90%	\$ 464	\$ 365	\$ 280	\$ 208	\$ 146	\$ 91	\$ -	
85%	\$ 421	\$ 322	\$ 238	\$ 165	\$ 103	\$ 48	\$ -	
80%	\$ 373	\$ 273	\$ 189	\$ 117	\$ 55	\$ -	\$ -	

50,000 MBTUH Heating Unit

\$ 7.00 MCF Rate
2250 Annual Operating Hours

75,000 BTU Furnace Unit

Annual Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 9,043	\$ 7,253	\$ 5,739	\$ 4,441	\$ 3,316	\$ 2,331	\$ 1,463	
90%	\$ 8,352	\$ 6,563	\$ 5,048	\$ 3,750	\$ 2,625	\$ 1,641	\$ -	
85%	\$ 7,580	\$ 5,790	\$ 4,276	\$ 2,978	\$ 1,853	\$ 869	\$ -	
80%	\$ 6,712	\$ 4,922	\$ 3,407	\$ 2,109	\$ 984	\$ -	\$ -	

Monthly Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 754	\$ 604	\$ 478	\$ 370	\$ 276	\$ 194	\$ 122	
90%	\$ 696	\$ 547	\$ 421	\$ 313	\$ 219	\$ 137	\$ -	
85%	\$ 632	\$ 483	\$ 356	\$ 248	\$ 154	\$ 72	\$ -	
80%	\$ 559	\$ 410	\$ 284	\$ 176	\$ 82	\$ -	\$ -	

75,000 MBTUH Heating Unit

\$ 7.00 MCF Rate
2250 Annual Operating Hours

Estimated Energy Savings

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the AFUE

100,000 BTU Furnace Unit

Annual Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 12,057	\$ 9,671	\$ 7,652	\$ 5,921	\$ 4,421	\$ 3,109	\$ 1,950	
90%	\$ 11,136	\$ 8,750	\$ 6,731	\$ 5,000	\$ 3,500	\$ 2,188		
85%	\$ 10,107	\$ 7,721	\$ 5,701	\$ 3,971	\$ 2,471	\$ 1,158		
80%	\$ 8,949	\$ 6,563	\$ 4,543	\$ 2,813	\$ 1,313	\$ -		

Monthly Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 1,005	\$ 806	\$ 638	\$ 493	\$ 368	\$ 259	\$ 163	
90%	\$ 928	\$ 729	\$ 561	\$ 417	\$ 292	\$ 182		
85%	\$ 842	\$ 643	\$ 475	\$ 331	\$ 206	\$ 97		
80%	\$ 746	\$ 547	\$ 379	\$ 234	\$ 109	\$ -		

100,000 MBTUH Heating Unit
\$ 7.00 MCF Rate
2250 Annual Operating Hours

120,000 BTU Furnace Unit

Annual Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 14,469	\$ 11,605	\$ 9,182	\$ 7,105	\$ 5,305	\$ 3,730	\$ 2,341	
90%	\$ 13,364	\$ 10,500	\$ 8,077	\$ 6,000	\$ 4,200	\$ 2,625		
85%	\$ 12,128	\$ 9,265	\$ 6,842	\$ 4,765	\$ 2,965	\$ 1,390		
80%	\$ 10,739	\$ 7,875	\$ 5,442	\$ 3,375	\$ 1,575	\$ -		

Monthly Energy Savings

New AFUE		Existing AFUE						
		55%	60%	65%	70%	75%	80%	85%
95%	\$ 1,206	\$ 967	\$ 765	\$ 592	\$ 442	\$ 311	\$ 195	
90%	\$ 1,114	\$ 875	\$ 673	\$ 500	\$ 350	\$ 219		
85%	\$ 1,011	\$ 772	\$ 570	\$ 397	\$ 247	\$ 116		
80%	\$ 895	\$ 656	\$ 454	\$ 281	\$ 131	\$ -		

120,000 MBTUH Heating Unit
\$ 7.00 MCF Rate
2250 Annual Operating Hours

All Equipment Brands Installation Price Book

Go ahead and Get Success Today!

\$50.00 Mo.
Subscription

Contractor Benefits

- Improves Customer Satisfaction
- Enables you to charge a fair price
- Recover investment on the first call
- Provides sales with installation notes to prevent pricing errors
- No data base maintenance required
- Print as many books as you like right on your PC
- Simple 1-page set-up
- Unlimited updates

Selling Benefits

- Provides a professional sales call handling process
- Provides upfront installation pricing explanations
- Provides authoritative national pricing standards
- Eliminates spelling errors
- Eliminates math errors
- Eliminates writers block
- Provides sales reps an opportunity to be rewarded for speed and efficiency

We agree that flat rate pricing programs provided by other industry trade groups give their customers a huge competitive advantage....

But...you do not need to go down any of these expensive paths **SPENDING THOUSANDS** to get success.

Best practice consumer presentation to help you close more by explaining

1. Set up in your preferred equipment brand.
2. What makes your company different.
3. What regulatory compliant approach you will use to obtain the lowest possible price.
4. Why your Company has to set the standard of performance in the area.
5. What the customer can expect before, during, and post installation.

Pricing, Payment, & Energy Savings Tables

1. Provide your Selling Techs and Comfort Advisors with Flat Rate "Upfront" Installation Price Books.
2. Use the built-in Finance Tables to identify affordability.
3. Use the built-in Energy Saving tables to identify customer savings.
4. Use the Investment Option Worksheet to itemize installation and add/deducts to derive at the net cost to homeowner.

Home Comfort Set-Up and Order Entry Form

To set-up your book's pricing, simply enter the minimum pricing information in the 4 gray highlighted cells. Other pricing cells defaults to industry averages. See product user guide for details on how price books are made. Twelve month from date of submission, subscription price includes unlimited customer updates, equipment cost updates, and authorization to print as many books as needed. **Please carefully print your information.**

Items in shaded area are the minimum data required to obtain flat rate price book

Installation Labor		Industry Average	Actual	Utility Rates		Industry Average	Actual
1	Crew Chief Labor Rate:			16	Electric Utility Rate KWH:	\$0.14	
2	Helper Labor Rate:			17	Gas Utility Rate per Therm:	\$1.20	
Vehicle/ Miscellaneous		Industry Average	Actual	18	Propane per Gallons:	\$3.28	
3	Materials Sales Tax %:	6.50%		19	Oil per Gallon:	\$2.83	
4	Average miles round trip:	15		Operating Hours		Industry Average	Actual
5	Travel Cost Per Mile:	\$0.50		20	Annual Heating Operating Hrs:	2750	
6	Hourly Truck Charge:	\$4.80		21	Annual Cooling Operating Hrs:	700	
7	Risk/Proficiency/Warranty %:	4.00%		Finance Rates		Industry Average	Actual
Geothermal Well Subcontractor			Actual	22	Home Equity Loan Rate %:	2.99%	
8	Geothermal Well Subcontract 1.5 ton			23	Local Bank Loan Rate %:	3.13%	
9	Geothermal Well Subcontract 2 ton			24	6 Months same as cash rate:	4.20%	
10	Geothermal Well Subcontract 2.5 ton			25	12 Months same as cash rate:	6.80%	
11	Geothermal Well Subcontract 3 ton			26	18 Months same as cash rate:	10.65%	
12	Geothermal Well Subcontract 3.5 ton			Gross Profit Margin		Industry Average	Actual
13	Geothermal Well Subcontract 4 ton			27	Installation Dept Overhead %:	25%	
14	Geothermal Well Subcontract 5 ton			28	Sales Commission % of Sales:	8%	
Geothermal Elect Subcontractor			Actual	29	Net Profit Before Taxes %:	12%	
15	Geothermal Elect Subcontract			30	Total of 8+9+10 = GPM %:	45%	

Your Name: (as it appears on Credit Card)

Company:

Phone:

Address:

Email:

Please carefully print Email address. Upon order receipt we will send you an Microsoft Excel Equipment Configuration Set-up for you to set-up your price book's Good-Better-Best-Premium match-ups. Price Book is sent to your email address as a Acrobat Reader PDF. Questions? Please call our Price Book Support Hot Line, Building Services Institute 1-800-240-2823

City:

State:

Postal/Zip:

Credit Card # MC VISA AMEX

Amount: \$50 month 12 month term with automatic renewal unless cancelled) Exp. Date (MM/YY)

Signature:

ENTER EQUIPMENT BRAND HERE: