

Home Comfort Certification System®



Climate Air Masters, Inc.

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Anaheim, CA 92801
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***The areas leading comfort experts for all your heating
and Air Conditioning needs***

Price Book Set Up Instructions

BSI's **York Home Comfort Flat Rate Installation Price Book** is designed to help our York Dealers outperform the competition with a "customized-to-your-business" replacement installation "Upfront" consumer pricing guide.

We designed the price book to be used by both *Comfort Advisors* on a replacement sales call or for the *Selling Technicians* on a service call where they have identified a replacement opportunity.

Formatted for Easy Upselling:

The proven price book format has proven to help you to easily upsell via the "good-better-best-premium" system consumer installation pricing options.

Easy 1-Page Price Book Set-up:

Located on this web page, as well as, at end of this demo price book you will find the 1-page Set-up/Order Form. On this Form you provide us your unique labor costs, gross profit margin, finance rates, and your local utility rates.

Set-up of Installation Cost-of-Goods-Sold:

You provide us your preferred equipment vendor pricing from your vendor which we import your actual costs for equipment, materials, and warranties by system type and size.

We multiply by your provided labor cost rates by the "built-in" installation labor hours for a Crew Chief and Helper to arrive at your *Total Installation Labor Cost*. You may modify the "built-in" labor hours for any system configuration by faxing us your changes via marked up *User Guide* pages also located on this www.GrowMyHVAC.com page.

Your Unique Installed Sell Price:

Your unique Installed Sell Price will be based on your provided gross profit margin rate.

Finance and Energy Savings Tables:

We provide finance and energy savings tables to help the Comfort Advisor to show consumer affordability of a system installation. We create your finance tables using your unique local finance options and national *Home Equity Rates*, *Personal Bank Loan Rates*. We create your energy savings tables using your provided local area utility rates.

Customizing Configurations:

If your configuration are different from or is missing any system type versus this demo price book, we provide three easy ways for you to quickly communicate your unique price book configuration requirements:

1. For minor modifications, simply print the demo book price pages and mark them up with your equipment component match-ups and desired warranty offering and fax them back to us.
2. For extensive modifications, we can send you an Excel spreadsheet as an email attachment that you email back to us with your unique equipment configuration component match-ups.
3. Or you can simply set up with us a telephone or on-line GoToMeeting workout session to assist in expediting setting up of your price book.

Configuration Options:

This price book may be modified to include any or all of these common residential HVAC replacement configurations:

- Split System Gas Heat
- Split System Electric Heat
- Split System Cooling Only
- Split Heat Pump
- Split Dual Fuel Heat Pump
- Geothermal Heat Pump
- Packaged Gas Heat
- Packaged Heat Pump
- Packaged Dual Fuel
- Furnace Only – Gas/Oil/Propane
- Boiler Gas/Oil/Propane
- System Enhancements/Accessories

Prices Shown are Illustrative Only

- This “demo” price book was designed for demonstration purposes only.
- **The pricing shown is for a fictitious contractor and climate zone, and is not meant to be representative to local area pricing.**
- Your pricing will be accurate to your business based on your unique local area labor costs, unique overhead and net profit set-up requirements, local financing options, and your energy savings tables according to your climate zone.

Questions?

Call our Price Book Hot Line at 800-240-2823 24/7 or email us at customercare@GrowMyHVAC.com.

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2. You agree, upon such termination for any reason, to destroy the Home Comfort Flat Rate Price Book together with all copies, modifications, and merged portions in any form.

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1. The Home Comfort Flat Rate Price Book is provided "As Is" without warranty of any kind, either expressed or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose. The entire risk as to the quality and performance of the Home Comfort Flat Rate Price Book is with you, its authorized user. Building Services Institute Inc. and its licensors do not warrant that the functions contained in the Home Comfort Flat Rate Price Book will meet your requirements or error free.
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Article 4: General

1. Your use of this Home Comfort Flat Rate Price Book is acknowledgement that you have read this agreement, understand it and agree to be bound by its terms and conditions. You further agree that it is the complete and exclusive statement of the license agreement between us, which supersedes any proposal or prior License Agreement, oral or written, and any other communication between us relating to the subject matter of this License Agreement.
2. This Agreement will be governed by the laws of the State of New Hampshire, and you agree that any claims regarding the Home Comfort Flat Rate Price Book shall be brought in New Hampshire, and waive any objections to jurisdiction in the Courts of New Hampshire.

Mission Statement

- **Our Commitment:** We are committed to providing the highest quality and performance in all aspects of the equipment replacement industry, utilizing our core strengths to insure the continued success of our employees and our customers.
- **Core Services:** Design, fabrication, installation and service of heating and air conditioning, indoor air quality, ventilation, electrical, temperature control and humidity controls.
- **Core Strengths:** Experienced leadership, excellence, trustworthiness, loyalty, and pride in our reputation for quality workmanship and teamwork, our multi-trade capabilities, knowledge and commitment to innovativeness.
- **Success for Employees:** Provide fair compensation, security, trust, recognition, and a good working atmosphere.
- **Success for Customers:** Provide quality, competitive pricing, trust, partnership, and our ability to meet their unique requirements.

Who we are:

- A premiere residential-commercial service company.
- We have consistently grown each year due to our competitive programs and services.
- Our company has continued to invest in state-of-the art technology that allows us to deliver the highest level of service with the lowest possible cost.
- Our written training and employee development programs assures the delivery of safe reliable service in and around your home.
- We have a written drug free hiring policy to protect our customers and property

What makes us different:

- We offer the industries best Install-Right® guarantees, warranties, and assurances.
- Our field management and equipment installation procedures enables us to take care of everything and assume responsibility for everything.
- We are an unbiased independent contractor not a manufacturer sponsored dealer.
- We minimize all personal risk from doing business with us through our delivery systems and our liability coverage.
- We **Guard** both your time and equipment replacement investment money.

The Home Comfort Certified System

7 Step Approach



1. Conducting the Home Use and Livability Survey to assure your personal, technical, and timing objectives are met.
↓
2. Conducting Manual J heat gain/loss measurement to right-size capacity of replacement equipment and duct distribution system installation.
↓
3. Analyzing data gathered to insure proper equipment sizing and inclusion of any accessories to meet your special requirements.
↓
4. Sitting down with you to explore their installation and purchase options.
↓
5. Back up all of our work with unsurpassed written Install-Right guarantees, warranties, and assurances.
↓
6. Organize, educate, train, and schedule installation personnel and manage your installation requirements.
↓
7. Precision tune and implement a warrantee management system and 24/7 4-hour or less emergency response

Why we set the Standards of Performance

- 90% of all installations have problems resulting in unnecessary energy inefficiencies due to:
 - Too large or too small equipment sizing
 - Improper match between condenser and evaporator
 - Improper duct sizing or distribution
 - Improper duct insulation or sealing
 - Leaking or disconnected duct work or diffusers
 - Improper system balancing
 - Improper system charging and calibration
- 40% of all installations fail to meet air flow requirements resulting in poor indoor comfort due to:
 - Improper sized equipment
 - Improper duct distribution design
 - Improper diffuser type or location
 - Leaking or disconnected ducts & diffusers
 - Improper system balancing
- 50% of all installations are not charged properly resulting in up to 50% higher operating cost due to:
 - Improper start-up, test, and installation verification per manufactures specifications and industry best practices
 - Untrained installation personnel
 - Poor contractor installation methods

Source: studies conducted by North Carolina Alternative Energy Corporation, Texas A&M University, Louisiana State University and BSI client/customer surveys

With our The Home Comfort Certified System we guarantee that you will be in the top 10% of all installations

Quality Installations by Design

Pre-installation:

1. Our proven Home Use & Livability Survey data gathering techniques enable us to provide our customers with unconditional performance guarantees
2. Our computer Manual J home load modeling guarantees that heating, cooling and comfort capacities will be met.
3. Our equipment/system selection process guarantees that both your personal and your home aesthetics requirements are met
4. We select the most appropriate installation implementation process that guarantees our customers the lowest possible installation costs.
6. We specialize in working in occupied spaces and know the challenges, keep work areas clean, and actively plan our work methods to minimize any possible disruption.
7. We verify and test all work completion to guarantee that all was installed to specification and to best industry standards.
8. Our in-depth operator training guarantees that you will maximize your investment.

Post Installation:

Installation:

5. We will assign a installation team will take care of everything, manage everything, and be totally responsible for everything.
9. Our installations are installed per industry best practice, which has continuously proven to reduce emergency or trouble calls. However, when one does occur, you will receive our highest priority response. We respond to emergency service or trouble calls even during peak periods within four (4) hours or less of your call.

PRICE BOOK



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SPLIT AIR CONDITIONING WITH GAS HEAT

1.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$7,656

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT
YORK 80% TGLS 1-STAGE FURNACE 40K BTU /CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ 2-stage heating runs at an energy-saving 70% capacity*
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,198

YORK LX SERIES YCJF 14.5 SEER CONDENSING UNIT
YORK 80% TMLT 2-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,798

YORK AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT
YORK 95.5% TMOX 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$15,426

YORK AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT
AFFINITY 98% YPOC MODULATING FURNACE 60K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

2 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$7,801

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT
YORK 80% TGLS 1-STAGE FURNACE 40K BTU /CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ 2-stage heating runs at an energy-saving 70% capacity*
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,198

YORK LX SERIES YCJF 14.5 SEER CONDENSING UNIT
YORK 80% TMLT 2-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,798

YORK AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT
YORK 95.5% TMOX 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$15,426

YORK AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT
AFFINITY 98% YPOC MODULATING FURNACE 60K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

2.5 TON

System Benefits

- ☑ Helps save you up to 30% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$8,162

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT
YORK 80% TGLS 1-STAGE FURNACE 40K BTU /CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ 2-stage heating runs at an energy-saving 70% capacity*
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,514

YORK LX SERIES YCJF 14.5 SEER CONDENSING UNIT
YORK 80% TMLT 2-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$11,279

YORK AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT
YORK 95.5% TMOX 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$15,960

YORK AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT
AFFINITY 98% YPOC MODULATING FURNACE 60K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

3 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$8,552

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT
YORK 80% TGLS 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ 2-stage heating runs at an energy-saving 70% capacity*
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,954

YORK LX SERIES YCJF 14.5 SEER CONDENSING UNIT
YORK 80% TMLT 2-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$11,640

YORK AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT
YORK 95.5% TMOX 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$16,120

YORK AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT
AFFINITY 98% YPOC MODULATING FURNACE 60K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$9,413

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT
YORK 80% TGLS 1-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL

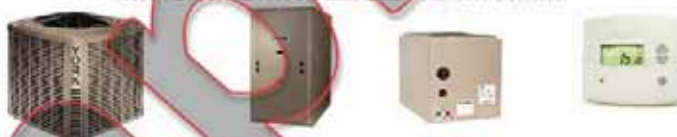


System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ 2-stage heating runs at an energy-saving 70% capacity*
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$11,979

YORK LX SERIES YCJF 14.5 SEER CONDENSING UNIT
YORK 80% TMLT 2-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$12,999

YORK AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT
YORK 95.5% TMOX 1-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$15,426

YORK AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT
AFFINITY 98% YPOC MODULATING FURNACE 80K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT AIR CONDITIONING WITH GAS HEAT

4 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,045

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT
YORK 80% TGLS 1-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ 2-stage heating runs at an energy-saving 70% capacity*
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$12,663

YORK LX SERIES YCJF 14.5 SEER CONDENSING UNIT
YORK 80% TMLT 2-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$13,837

YORK AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT
YORK 95.5% TMOX 1-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$17,524

YORK AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 80K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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SPLIT AIR CONDITIONING WITH GAS HEAT

5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,835

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT
YORK 80% TGLS 1-STAGE FURNACE 100K BTU /CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ 2-stage heating runs at an energy-saving 70% capacity*
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$13,829

YORK LX SERIES YCJF 14.5 SEER CONDENSING UNIT
YORK 80% TMLT 2-STAGE FURNACE 100K BTU /CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$15,120

YORK AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT
YORK 95.5% TMOX 1-STAGE FURNACE 100K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$18,767

YORK AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT
AFFINITY 98% YPOC MODULATING FURNACE 100K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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SPLIT COOL ONLY

1.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 5,540

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 6,140

YORK LX SERIES YCJF-4 14.5 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,634

AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,969

AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT COOL ONLY

2 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 5,685

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 6,140

YORK LX SERIES YCJF-4 14.5 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,634

AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,969

AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT COOL ONLY

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 5,913

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 6,456

YORK LX SERIES YCJF-4 14.5 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,114

AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,504

AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT COOL ONLY

3 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 6,303

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 6,896

YORK LX SERIES YCJF-4 14.5 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,475

AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,664

AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT COOL ONLY

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 6,975

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,588

YORK LX SERIES YCJF-4 14.5 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,461

AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,604

AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT COOL ONLY

4 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,606

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,272

YORK LX SERIES YCJF-4 14.5 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,299

AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,827

AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT COOL ONLY

5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,265

YORK LX SERIES YCJD 13 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,255

YORK LX SERIES YCJF-4 14.5 SEER CONDENSING UNIT/CH - MULTI-POSITION COIL
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,328

AFFINITY CZF UP TO 16 SEER 1-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 12,825

AFFINITY CZH UP TO 18 SEER 2-STAGE CONDENSING UNIT/CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT HEAT PUMP

1.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,118

YORK LATITUDE YHJD SERIES 13 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,793

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,838

YORK AFFINITY YZF UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,851

YORK AFFINITY YZH UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ 10 Year parts 1 year labor

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT HEAT PUMP

2 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,385

YORK LATITUDE YHJD SERIES 13 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,080

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,838

YORK AFFINITY YZF UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,851

YORK AFFINITY YZH UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ 10 Year parts 1 year labor

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT HEAT PUMP

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,599

YORK LATITUDE YHJD SERIES 13 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,506

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,779

YORK AFFINITY YZF UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,341

YORK AFFINITY YZH UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ 10 Year parts 1 year labor

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT HEAT PUMP

3 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,232

YORK LATITUDE YHJD SERIES 13 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,032

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,545

YORK AFFINITY YZF UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,501

YORK AFFINITY YZH UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ 10 Year parts 1 year labor

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT HEAT PUMP

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,911

YORK LATITUDE YHJD SERIES 13 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,532

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 12,665

YORK AFFINITY YZF UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,263

YORK AFFINITY YZH UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ 10 Year parts 1 year labor

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT HEAT PUMP

4 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,866

YORK LATITUDE YHJD SERIES 13 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,542

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 13,423

YORK AFFINITY YZF UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,486

YORK AFFINITY YZH UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ 10 Year parts 1 year labor

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



SPLIT HEAT PUMP

5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,057

YORK LATITUDE YHJD SERIES 13 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,788

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
ADPF AHU/T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 50% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 14,677

YORK AFFINITY YZF UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 60% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ 2-stage cooling/heating runs at an energy-saving 70% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 12,128

YORK AFFINITY YZH UP TO 16 SEER 2-STAGE HEAT PUMP
ADPF AHU/SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ 10 Year parts 1 year labor

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



DUAL FUEL HEAT PUMP

1.5 TON

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,311

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
YORK 95.5% TM9X 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 80% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$15,822

YORK LX SERIES YCJF-1 14.5 SEER CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 40K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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DUAL FUEL HEAT PUMP

2 TON

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,598

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
YORK 95.5% TM9X 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 80% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$15,822

YORK LX SERIES YCJF-1 14.5 SEER CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 40K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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DUAL FUEL HEAT PUMP

2.5 TON

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$10,749

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
YORK 95.5% TM9X 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 80% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$16,312

YORK LX SERIES YCJF-1 14.5 SEER CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 40K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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DUAL FUEL HEAT PUMP

3 TON

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$11,275

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
YORK 95.5% TM9X 1-STAGE FURNACE 60K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 80% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$16,472

YORK LX SERIES YCJF-1 14.5 SEER CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 40K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

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DUAL FUEL HEAT PUMP

3.5 TON

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$12,046

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
YORK 95.5% TM9X 1-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 80% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$17,627

YORK LX SERIES YCJF-1 14.5 SEER CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 80K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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DUAL FUEL HEAT PUMP

4 TON

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$13,057

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
YORK 95.5% TM9X 1-STAGE FURNACE 80K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 80% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$17,849

YORK LX SERIES YCJF-1 14.5 SEER CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 80K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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DUAL FUEL HEAT PUMP

5 TON

System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$14,439

YORK LX SERIES YHJF 14.5 SEER HEAT PUMP
YORK 95.5% TM9X 1-STAGE FURNACE 100K BTU /CH - MULTI-POSITION COIL
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 80% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Modulating heating runs at an energy-saving 50% capacity*
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$18,948

YORK LX SERIES YCJF-1 14.5 SEER CONDENSING UNIT
AFFINITY 98% YP9C MODULATING FURNACE 100K BTU /CH - MULTI-POSITION COIL
SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New equipment mounting pad
- ☑ Set and level unit
- ☑ New refrigerant line set
- ☑ New condensate line
- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



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PACKAGED GAS ELECTRIC

2 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,155

YORK DNZ 13 SEER GAS ELECTRIC
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 40% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,636

YORK DNQ 14 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 44% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,891

YORK DNX 15 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED GAS ELECTRIC

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,584

YORK DNZ 13 SEER GAS ELECTRIC
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 40% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,083

YORK DNQ 14 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 44% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 2,535

YORK DNX 15 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED GAS ELECTRIC

3 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,409

YORK DNZ 13 SEER GAS ELECTRIC
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 40% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,482

YORK DNQ 14 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 44% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,153

YORK DNX 15 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED GAS ELECTRIC

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,006

YORK DNZ 13 SEER GAS ELECTRIC
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 40% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,652

YORK DNQ 14 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 44% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 2,856

YORK DNX 15 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED GAS ELECTRIC

4 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,467

YORK DNZ 13 SEER GAS ELECTRIC
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 40% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,946

YORK DNQ 14 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 44% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,514

YORK DNX 15 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED GAS ELECTRIC

5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,123

YORK DNZ 13 SEER GAS ELECTRIC
T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 40% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,934

YORK DNQ 14 SEER GAS ELECTRIC
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

2 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,768

YORK AFFINITY™ BHZ 13 SEER HEAT PUMP
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,459

YORK AFFINITY™ DHQ 14 SEER HEAT PUMP/ELECTRIC HEAT
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

2.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 7,896

YORK AFFINITY™ BHZ 13 SEER HEAT PUMP
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,940

YORK AFFINITY™ DHQ 14 SEER HEAT PUMP/ELECTRIC HEAT
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

3 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 8,699

YORK AFFINITY™ BHZ 13 SEER HEAT PUMP
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,031

YORK AFFINITY™ DHQ 14 SEER HEAT PUMP/ELECTRIC HEAT
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

3.5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,410

YORK AFFINITY™ BHZ 13 SEER HEAT PUMP
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,915

YORK AFFINITY™ DHQ 14 SEER HEAT PUMP/ELECTRIC HEAT
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

4 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 9,769

YORK AFFINITY™ BHZ 13 SEER HEAT PUMP
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 11,621

YORK AFFINITY™ DHQ 14 SEER HEAT PUMP/ELECTRIC HEAT
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



PACKAGED HEAT PUMP

5 TON

System Benefits

- ☑ Helps save you up to 38% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 10,257

YORK AFFINITY™ BHZ 13 SEER HEAT PUMP
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



System Benefits

- ☑ Helps save you up to 43% on your energy bills*
- ☑ Provides more efficient and reliable cooling
- ☑ Rust-resistant protection from the elements
- ☑ Reduces greenhouse gas emissions*
- ☑ Quiet and evenly distributes warm air to every room
- ☑ Heavy steel insulated cabinet holds more heat in the furnace
- ☑ 10 Year parts 1 year labor

\$ 12,263

YORK AFFINITY™ DHQ 14 SEER HEAT PUMP/ELECTRIC HEAT
T5800 7-DAY TOUCH SCREEN COMFORT CONTROL



Base Installation Price Includes

- ☑ New electrical disconnect
- ☑ New power wire equip. to disconnect
- ☑ New digital thermostat
- ☑ New supply/return plenum transitions
- ☑ Equipment start up and safety inspection

*Potential energy savings may vary depending on your lifestyle, system settings, equipment maintenance, local climate, home construction and installation of equipment and duct system.



FURNACE ONLY UPFLOW/HORIZONTAL

SIZE MBTU	INVESTMENT
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System Benefits

- ☒ Simple low cost easy system maintenance access
- ☒ Efficient performance maximizes savings & comfort
- ☒ Guaranteed worry-free operation and dependability
- ☒ 10 Year parts 1 year labor

YORK 80% TGLS 1-STAGE FURNACE SOURCE 1 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL

40,000	\$	3,302
60,000	\$	3,435
80,000	\$	3,625
100,000	\$	3,753
120,000	\$	3,966



System Benefits

- ☒ Simple low cost easy system maintenance access
- ☒ Efficient performance maximizes savings & comfort
- ☒ Guaranteed worry-free operation and dependability
- ☒ 10 Year parts 1 year labor

YORK 80% TMLT 2-STAGE FURNACE T1800 5/2 DIGITAL PROGRAMMABLE COMFORT CONTROL

60,000	\$	3,974
80,000	\$	3,974
100,000	\$	4,131
120,000	\$	4,282



System Benefits

- ☒ Simple low cost easy system maintenance access
- ☒ Efficient performance maximizes savings & comfort
- ☒ Guaranteed worry-free operation and dependability
- ☒ 10 Year parts 1 year labor

YORK 95.5% TM9X 1-STAGE FURNACE T5800 7-DAY TOUCH SCREEN COMFORT CONTROL

60,000	\$	4,637
80,000	\$	4,637
100,000	\$	5,011
120,000	\$	5,261



System Benefits

- ☒ Simple low cost easy system maintenance access
- ☒ Efficient performance maximizes savings & comfort
- ☒ Guaranteed worry-free operation and dependability
- ☒ 10 Year parts 1 year labor

AFFINITY 98% YP9C MODULATING FURNACE SOURCE 1 7-DAY TOUCH SCREEN COMFORT CONTROL

60,000	\$	2,453
80,000	\$	2,453
100,000	\$	2,453
120,000	\$	2,453




Base Installation Price Includes

- ☒ Set and level unit
- ☒ New supply/return plenum transitions
- ☒ New digital thermostat
- ☒ Equipment start up and safety inspection



IAQ ACCESSORIES PRICE SHEET

ACCESSORY	PURPOSE/NEED	WITH NEW SYSTEM	NEW INSTALL
 Touchscreen Digital Programmable	Easy-to-use interactive touchscreen thermostat that lets you program wake, leave, return, sleep and vacation heat and cool settings for seven different days. Includes a large, backlit display is easy to read even in low lighting.	\$552	\$552
 Whole Home Air Filtration System	Improving the air in your home is easy with the Whole-Home Air Filtration System. Removes up to 99.98% of allergens from filtered air and catches particles even smaller than .1 micron in size 100 times more effective than a standard 1" throwaway filter. Includes a reusable filter is easy to vacuum or wash.	\$1,559	\$1,621
 Energy Recovery Ventilator (ERV)	An air exchanger removes your home's stale indoor air and replaces it with an equal amount of fresh outdoor air. Plus, it recovers heat and moisture from the exchanged air in the winter, and pre-cools and dehumidifies incoming air in the summer. The result: a more comfortable, healthy, energy-efficient home for you and your family.	\$3,302	\$3,358
 Bypass Humidifier	Automatically delivers the right amount of humidity as needed while delivering up to 50% more moisture than comparable humidifiers. Uses an outdoor sensor to monitor temperature to maintain correct indoor humidity levels and operates so quiet, you'll barely notice it's running.	\$1,091	\$1,215
 Ultraviolet Dual Lamp Treatment Systems	The UV light system light kills airborne bacteria or surface mold. In order to keep the efficiency up on this unit the bulb must be replaced annually on your UV light system.	\$1,768	\$1,827
 Whole-House Media Air Cleaner	The Media Air Cleaner captures a significant amount of the airborne particles from the air circulated through the unit. Recommended as the basic minimum air quality product.	\$1,220	\$1,282

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FINANCE TABLES



Monthly Rate Calculator - Home Equity

Rate: **4.75%**

Amount to Finance	6 months	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$422.46	\$213.73	\$109.40	\$74.65	\$57.29	\$46.89	\$39.97	\$35.04
\$ 2,650	\$447.81	\$226.56	\$115.96	\$79.13	\$60.73	\$49.71	\$42.37	\$37.14
\$ 2,800	\$473.15	\$239.38	\$122.53	\$83.60	\$64.17	\$52.52	\$44.77	\$39.25
\$ 2,950	\$498.50	\$252.20	\$129.09	\$88.08	\$67.60	\$55.33	\$47.17	\$41.35
\$ 3,100	\$523.85	\$265.03	\$135.65	\$92.56	\$71.04	\$58.15	\$49.57	\$43.45
\$ 3,250	\$549.20	\$277.85	\$142.22	\$97.04	\$74.48	\$60.96	\$51.96	\$45.55
\$ 3,400	\$574.54	\$290.68	\$148.78	\$101.52	\$77.92	\$63.77	\$54.36	\$47.66
\$ 3,550	\$599.89	\$303.50	\$155.35	\$106.00	\$81.35	\$66.59	\$56.76	\$49.76
\$ 3,700	\$625.24	\$316.32	\$161.91	\$110.48	\$84.79	\$69.40	\$59.16	\$51.86
\$ 3,850	\$650.59	\$329.15	\$168.47	\$114.96	\$88.23	\$72.21	\$61.56	\$53.96
\$ 4,000	\$675.93	\$341.97	\$175.04	\$119.44	\$91.66	\$75.03	\$63.96	\$56.07
\$ 4,150	\$701.28	\$354.80	\$181.60	\$123.91	\$95.10	\$77.84	\$66.36	\$58.17
\$ 4,300	\$726.63	\$367.62	\$188.17	\$128.39	\$98.54	\$80.65	\$68.75	\$60.27
\$ 4,450	\$751.98	\$380.44	\$194.73	\$132.87	\$101.98	\$83.47	\$71.15	\$62.37
\$ 4,600	\$777.32	\$393.27	\$201.29	\$137.35	\$105.41	\$86.28	\$73.55	\$64.48
\$ 4,750	\$802.67	\$406.09	\$207.86	\$141.83	\$108.85	\$89.10	\$75.95	\$66.58
\$ 4,900	\$828.02	\$418.92	\$214.42	\$146.31	\$112.29	\$91.91	\$78.35	\$68.68
\$ 5,050	\$853.37	\$431.74	\$220.99	\$150.79	\$115.73	\$94.72	\$80.75	\$70.78
\$ 5,200	\$878.71	\$444.56	\$227.55	\$155.27	\$119.16	\$97.54	\$83.14	\$72.89
\$ 5,350	\$904.06	\$457.39	\$234.11	\$159.74	\$122.60	\$100.35	\$85.54	\$74.99
\$ 5,500	\$929.41	\$470.21	\$240.68	\$164.22	\$126.04	\$103.16	\$87.94	\$77.09
\$ 5,650	\$954.76	\$483.04	\$247.24	\$168.70	\$129.48	\$105.98	\$90.34	\$79.19
\$ 5,800	\$980.10	\$495.86	\$253.81	\$173.18	\$132.91	\$108.79	\$92.74	\$81.30
\$ 5,950	\$1,005.45	\$508.68	\$260.37	\$177.66	\$136.35	\$111.60	\$95.14	\$83.40
\$ 6,100	\$1,030.80	\$521.51	\$266.93	\$182.14	\$139.79	\$114.42	\$97.53	\$85.50
\$ 6,250	\$1,056.15	\$534.33	\$273.50	\$186.62	\$143.23	\$117.23	\$99.93	\$87.60
\$ 6,400	\$1,081.49	\$547.15	\$280.06	\$191.10	\$146.66	\$120.04	\$102.33	\$89.71
\$ 6,550	\$1,106.84	\$559.98	\$286.62	\$195.58	\$150.10	\$122.86	\$104.73	\$91.81
\$ 6,700	\$1,132.19	\$572.80	\$293.19	\$200.05	\$153.54	\$125.67	\$107.13	\$93.91
\$ 6,850	\$1,157.54	\$585.63	\$299.75	\$204.53	\$156.98	\$128.48	\$109.53	\$96.01
\$ 7,000	\$1,182.88	\$598.45	\$306.32	\$209.01	\$160.41	\$131.30	\$111.92	\$98.12
\$ 7,150	\$1,208.23	\$611.27	\$312.88	\$213.49	\$163.85	\$134.11	\$114.32	\$100.22
\$ 7,300	\$1,233.58	\$624.10	\$319.44	\$217.97	\$167.29	\$136.93	\$116.72	\$102.32
\$ 7,450	\$1,258.93	\$636.92	\$326.01	\$222.45	\$170.73	\$139.74	\$119.12	\$104.42
\$ 7,600	\$1,284.27	\$649.75	\$332.57	\$226.93	\$174.16	\$142.55	\$121.52	\$106.53
\$ 7,750	\$1,309.62	\$662.57	\$339.14	\$231.41	\$177.60	\$145.37	\$123.92	\$108.63
\$ 7,900	\$1,334.97	\$675.39	\$345.70	\$235.88	\$181.04	\$148.18	\$126.31	\$110.73
\$ 8,050	\$1,360.32	\$688.22	\$352.26	\$240.36	\$184.48	\$150.99	\$128.71	\$112.83
\$ 8,200	\$1,385.66	\$701.04	\$358.83	\$244.84	\$187.91	\$153.81	\$131.11	\$114.94
\$ 8,350	\$1,411.01	\$713.87	\$365.39	\$249.32	\$191.35	\$156.62	\$133.51	\$117.04
\$ 8,500	\$1,436.36	\$726.69	\$371.96	\$253.80	\$194.79	\$159.43	\$135.91	\$119.14
\$ 8,650	\$1,461.71	\$739.51	\$378.52	\$258.28	\$198.23	\$162.25	\$138.31	\$121.24
\$ 8,800	\$1,487.05	\$752.34	\$385.08	\$262.76	\$201.66	\$165.06	\$140.71	\$123.35
\$ 8,950	\$1,512.40	\$765.16	\$391.65	\$267.24	\$205.10	\$167.87	\$143.10	\$125.45
\$ 9,100	\$1,537.75	\$777.99	\$398.21	\$271.71	\$208.54	\$170.69	\$145.50	\$127.55

Monthly Rate Calculator

 Rate: 6.75%

Amount to Finance	12 months	24 months	36 months	48 months	60 months	72 months	84 months
\$ 2,500	\$216.03	\$111.65	\$76.91	\$59.58	\$49.21	\$42.32	\$37.43
\$ 2,650	\$228.99	\$118.35	\$81.52	\$63.15	\$52.16	\$44.86	\$39.67
\$ 2,800	\$241.95	\$125.05	\$86.14	\$66.73	\$55.11	\$47.40	\$41.92
\$ 2,950	\$254.91	\$131.75	\$90.75	\$70.30	\$58.07	\$49.94	\$44.16
\$ 3,100	\$267.88	\$138.44	\$95.37	\$73.87	\$61.02	\$52.48	\$46.41
\$ 3,250	\$280.84	\$145.14	\$99.98	\$77.45	\$63.97	\$55.02	\$48.65
\$ 3,400	\$293.80	\$151.84	\$104.59	\$81.02	\$66.92	\$57.56	\$50.90
\$ 3,550	\$306.76	\$158.54	\$109.21	\$84.60	\$69.88	\$60.10	\$53.15
\$ 3,700	\$319.72	\$165.24	\$113.82	\$88.17	\$72.83	\$62.64	\$55.39
\$ 3,850	\$332.68	\$171.94	\$118.44	\$91.75	\$75.78	\$65.18	\$57.64
\$ 4,000	\$345.65	\$178.64	\$123.05	\$95.32	\$78.73	\$67.72	\$59.88
\$ 4,150	\$358.61	\$185.34	\$127.67	\$98.90	\$81.69	\$70.26	\$62.13
\$ 4,300	\$371.57	\$192.04	\$132.28	\$102.47	\$84.64	\$72.80	\$64.37
\$ 4,450	\$384.53	\$198.73	\$136.90	\$106.05	\$87.59	\$75.34	\$66.62
\$ 4,600	\$397.49	\$205.43	\$141.51	\$109.62	\$90.54	\$77.87	\$68.87
\$ 4,750	\$410.45	\$212.13	\$146.12	\$113.19	\$93.50	\$80.41	\$71.11
\$ 4,900	\$423.42	\$218.83	\$150.74	\$116.77	\$96.45	\$82.95	\$73.36
\$ 5,050	\$436.38	\$225.53	\$155.35	\$120.34	\$99.40	\$85.49	\$75.60
\$ 5,200	\$449.34	\$232.23	\$159.97	\$123.92	\$102.35	\$88.03	\$77.85
\$ 5,350	\$462.30	\$238.93	\$164.58	\$127.49	\$105.31	\$90.57	\$80.09
\$ 5,500	\$475.26	\$245.63	\$169.20	\$131.07	\$108.26	\$93.11	\$82.34
\$ 5,650	\$488.23	\$252.33	\$173.81	\$134.64	\$111.21	\$95.65	\$84.58
\$ 5,800	\$501.19	\$259.02	\$178.42	\$138.22	\$114.16	\$98.19	\$86.83
\$ 5,950	\$514.15	\$265.72	\$183.04	\$141.79	\$117.12	\$100.73	\$89.08
\$ 6,100	\$527.11	\$272.42	\$187.65	\$145.37	\$120.07	\$103.27	\$91.32
\$ 6,250	\$540.07	\$279.12	\$192.27	\$148.94	\$123.02	\$105.81	\$93.57
\$ 6,400	\$553.03	\$285.82	\$196.88	\$152.51	\$125.97	\$108.35	\$95.81
\$ 6,550	\$566.00	\$292.52	\$201.50	\$156.09	\$128.93	\$110.89	\$98.06
\$ 6,700	\$578.96	\$299.22	\$206.11	\$159.66	\$131.88	\$113.43	\$100.30
\$ 6,850	\$591.92	\$305.92	\$210.73	\$163.24	\$134.83	\$115.97	\$102.55
\$ 7,000	\$604.88	\$312.62	\$215.34	\$166.81	\$137.78	\$118.50	\$104.80
\$ 7,150	\$617.84	\$319.31	\$219.95	\$170.39	\$140.74	\$121.04	\$107.04
\$ 7,300	\$630.80	\$326.01	\$224.57	\$173.96	\$143.69	\$123.58	\$109.29
\$ 7,450	\$643.77	\$332.71	\$229.18	\$177.54	\$146.64	\$126.12	\$111.53
\$ 7,600	\$656.73	\$339.41	\$233.80	\$181.11	\$149.59	\$128.66	\$113.78
\$ 7,750	\$669.69	\$346.11	\$238.41	\$184.69	\$152.55	\$131.20	\$116.02
\$ 7,900	\$682.65	\$352.81	\$243.03	\$188.26	\$155.50	\$133.74	\$118.27
\$ 8,050	\$695.61	\$359.51	\$247.64	\$191.83	\$158.45	\$136.28	\$120.51
\$ 8,200	\$708.57	\$366.21	\$252.26	\$195.41	\$161.40	\$138.82	\$122.76
\$ 8,350	\$721.54	\$372.91	\$256.87	\$198.98	\$164.36	\$141.36	\$125.01
\$ 8,500	\$734.50	\$379.60	\$261.48	\$202.56	\$167.31	\$143.90	\$127.25
\$ 8,650	\$747.46	\$386.30	\$266.10	\$206.13	\$170.26	\$146.44	\$129.50
\$ 8,800	\$760.42	\$393.00	\$270.71	\$209.71	\$173.21	\$148.98	\$131.74
\$ 8,950	\$773.38	\$399.70	\$275.33	\$213.28	\$176.17	\$151.52	\$133.99
\$ 9,100	\$786.35	\$406.40	\$279.94	\$216.86	\$179.12	\$154.06	\$136.23

Monthly Rate Calculator - Same as Cash Tables

Rate: 7.00%

Amount to Finance	6 Mos Same as Cash 6 Months Repay	6 Mos Same as Cash 12 Months Repay	6 Mos Same as Cash 24 Months Repay	6 Mos Same as Cash 36 Months Repay	6 Mos Same as Cash 48 Months Repay	6 Mos Same as Cash 60 Months Repay	6 Mos Same as Cash 72 Months Repay	6 Mos Same as Cash 84 Months Repay
\$ 2,500	\$440.10	\$231.46	\$128.43	\$82.60	\$64.06	\$52.97	\$45.61	\$40.37
\$ 2,650	\$466.50	\$245.35	\$126.95	\$87.55	\$67.90	\$56.15	\$48.34	\$42.80
\$ 2,800	\$492.91	\$259.23	\$134.14	\$92.51	\$71.74	\$59.32	\$51.08	\$45.22
\$ 2,950	\$519.31	\$273.12	\$141.32	\$97.46	\$75.59	\$62.50	\$53.82	\$47.64
\$ 3,100	\$545.72	\$287.01	\$148.51	\$102.42	\$79.43	\$65.68	\$56.55	\$50.06
\$ 3,250	\$572.13	\$300.90	\$155.70	\$107.38	\$83.27	\$68.86	\$59.29	\$52.48
\$ 3,400	\$598.53	\$314.78	\$162.88	\$112.33	\$87.12	\$72.04	\$62.02	\$54.91
\$ 3,550	\$624.94	\$328.67	\$170.07	\$117.29	\$90.96	\$75.21	\$64.76	\$57.33
\$ 3,700	\$651.34	\$342.56	\$177.25	\$122.24	\$94.80	\$78.39	\$67.50	\$59.75
\$ 3,850	\$677.75	\$356.45	\$184.44	\$127.20	\$98.65	\$81.57	\$70.23	\$62.17
\$ 4,000	\$704.16	\$370.33	\$191.63	\$132.15	\$102.49	\$84.75	\$72.97	\$64.60
\$ 4,150	\$730.56	\$384.22	\$198.81	\$137.11	\$106.33	\$87.93	\$75.71	\$67.02
\$ 4,300	\$756.97	\$398.11	\$206.00	\$142.07	\$110.18	\$91.11	\$78.44	\$69.44
\$ 4,450	\$783.37	\$412.00	\$213.18	\$147.02	\$114.02	\$94.28	\$81.18	\$71.86
\$ 4,600	\$809.78	\$425.88	\$220.37	\$151.98	\$117.86	\$97.46	\$83.92	\$74.29
\$ 4,750	\$836.18	\$439.77	\$227.56	\$156.93	\$121.71	\$100.64	\$86.65	\$76.71
\$ 4,900	\$862.59	\$453.66	\$234.74	\$161.89	\$125.55	\$103.82	\$89.39	\$79.13
\$ 5,050	\$889.00	\$467.55	\$241.93	\$166.84	\$129.39	\$107.00	\$92.12	\$81.55
\$ 5,200	\$915.40	\$481.43	\$249.11	\$171.80	\$133.24	\$110.17	\$94.86	\$83.98
\$ 5,350	\$941.81	\$495.32	\$256.30	\$176.76	\$137.08	\$113.35	\$97.60	\$86.40
\$ 5,500	\$968.21	\$509.21	\$263.49	\$181.71	\$140.92	\$116.53	\$100.33	\$88.82
\$ 5,650	\$994.62	\$523.10	\$270.67	\$186.67	\$144.77	\$119.71	\$103.07	\$91.24
\$ 5,800	\$1,021.03	\$536.98	\$277.86	\$191.62	\$148.61	\$122.89	\$105.81	\$93.67
\$ 5,950	\$1,047.43	\$550.87	\$285.04	\$196.58	\$152.45	\$126.06	\$108.54	\$96.09
\$ 6,100	\$1,073.84	\$564.76	\$292.23	\$201.53	\$156.30	\$129.24	\$111.28	\$98.51
\$ 6,250	\$1,100.24	\$578.65	\$299.42	\$206.49	\$160.14	\$132.42	\$114.02	\$100.93
\$ 6,400	\$1,126.65	\$592.54	\$306.60	\$211.45	\$163.98	\$135.60	\$116.75	\$103.35
\$ 6,550	\$1,153.06	\$606.42	\$313.79	\$216.40	\$167.83	\$138.78	\$119.49	\$105.78
\$ 6,700	\$1,179.46	\$620.31	\$320.97	\$221.36	\$171.67	\$141.95	\$122.22	\$108.20
\$ 6,850	\$1,205.87	\$634.20	\$328.16	\$226.31	\$175.51	\$145.13	\$124.96	\$110.62
\$ 7,000	\$1,232.27	\$648.09	\$335.35	\$231.27	\$179.36	\$148.31	\$127.70	\$113.04
\$ 7,150	\$1,258.68	\$661.97	\$342.53	\$236.23	\$183.20	\$151.49	\$130.43	\$115.47
\$ 7,300	\$1,285.08	\$675.86	\$349.72	\$241.18	\$187.04	\$154.67	\$133.17	\$117.89
\$ 7,450	\$1,311.49	\$689.75	\$356.90	\$246.14	\$190.89	\$157.85	\$135.91	\$120.31
\$ 7,600	\$1,337.90	\$703.64	\$364.09	\$251.09	\$194.73	\$161.02	\$138.64	\$122.73
\$ 7,750	\$1,364.30	\$717.52	\$371.28	\$256.05	\$198.57	\$164.20	\$141.38	\$125.16
\$ 7,900	\$1,390.71	\$731.41	\$378.46	\$261.00	\$202.42	\$167.38	\$144.12	\$127.58
\$ 8,050	\$1,417.11	\$745.30	\$385.65	\$265.96	\$206.26	\$170.56	\$146.85	\$130.00
\$ 8,200	\$1,443.52	\$759.19	\$392.83	\$270.92	\$210.10	\$173.74	\$149.59	\$132.42
\$ 8,350	\$1,469.93	\$773.07	\$400.02	\$275.87	\$213.95	\$176.91	\$152.32	\$134.85
\$ 8,500	\$1,496.33	\$786.96	\$407.21	\$280.83	\$217.79	\$180.09	\$155.06	\$137.27
\$ 8,650	\$1,522.74	\$800.85	\$414.39	\$285.78	\$221.63	\$183.27	\$157.80	\$139.69
\$ 8,800	\$1,549.14	\$814.74	\$421.58	\$290.74	\$225.48	\$186.45	\$160.53	\$142.11
\$ 8,950	\$1,575.55	\$828.62	\$428.76	\$295.69	\$229.32	\$189.63	\$163.27	\$144.54
\$ 9,100	\$1,601.95	\$842.51	\$435.95	\$300.65	\$233.16	\$192.80	\$166.01	\$146.96

Monthly Rate Calculator - Same as Cash Tables

Rate: 7.00%

Amount to Finance	12 mos Same as Cash 6 Months Repay	12 mos Same as Cash 12 Months Repay	12 mos Same as Cash 24 Months Repay	12 mos Same as Cash 36 Months Repay	12 mos Same as Cash 48 Months Repay	12 mos Same as Cash 60 Months Repay	12 mos Same as Cash 72 Months Repay	12 mos Same as Cash 84 Months Repay
\$ 2,500	\$440.10	\$231.46	\$119.77	\$82.60	\$64.06	\$52.97	\$45.61	\$40.37
\$ 2,650	\$466.50	\$245.35	\$126.95	\$87.55	\$67.90	\$56.15	\$48.34	\$42.80
\$ 2,800	\$492.91	\$259.23	\$134.14	\$92.51	\$71.74	\$59.32	\$51.08	\$45.22
\$ 2,950	\$519.31	\$273.12	\$141.32	\$97.46	\$75.59	\$62.50	\$53.82	\$47.64
\$ 3,100	\$545.72	\$287.01	\$148.51	\$102.42	\$79.43	\$65.68	\$56.55	\$50.06
\$ 3,250	\$572.13	\$300.90	\$155.70	\$107.38	\$83.27	\$68.86	\$59.29	\$52.48
\$ 3,400	\$598.53	\$314.78	\$162.88	\$112.33	\$87.12	\$72.04	\$62.02	\$54.91
\$ 3,550	\$624.94	\$328.67	\$170.07	\$117.29	\$90.96	\$75.21	\$64.76	\$57.33
\$ 3,700	\$651.34	\$342.56	\$177.25	\$122.24	\$94.80	\$78.39	\$67.50	\$59.75
\$ 3,850	\$677.75	\$356.45	\$184.44	\$127.20	\$98.65	\$81.57	\$70.23	\$62.17
\$ 4,000	\$704.16	\$370.33	\$191.63	\$132.15	\$102.49	\$84.75	\$72.97	\$64.60
\$ 4,150	\$730.56	\$384.22	\$198.81	\$137.11	\$106.33	\$87.93	\$75.71	\$67.02
\$ 4,300	\$756.97	\$398.11	\$206.00	\$142.07	\$110.18	\$91.11	\$78.44	\$69.44
\$ 4,450	\$783.37	\$412.00	\$213.18	\$147.02	\$114.02	\$94.28	\$81.18	\$71.86
\$ 4,600	\$809.78	\$425.88	\$220.37	\$151.98	\$117.86	\$97.46	\$83.92	\$74.29
\$ 4,750	\$836.18	\$439.77	\$227.56	\$156.93	\$121.71	\$100.64	\$86.65	\$76.71
\$ 4,900	\$862.59	\$453.66	\$234.74	\$161.89	\$125.55	\$103.82	\$89.39	\$79.13
\$ 5,050	\$889.00	\$467.55	\$241.93	\$166.84	\$129.39	\$107.00	\$92.12	\$81.55
\$ 5,200	\$915.40	\$481.43	\$249.11	\$171.80	\$133.24	\$110.17	\$94.86	\$83.98
\$ 5,350	\$941.81	\$495.32	\$256.30	\$176.76	\$137.08	\$113.35	\$97.60	\$86.40
\$ 5,500	\$968.21	\$509.21	\$263.49	\$181.71	\$140.92	\$116.53	\$100.33	\$88.82
\$ 5,650	\$994.62	\$523.10	\$270.67	\$186.67	\$144.77	\$119.71	\$103.07	\$91.24
\$ 5,800	\$1,021.03	\$536.98	\$277.86	\$191.62	\$148.61	\$122.89	\$105.81	\$93.67
\$ 5,950	\$1,047.43	\$550.87	\$285.04	\$196.58	\$152.45	\$126.06	\$108.54	\$96.09
\$ 6,100	\$1,073.84	\$564.76	\$292.23	\$201.53	\$156.30	\$129.24	\$111.28	\$98.51
\$ 6,250	\$1,100.24	\$578.65	\$299.42	\$206.49	\$160.14	\$132.42	\$114.02	\$100.93
\$ 6,400	\$1,126.65	\$592.54	\$306.60	\$211.45	\$163.98	\$135.60	\$116.75	\$103.35
\$ 6,550	\$1,153.06	\$606.42	\$313.79	\$216.40	\$167.83	\$138.78	\$119.49	\$105.78
\$ 6,700	\$1,179.46	\$620.31	\$320.97	\$221.36	\$171.67	\$141.95	\$122.22	\$108.20
\$ 6,850	\$1,205.87	\$634.20	\$328.16	\$226.31	\$175.51	\$145.13	\$124.96	\$110.62
\$ 7,000	\$1,232.27	\$648.09	\$335.35	\$231.27	\$179.36	\$148.31	\$127.70	\$113.04
\$ 7,150	\$1,258.68	\$661.97	\$342.53	\$236.23	\$183.20	\$151.49	\$130.43	\$115.47
\$ 7,300	\$1,285.08	\$675.86	\$349.72	\$241.18	\$187.04	\$154.67	\$133.17	\$117.89
\$ 7,450	\$1,311.49	\$689.75	\$356.90	\$246.14	\$190.89	\$157.85	\$135.91	\$120.31
\$ 7,600	\$1,337.90	\$703.64	\$364.09	\$251.09	\$194.73	\$161.02	\$138.64	\$122.73
\$ 7,750	\$1,364.30	\$717.52	\$371.28	\$256.05	\$198.57	\$164.20	\$141.38	\$125.16
\$ 7,900	\$1,390.71	\$731.41	\$378.48	\$261.00	\$202.42	\$167.38	\$144.12	\$127.58
\$ 8,050	\$1,417.11	\$745.30	\$385.65	\$265.96	\$206.26	\$170.56	\$146.85	\$130.00
\$ 8,200	\$1,443.52	\$759.19	\$392.83	\$270.92	\$210.10	\$173.74	\$149.59	\$132.42
\$ 8,350	\$1,469.93	\$773.07	\$400.02	\$275.87	\$213.95	\$176.91	\$152.32	\$134.85
\$ 8,500	\$1,496.33	\$786.96	\$407.21	\$280.83	\$217.79	\$180.09	\$155.06	\$137.27
\$ 8,650	\$1,522.74	\$800.85	\$414.39	\$285.78	\$221.63	\$183.27	\$157.80	\$139.69
\$ 8,800	\$1,549.14	\$814.74	\$421.58	\$290.74	\$225.48	\$186.45	\$160.53	\$142.11
\$ 8,950	\$1,575.55	\$828.62	\$428.76	\$295.69	\$229.32	\$189.63	\$163.27	\$144.54
\$ 9,100	\$1,601.95	\$842.51	\$435.95	\$300.65	\$233.16	\$192.80	\$166.01	\$146.96

Monthly Rate Calculator - Same as Cash Tables

Rate: **8.00%**

Amount to Finance	18 mos Same as Cash 6 Months Repay	18 mos Same as Cash 12 Months Repay	18 mos Same as Cash 24 Months Repay	18 mos Same as Cash 36 Months Repay	18 mos Same as Cash 48 Months Repay	18 mos Same as Cash 60 Months Repay	18 mos Same as Cash 72 Months Repay	18 mos Same as Cash 84 Months Repay
\$ 2,500	\$443.50	\$234.87	\$122.11	\$84.61	\$65.91	\$54.75	\$47.34	\$42.08
\$ 2,650	\$470.11	\$248.96	\$129.44	\$89.68	\$69.87	\$58.03	\$50.18	\$44.61
\$ 2,800	\$496.72	\$263.05	\$136.77	\$94.76	\$73.82	\$61.32	\$53.02	\$47.13
\$ 2,950	\$523.33	\$277.15	\$144.09	\$99.84	\$77.78	\$64.60	\$55.86	\$49.66
\$ 3,100	\$549.94	\$291.24	\$151.42	\$104.91	\$81.73	\$67.89	\$58.70	\$52.18
\$ 3,250	\$576.55	\$305.33	\$158.75	\$109.99	\$85.69	\$71.17	\$61.54	\$54.71
\$ 3,400	\$603.16	\$319.42	\$166.07	\$115.07	\$89.64	\$74.45	\$64.38	\$57.23
\$ 3,550	\$629.77	\$333.51	\$173.40	\$120.14	\$93.60	\$77.74	\$67.22	\$59.76
\$ 3,700	\$656.38	\$347.61	\$180.73	\$125.22	\$97.55	\$81.02	\$70.06	\$62.28
\$ 3,850	\$682.99	\$361.70	\$188.06	\$130.30	\$101.51	\$84.31	\$72.90	\$64.81
\$ 4,000	\$709.60	\$375.79	\$195.38	\$135.37	\$105.46	\$87.59	\$75.74	\$67.33
\$ 4,150	\$736.21	\$389.88	\$202.71	\$140.45	\$109.42	\$90.88	\$78.58	\$69.86
\$ 4,300	\$762.82	\$403.97	\$210.04	\$145.53	\$113.37	\$94.16	\$81.42	\$72.38
\$ 4,450	\$789.43	\$418.07	\$217.36	\$150.60	\$117.33	\$97.45	\$84.26	\$74.91
\$ 4,600	\$816.04	\$432.16	\$224.69	\$155.68	\$121.28	\$100.73	\$87.11	\$77.43
\$ 4,750	\$842.65	\$446.25	\$232.02	\$160.76	\$125.24	\$104.02	\$89.95	\$79.96
\$ 4,900	\$869.26	\$460.34	\$239.34	\$165.83	\$129.19	\$107.30	\$92.79	\$82.48
\$ 5,050	\$895.87	\$474.43	\$246.67	\$170.91	\$133.15	\$110.59	\$95.63	\$85.01
\$ 5,200	\$922.48	\$488.53	\$254.00	\$175.99	\$137.10	\$113.87	\$98.47	\$87.53
\$ 5,350	\$949.09	\$502.62	\$261.32	\$181.06	\$141.06	\$117.16	\$101.31	\$90.06
\$ 5,500	\$975.70	\$516.71	\$268.65	\$186.14	\$145.01	\$120.44	\$104.15	\$92.58
\$ 5,650	\$1,002.31	\$530.80	\$275.98	\$191.21	\$148.97	\$123.73	\$106.99	\$95.11
\$ 5,800	\$1,028.92	\$544.90	\$283.30	\$196.29	\$152.92	\$127.01	\$109.83	\$97.63
\$ 5,950	\$1,055.53	\$558.99	\$290.63	\$201.37	\$156.88	\$130.30	\$112.67	\$100.16
\$ 6,100	\$1,082.14	\$573.08	\$297.96	\$206.44	\$160.83	\$133.58	\$115.51	\$102.68
\$ 6,250	\$1,108.75	\$587.17	\$305.28	\$211.52	\$164.79	\$136.87	\$118.35	\$105.21
\$ 6,400	\$1,135.36	\$601.26	\$312.61	\$216.60	\$168.74	\$140.15	\$121.19	\$107.73
\$ 6,550	\$1,161.97	\$615.36	\$319.94	\$221.67	\$172.70	\$143.44	\$124.03	\$110.26
\$ 6,700	\$1,188.58	\$629.45	\$327.26	\$226.75	\$176.65	\$146.72	\$126.87	\$112.78
\$ 6,850	\$1,215.19	\$643.54	\$334.59	\$231.83	\$180.61	\$150.00	\$129.71	\$115.31
\$ 7,000	\$1,241.80	\$657.63	\$341.92	\$236.90	\$184.56	\$153.29	\$132.55	\$117.83
\$ 7,150	\$1,268.41	\$671.72	\$349.25	\$241.98	\$188.52	\$156.57	\$135.39	\$120.36
\$ 7,300	\$1,295.02	\$685.82	\$356.57	\$247.06	\$192.47	\$159.86	\$138.23	\$122.88
\$ 7,450	\$1,321.63	\$699.91	\$363.90	\$252.13	\$196.43	\$163.14	\$141.07	\$125.41
\$ 7,600	\$1,348.24	\$714.00	\$371.23	\$257.21	\$200.38	\$166.43	\$143.91	\$127.93
\$ 7,750	\$1,374.85	\$728.09	\$378.55	\$262.29	\$204.34	\$169.71	\$146.75	\$130.46
\$ 7,900	\$1,401.46	\$742.19	\$385.88	\$267.36	\$208.29	\$173.00	\$149.59	\$132.98
\$ 8,050	\$1,428.07	\$756.28	\$393.21	\$272.44	\$212.25	\$176.28	\$152.43	\$135.51
\$ 8,200	\$1,454.68	\$770.37	\$400.53	\$277.51	\$216.20	\$179.57	\$155.27	\$138.03
\$ 8,350	\$1,481.29	\$784.46	\$407.86	\$282.59	\$220.16	\$182.85	\$158.11	\$140.56
\$ 8,500	\$1,507.90	\$798.55	\$415.19	\$287.67	\$224.11	\$186.14	\$160.96	\$143.08
\$ 8,650	\$1,534.51	\$812.65	\$422.51	\$292.74	\$228.07	\$189.42	\$163.80	\$145.61
\$ 8,800	\$1,561.12	\$826.74	\$429.84	\$297.82	\$232.02	\$192.71	\$166.64	\$148.13
\$ 8,950	\$1,587.73	\$840.83	\$437.17	\$302.90	\$235.98	\$195.99	\$169.48	\$150.66
\$ 9,100	\$1,614.34	\$854.92	\$444.49	\$307.97	\$239.93	\$199.28	\$172.32	\$153.18

ENERGY SAVINGS



Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

1.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER														
	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
18	\$ 455	\$ 338	\$ 260	\$ 204	\$ 163	\$ 130	\$ 104	\$ 83	\$ 65	\$ 50	\$ 37	\$ 26	\$ 18	\$ 12	\$ 8
17.5	\$ 451	\$ 334	\$ 256	\$ 201	\$ 159	\$ 126	\$ 100	\$ 79	\$ 61	\$ 46	\$ 33	\$ 22	\$ 15	\$ 10	\$ 7
17	\$ 447	\$ 330	\$ 252	\$ 197	\$ 155	\$ 122	\$ 96	\$ 75	\$ 57	\$ 42	\$ 29	\$ 18	\$ 12	\$ 8	\$ 5
16.5	\$ 443	\$ 326	\$ 248	\$ 192	\$ 151	\$ 118	\$ 92	\$ 71	\$ 53	\$ 38	\$ 25	\$ 14	\$ 9	\$ 6	\$ 4
16	\$ 439	\$ 322	\$ 244	\$ 188	\$ 146	\$ 114	\$ 88	\$ 66	\$ 49	\$ 34	\$ 21	\$ 10	\$ 7	\$ 4	\$ 3
15.5	\$ 434	\$ 317	\$ 239	\$ 183	\$ 142	\$ 109	\$ 83	\$ 62	\$ 44	\$ 29	\$ 16	\$ 5	\$ 3	\$ 2	\$ 1
15	\$ 429	\$ 312	\$ 234	\$ 178	\$ 137	\$ 104	\$ 78	\$ 57	\$ 39	\$ 24	\$ 11	\$ -	\$ -	\$ -	\$ -
14.5	\$ 424	\$ 307	\$ 229	\$ 173	\$ 131	\$ 99	\$ 73	\$ 51	\$ 34	\$ 19	\$ 6	\$ -	\$ -	\$ -	\$ -
14	\$ 418	\$ 301	\$ 223	\$ 167	\$ 125	\$ 93	\$ 67	\$ 46	\$ 28	\$ 13	\$ -	\$ -	\$ -	\$ -	\$ -
13.5	\$ 412	\$ 295	\$ 217	\$ 161	\$ 119	\$ 87	\$ 61	\$ 39	\$ 22	\$ 7	\$ -	\$ -	\$ -	\$ -	\$ -
13	\$ 405	\$ 288	\$ 210	\$ 154	\$ 113	\$ 80	\$ 54	\$ 33	\$ 15	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 398	\$ 281	\$ 203	\$ 147	\$ 105	\$ 73	\$ 47	\$ 26	\$ 8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 390	\$ 273	\$ 195	\$ 139	\$ 98	\$ 65	\$ 39	\$ 18	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 382	\$ 265	\$ 187	\$ 131	\$ 89	\$ 57	\$ 31	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 372	\$ 255	\$ 177	\$ 122	\$ 80	\$ 47	\$ 21	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 362	\$ 245	\$ 167	\$ 111	\$ 70	\$ 37	\$ 11	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 351	\$ 234	\$ 156	\$ 100	\$ 59	\$ 26	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

18,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

1.5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER														
	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
18	\$ 38	\$ 28	\$ 22	\$ 17	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0	\$ -
17.5	\$ 38	\$ 28	\$ 21	\$ 17	\$ 13	\$ 11	\$ 8	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0	\$ -
17	\$ 37	\$ 28	\$ 21	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 5	\$ 4	\$ 2	\$ 1	\$ 0	\$ -	\$ -
16.5	\$ 37	\$ 27	\$ 21	\$ 16	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0	\$ -	\$ -
16	\$ 37	\$ 27	\$ 20	\$ 16	\$ 12	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0	\$ -	\$ -
15.5	\$ 36	\$ 26	\$ 20	\$ 15	\$ 12	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1	\$ 0	\$ -	\$ -	\$ -
15	\$ 36	\$ 26	\$ 20	\$ 15	\$ 11	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ 0	\$ -	\$ -	\$ -
14.5	\$ 35	\$ 26	\$ 19	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 0	\$ -	\$ -	\$ -	\$ -
14	\$ 35	\$ 25	\$ 19	\$ 14	\$ 10	\$ 8	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -
13.5	\$ 34	\$ 25	\$ 18	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -
13	\$ 34	\$ 24	\$ 18	\$ 13	\$ 9	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 33	\$ 23	\$ 17	\$ 12	\$ 9	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 33	\$ 23	\$ 16	\$ 12	\$ 8	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 32	\$ 22	\$ 16	\$ 11	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 31	\$ 21	\$ 15	\$ 10	\$ 7	\$ 4	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 30	\$ 20	\$ 14	\$ 9	\$ 6	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 29	\$ 20	\$ 13	\$ 8	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

18,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 607	\$ 451	\$ 347	\$ 272	\$ 217	\$ 173	\$ 139	\$ 110	\$ 87	\$ 67	\$ 50	\$ 35	\$ 24	\$ 19
17.5	\$ 602	\$ 446	\$ 342	\$ 267	\$ 212	\$ 168	\$ 134	\$ 105	\$ 82	\$ 62	\$ 45	\$ 30	\$ 24	\$ 19
17	\$ 596	\$ 440	\$ 336	\$ 262	\$ 206	\$ 163	\$ 128	\$ 100	\$ 76	\$ 56	\$ 39	\$ 24	\$ 19	\$ 13
16.5	\$ 591	\$ 435	\$ 331	\$ 257	\$ 201	\$ 158	\$ 123	\$ 95	\$ 71	\$ 51	\$ 34	\$ 19	\$ 13	\$ 7
16	\$ 585	\$ 429	\$ 325	\$ 251	\$ 195	\$ 152	\$ 117	\$ 89	\$ 65	\$ 45	\$ 28	\$ 13	\$ 7	\$ -
15.5	\$ 579	\$ 423	\$ 319	\$ 244	\$ 189	\$ 145	\$ 111	\$ 82	\$ 59	\$ 39	\$ 22	\$ 7	\$ -	\$ -
15	\$ 572	\$ 416	\$ 312	\$ 238	\$ 182	\$ 139	\$ 104	\$ 76	\$ 52	\$ 32	\$ 15	\$ -	\$ -	\$ -
14.5	\$ 565	\$ 409	\$ 305	\$ 231	\$ 175	\$ 131	\$ 97	\$ 68	\$ 45	\$ 25	\$ 8	\$ -	\$ -	\$ -
14	\$ 557	\$ 401	\$ 297	\$ 223	\$ 167	\$ 124	\$ 89	\$ 61	\$ 37	\$ 17	\$ -	\$ -	\$ -	\$ -
13.5	\$ 549	\$ 393	\$ 289	\$ 215	\$ 159	\$ 116	\$ 81	\$ 53	\$ 29	\$ 9	\$ -	\$ -	\$ -	\$ -
13	\$ 540	\$ 384	\$ 280	\$ 206	\$ 150	\$ 107	\$ 72	\$ 44	\$ 20	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 530	\$ 374	\$ 270	\$ 196	\$ 140	\$ 97	\$ 62	\$ 34	\$ 10	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 520	\$ 364	\$ 260	\$ 186	\$ 130	\$ 87	\$ 52	\$ 24	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 509	\$ 353	\$ 249	\$ 174	\$ 119	\$ 75	\$ 41	\$ 12	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 496	\$ 340	\$ 236	\$ 162	\$ 106	\$ 63	\$ 28	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 483	\$ 327	\$ 223	\$ 149	\$ 93	\$ 50	\$ 15	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 468	\$ 312	\$ 208	\$ 134	\$ 78	\$ 35	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

2 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 51	\$ 38	\$ 29	\$ 23	\$ 18	\$ 14	\$ 12	\$ 9	\$ 7	\$ 6	\$ 4	\$ 3	\$ 2	\$ 2
17.5	\$ 50	\$ 37	\$ 28	\$ 22	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 2	\$ 2	\$ 1
17	\$ 50	\$ 37	\$ 28	\$ 22	\$ 17	\$ 14	\$ 11	\$ 8	\$ 6	\$ 5	\$ 3	\$ 2	\$ 1	\$ -
16.5	\$ 49	\$ 36	\$ 28	\$ 21	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ -
16	\$ 49	\$ 36	\$ 27	\$ 21	\$ 16	\$ 13	\$ 10	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1	\$ -	\$ -
15.5	\$ 48	\$ 35	\$ 27	\$ 20	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -	\$ -
15	\$ 48	\$ 35	\$ 26	\$ 20	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4	\$ 3	\$ 1	\$ -	\$ -	\$ -
14.5	\$ 47	\$ 34	\$ 25	\$ 19	\$ 15	\$ 11	\$ 8	\$ 6	\$ 4	\$ 2	\$ 1	\$ -	\$ -	\$ -
14	\$ 46	\$ 33	\$ 25	\$ 19	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -
13.5	\$ 46	\$ 33	\$ 24	\$ 18	\$ 13	\$ 10	\$ 7	\$ 4	\$ 2	\$ 1	\$ -	\$ -	\$ -	\$ -
13	\$ 45	\$ 32	\$ 23	\$ 17	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 44	\$ 31	\$ 23	\$ 16	\$ 12	\$ 8	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 43	\$ 30	\$ 22	\$ 15	\$ 11	\$ 7	\$ 4	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 42	\$ 29	\$ 21	\$ 15	\$ 10	\$ 6	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 41	\$ 28	\$ 20	\$ 14	\$ 9	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 40	\$ 27	\$ 19	\$ 12	\$ 8	\$ 4	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 39	\$ 26	\$ 17	\$ 11	\$ 7	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 758	\$ 563	\$ 433	\$ 340	\$ 271	\$ 217	\$ 173	\$ 138	\$ 108	\$ 83	\$ 62	\$ 43	\$ 24	\$ 16
17.5	\$ 752	\$ 557	\$ 427	\$ 334	\$ 265	\$ 210	\$ 167	\$ 132	\$ 102	\$ 77	\$ 56	\$ 37	\$ 24	\$ 16
17	\$ 746	\$ 551	\$ 421	\$ 328	\$ 258	\$ 204	\$ 161	\$ 125	\$ 96	\$ 71	\$ 49	\$ 31	\$ 24	\$ 16
16.5	\$ 739	\$ 544	\$ 414	\$ 321	\$ 251	\$ 197	\$ 154	\$ 118	\$ 89	\$ 64	\$ 42	\$ 24	\$ 16	\$ 8
16	\$ 731	\$ 536	\$ 406	\$ 313	\$ 244	\$ 190	\$ 146	\$ 111	\$ 81	\$ 56	\$ 35	\$ 27	\$ 8	-
15.5	\$ 723	\$ 528	\$ 398	\$ 306	\$ 236	\$ 182	\$ 138	\$ 103	\$ 73	\$ 48	\$ 27	\$ 19	\$ -	-
15	\$ 715	\$ 520	\$ 390	\$ 297	\$ 228	\$ 173	\$ 130	\$ 95	\$ 65	\$ 40	\$ 31	\$ 10	\$ -	-
14.5	\$ 706	\$ 511	\$ 381	\$ 288	\$ 219	\$ 164	\$ 121	\$ 86	\$ 56	\$ 31	\$ 21	\$ 10	\$ -	-
14	\$ 696	\$ 501	\$ 371	\$ 279	\$ 209	\$ 155	\$ 111	\$ 76	\$ 46	\$ 21	\$ 11	\$ -	\$ -	-
13.5	\$ 686	\$ 491	\$ 361	\$ 268	\$ 199	\$ 144	\$ 101	\$ 66	\$ 36	\$ 11	\$ -	\$ -	\$ -	-
13	\$ 675	\$ 480	\$ 350	\$ 257	\$ 188	\$ 133	\$ 90	\$ 55	\$ 25	\$ -	\$ -	\$ -	\$ -	-
12.5	\$ 663	\$ 468	\$ 338	\$ 245	\$ 176	\$ 121	\$ 78	\$ 43	\$ 13	\$ -	\$ -	\$ -	\$ -	-
12	\$ 650	\$ 455	\$ 325	\$ 232	\$ 163	\$ 108	\$ 65	\$ 30	\$ -	\$ -	\$ -	\$ -	\$ -	-
11.5	\$ 636	\$ 441	\$ 311	\$ 218	\$ 148	\$ 94	\$ 51	\$ 15	\$ -	\$ -	\$ -	\$ -	\$ -	-
11	\$ 620	\$ 425	\$ 295	\$ 203	\$ 133	\$ 79	\$ 35	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
10.5	\$ 604	\$ 409	\$ 279	\$ 186	\$ 116	\$ 62	\$ 19	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-
10	\$ 585	\$ 390	\$ 260	\$ 167	\$ 97	\$ 43	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-

30,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

2.5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 63	\$ 47	\$ 36	\$ 28	\$ 23	\$ 18	\$ 14	\$ 11	\$ 9	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2
17.5	\$ 63	\$ 46	\$ 36	\$ 28	\$ 22	\$ 18	\$ 14	\$ 11	\$ 9	\$ 6	\$ 5	\$ 3	\$ 2	\$ 1
17	\$ 62	\$ 46	\$ 35	\$ 27	\$ 22	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1
16.5	\$ 62	\$ 45	\$ 34	\$ 27	\$ 21	\$ 16	\$ 13	\$ 10	\$ 7	\$ 5	\$ 4	\$ 2	\$ 1	\$ -
16	\$ 61	\$ 45	\$ 34	\$ 26	\$ 20	\$ 16	\$ 12	\$ 9	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ -
15.5	\$ 60	\$ 44	\$ 33	\$ 25	\$ 20	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1	\$ -
15	\$ 60	\$ 43	\$ 33	\$ 25	\$ 19	\$ 14	\$ 11	\$ 8	\$ 5	\$ 3	\$ 2	\$ 1	\$ -	\$ -
14.5	\$ 59	\$ 43	\$ 32	\$ 24	\$ 18	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -
14	\$ 58	\$ 42	\$ 31	\$ 23	\$ 17	\$ 13	\$ 9	\$ 6	\$ 4	\$ 2	\$ -	\$ -	\$ -	\$ -
13.5	\$ 57	\$ 41	\$ 30	\$ 22	\$ 17	\$ 12	\$ 8	\$ 5	\$ 3	\$ 1	\$ -	\$ -	\$ -	\$ -
13	\$ 56	\$ 40	\$ 29	\$ 21	\$ 16	\$ 11	\$ 8	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 55	\$ 39	\$ 28	\$ 20	\$ 15	\$ 10	\$ 7	\$ 4	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 54	\$ 38	\$ 27	\$ 19	\$ 14	\$ 9	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 53	\$ 37	\$ 26	\$ 18	\$ 12	\$ 8	\$ 4	\$ 1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 52	\$ 35	\$ 25	\$ 17	\$ 11	\$ 7	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 50	\$ 34	\$ 23	\$ 15	\$ 10	\$ 5	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 49	\$ 33	\$ 22	\$ 14	\$ 8	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

30,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 910	\$ 676	\$ 520	\$ 409	\$ 325	\$ 260	\$ 208	\$ 165	\$ 130	\$ 100	\$ 74	\$ 52	\$ 37	\$ 28
17.5	\$ 903	\$ 669	\$ 513	\$ 401	\$ 318	\$ 253	\$ 201	\$ 158	\$ 123	\$ 93	\$ 67	\$ 45	\$ 32	\$ 24
17	\$ 895	\$ 661	\$ 505	\$ 393	\$ 310	\$ 245	\$ 193	\$ 150	\$ 115	\$ 85	\$ 59	\$ 42	\$ 30	\$ 22
16.5	\$ 886	\$ 652	\$ 496	\$ 385	\$ 301	\$ 236	\$ 184	\$ 142	\$ 106	\$ 76	\$ 51	\$ 37	\$ 26	\$ 19
16	\$ 878	\$ 644	\$ 488	\$ 376	\$ 293	\$ 228	\$ 176	\$ 133	\$ 98	\$ 68	\$ 42	\$ 30	\$ 21	\$ 15
15.5	\$ 868	\$ 634	\$ 478	\$ 367	\$ 283	\$ 218	\$ 166	\$ 124	\$ 88	\$ 58	\$ 32	\$ 22	\$ 15	\$ 11
15	\$ 858	\$ 624	\$ 468	\$ 357	\$ 273	\$ 208	\$ 156	\$ 113	\$ 78	\$ 48	\$ 22	\$ 15	\$ 10	\$ 7
14.5	\$ 847	\$ 613	\$ 457	\$ 346	\$ 262	\$ 197	\$ 145	\$ 103	\$ 67	\$ 37	\$ 12	\$ 8	\$ 5	\$ 3
14	\$ 836	\$ 602	\$ 446	\$ 334	\$ 251	\$ 186	\$ 134	\$ 91	\$ 56	\$ 26	\$ 7	\$ 4	\$ 2	\$ 1
13.5	\$ 823	\$ 589	\$ 433	\$ 322	\$ 238	\$ 173	\$ 121	\$ 79	\$ 43	\$ 13	\$ 3	\$ 1	\$ 0	\$ 0
13	\$ 810	\$ 576	\$ 420	\$ 309	\$ 225	\$ 160	\$ 108	\$ 65	\$ 30	\$ 6	\$ 1	\$ 0	\$ 0	\$ 0
12.5	\$ 796	\$ 562	\$ 406	\$ 294	\$ 211	\$ 146	\$ 94	\$ 51	\$ 16	\$ 3	\$ 0	\$ 0	\$ 0	\$ 0
12	\$ 780	\$ 546	\$ 390	\$ 279	\$ 195	\$ 130	\$ 78	\$ 35	\$ 8	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
11.5	\$ 763	\$ 529	\$ 373	\$ 262	\$ 178	\$ 113	\$ 61	\$ 18	\$ 4	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 745	\$ 511	\$ 355	\$ 243	\$ 160	\$ 95	\$ 43	\$ 8	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 724	\$ 490	\$ 334	\$ 223	\$ 139	\$ 74	\$ 22	\$ 4	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 702	\$ 468	\$ 312	\$ 201	\$ 117	\$ 52	\$ 8	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

3 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 76	\$ 56	\$ 43	\$ 34	\$ 27	\$ 22	\$ 17	\$ 14	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2
17.5	\$ 75	\$ 56	\$ 43	\$ 33	\$ 26	\$ 21	\$ 17	\$ 13	\$ 10	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2
17	\$ 75	\$ 55	\$ 42	\$ 33	\$ 26	\$ 20	\$ 16	\$ 13	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1
16.5	\$ 74	\$ 54	\$ 41	\$ 32	\$ 25	\$ 20	\$ 15	\$ 12	\$ 9	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1
16	\$ 73	\$ 54	\$ 41	\$ 31	\$ 24	\$ 19	\$ 15	\$ 11	\$ 8	\$ 6	\$ 3	\$ 2	\$ 1	\$ 0
15.5	\$ 72	\$ 53	\$ 40	\$ 31	\$ 24	\$ 18	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ 0
15	\$ 72	\$ 52	\$ 39	\$ 30	\$ 23	\$ 17	\$ 13	\$ 9	\$ 7	\$ 4	\$ 2	\$ 1	\$ 0	\$ 0
14.5	\$ 71	\$ 51	\$ 38	\$ 29	\$ 22	\$ 16	\$ 12	\$ 9	\$ 6	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0
14	\$ 70	\$ 50	\$ 37	\$ 28	\$ 21	\$ 15	\$ 11	\$ 8	\$ 5	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0
13.5	\$ 69	\$ 49	\$ 36	\$ 27	\$ 20	\$ 14	\$ 10	\$ 7	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
13	\$ 68	\$ 48	\$ 35	\$ 26	\$ 19	\$ 13	\$ 9	\$ 5	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
12.5	\$ 66	\$ 47	\$ 34	\$ 25	\$ 18	\$ 12	\$ 8	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
12	\$ 65	\$ 46	\$ 33	\$ 23	\$ 16	\$ 11	\$ 7	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11.5	\$ 64	\$ 44	\$ 31	\$ 22	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 62	\$ 43	\$ 30	\$ 20	\$ 13	\$ 8	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 60	\$ 41	\$ 28	\$ 19	\$ 12	\$ 6	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 59	\$ 39	\$ 26	\$ 17	\$ 10	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3.5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER														
	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
18	\$ 1,062	\$ 789	\$ 607	\$ 477	\$ 379	\$ 303	\$ 243	\$ 193	\$ 152	\$ 117	\$ 87	\$ 61	\$ 43	\$ 30	\$ 21
17.5	\$ 1,053	\$ 780	\$ 598	\$ 468	\$ 371	\$ 295	\$ 234	\$ 184	\$ 143	\$ 108	\$ 78	\$ 52	\$ 36	\$ 24	\$ 16
17	\$ 1,044	\$ 771	\$ 589	\$ 459	\$ 361	\$ 285	\$ 225	\$ 175	\$ 134	\$ 99	\$ 69	\$ 43	\$ 29	\$ 19	\$ 13
16.5	\$ 1,034	\$ 761	\$ 579	\$ 449	\$ 352	\$ 276	\$ 215	\$ 165	\$ 124	\$ 89	\$ 59	\$ 33	\$ 22	\$ 14	\$ 9
16	\$ 1,024	\$ 751	\$ 569	\$ 439	\$ 341	\$ 265	\$ 205	\$ 155	\$ 114	\$ 79	\$ 49	\$ 23	\$ 15	\$ 10	\$ 6
15.5	\$ 1,013	\$ 740	\$ 558	\$ 428	\$ 330	\$ 254	\$ 194	\$ 144	\$ 103	\$ 68	\$ 38	\$ 12	\$ 8	\$ 5	\$ 3
15	\$ 1,001	\$ 728	\$ 546	\$ 416	\$ 319	\$ 243	\$ 182	\$ 132	\$ 91	\$ 56	\$ 26	\$ 9	\$ 6	\$ 3	\$ 2
14.5	\$ 988	\$ 715	\$ 533	\$ 403	\$ 306	\$ 230	\$ 169	\$ 120	\$ 78	\$ 43	\$ 13	\$ 5	\$ 3	\$ 2	\$ 1
14	\$ 975	\$ 702	\$ 520	\$ 390	\$ 293	\$ 217	\$ 156	\$ 106	\$ 65	\$ 30	\$ 8	\$ 3	\$ 2	\$ 1	\$ 0
13.5	\$ 961	\$ 688	\$ 506	\$ 376	\$ 278	\$ 202	\$ 142	\$ 92	\$ 51	\$ 16	\$ 4	\$ 2	\$ 1	\$ 0	\$ 0
13	\$ 945	\$ 672	\$ 490	\$ 360	\$ 263	\$ 187	\$ 126	\$ 76	\$ 35	\$ 8	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0
12.5	\$ 928	\$ 655	\$ 473	\$ 343	\$ 246	\$ 170	\$ 109	\$ 60	\$ 18	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
12	\$ 910	\$ 637	\$ 455	\$ 325	\$ 228	\$ 152	\$ 91	\$ 41	\$ 8	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
11.5	\$ 890	\$ 617	\$ 435	\$ 305	\$ 208	\$ 132	\$ 71	\$ 22	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 869	\$ 596	\$ 414	\$ 284	\$ 186	\$ 110	\$ 50	\$ 10	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 845	\$ 572	\$ 390	\$ 260	\$ 163	\$ 87	\$ 26	\$ 5	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 819	\$ 546	\$ 364	\$ 234	\$ 137	\$ 61	\$ 10	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

3.5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER														
	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18
18	\$ 88	\$ 66	\$ 51	\$ 40	\$ 32	\$ 25	\$ 20	\$ 16	\$ 13	\$ 10	\$ 7	\$ 5	\$ 4	\$ 3	\$ 2
17.5	\$ 88	\$ 65	\$ 50	\$ 39	\$ 31	\$ 25	\$ 20	\$ 15	\$ 12	\$ 9	\$ 7	\$ 4	\$ 3	\$ 2	\$ 1
17	\$ 87	\$ 64	\$ 49	\$ 38	\$ 30	\$ 24	\$ 19	\$ 15	\$ 11	\$ 8	\$ 6	\$ 4	\$ 3	\$ 2	\$ 1
16.5	\$ 86	\$ 63	\$ 48	\$ 37	\$ 29	\$ 23	\$ 18	\$ 14	\$ 10	\$ 7	\$ 5	\$ 3	\$ 2	\$ 1	\$ 0
16	\$ 85	\$ 63	\$ 47	\$ 37	\$ 28	\$ 22	\$ 17	\$ 13	\$ 9	\$ 7	\$ 4	\$ 3	\$ 2	\$ 1	\$ 0
15.5	\$ 84	\$ 62	\$ 46	\$ 36	\$ 28	\$ 21	\$ 16	\$ 12	\$ 9	\$ 6	\$ 3	\$ 2	\$ 1	\$ 0	\$ 0
15	\$ 83	\$ 61	\$ 46	\$ 35	\$ 27	\$ 20	\$ 15	\$ 11	\$ 8	\$ 5	\$ 3	\$ 2	\$ 1	\$ 0	\$ 0
14.5	\$ 82	\$ 60	\$ 44	\$ 34	\$ 25	\$ 19	\$ 14	\$ 10	\$ 7	\$ 4	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0
14	\$ 81	\$ 59	\$ 43	\$ 33	\$ 24	\$ 18	\$ 13	\$ 9	\$ 5	\$ 3	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0
13.5	\$ 80	\$ 57	\$ 42	\$ 31	\$ 23	\$ 17	\$ 12	\$ 8	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
13	\$ 79	\$ 56	\$ 41	\$ 30	\$ 22	\$ 16	\$ 11	\$ 6	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
12.5	\$ 77	\$ 55	\$ 39	\$ 29	\$ 20	\$ 14	\$ 9	\$ 5	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
12	\$ 76	\$ 53	\$ 38	\$ 27	\$ 19	\$ 13	\$ 8	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11.5	\$ 74	\$ 51	\$ 36	\$ 25	\$ 17	\$ 11	\$ 6	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 72	\$ 50	\$ 34	\$ 24	\$ 16	\$ 9	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 70	\$ 48	\$ 33	\$ 22	\$ 14	\$ 7	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 68	\$ 46	\$ 30	\$ 20	\$ 11	\$ 5	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

4 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 1,213	\$ 901	\$ 693	\$ 545	\$ 433	\$ 347	\$ 277	\$ 221	\$ 173	\$ 133	\$ 99	\$ 69	\$ 49	\$ 38
17.5	\$ 1,203	\$ 891	\$ 683	\$ 535	\$ 423	\$ 337	\$ 267	\$ 211	\$ 163	\$ 123	\$ 89	\$ 59	\$ 49	\$ 38
17	\$ 1,193	\$ 881	\$ 673	\$ 524	\$ 413	\$ 326	\$ 257	\$ 200	\$ 153	\$ 113	\$ 79	\$ 49	\$ 38	\$ 26
16.5	\$ 1,182	\$ 870	\$ 662	\$ 513	\$ 402	\$ 315	\$ 246	\$ 189	\$ 142	\$ 102	\$ 68	\$ 38	\$ 26	\$ 13
16	\$ 1,170	\$ 858	\$ 650	\$ 501	\$ 390	\$ 303	\$ 234	\$ 177	\$ 130	\$ 90	\$ 56	\$ 30	\$ 13	\$ -
15.5	\$ 1,157	\$ 845	\$ 637	\$ 489	\$ 377	\$ 291	\$ 221	\$ 165	\$ 117	\$ 77	\$ 43	\$ 13	\$ -	\$ -
15	\$ 1,144	\$ 832	\$ 624	\$ 475	\$ 364	\$ 277	\$ 208	\$ 151	\$ 104	\$ 64	\$ 30	\$ -	\$ -	\$ -
14.5	\$ 1,130	\$ 818	\$ 610	\$ 461	\$ 350	\$ 263	\$ 194	\$ 137	\$ 90	\$ 50	\$ 15	\$ -	\$ -	\$ -
14	\$ 1,114	\$ 802	\$ 594	\$ 446	\$ 334	\$ 248	\$ 178	\$ 122	\$ 74	\$ 34	\$ -	\$ -	\$ -	\$ -
13.5	\$ 1,098	\$ 786	\$ 578	\$ 429	\$ 318	\$ 231	\$ 162	\$ 105	\$ 58	\$ 18	\$ -	\$ -	\$ -	\$ -
13	\$ 1,080	\$ 768	\$ 560	\$ 411	\$ 300	\$ 213	\$ 144	\$ 87	\$ 40	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 1,061	\$ 749	\$ 541	\$ 392	\$ 281	\$ 194	\$ 125	\$ 68	\$ 21	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 1,040	\$ 728	\$ 520	\$ 371	\$ 260	\$ 173	\$ 104	\$ 47	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 1,017	\$ 705	\$ 497	\$ 349	\$ 237	\$ 151	\$ 81	\$ 25	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 993	\$ 681	\$ 473	\$ 324	\$ 213	\$ 126	\$ 57	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 966	\$ 654	\$ 446	\$ 297	\$ 186	\$ 99	\$ 30	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 936	\$ 624	\$ 416	\$ 267	\$ 156	\$ 69	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

4 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 101	\$ 75	\$ 58	\$ 45	\$ 36	\$ 29	\$ 23	\$ 18	\$ 14	\$ 11	\$ 8	\$ 6	\$ 5	\$ 4
17.5	\$ 100	\$ 74	\$ 57	\$ 45	\$ 35	\$ 28	\$ 22	\$ 18	\$ 14	\$ 10	\$ 7	\$ 5	\$ 4	\$ 3
17	\$ 99	\$ 73	\$ 56	\$ 44	\$ 34	\$ 27	\$ 21	\$ 17	\$ 13	\$ 9	\$ 6	\$ 4	\$ 3	\$ 2
16.5	\$ 98	\$ 72	\$ 55	\$ 43	\$ 33	\$ 26	\$ 20	\$ 16	\$ 12	\$ 8	\$ 5	\$ 3	\$ 2	\$ 1
16	\$ 98	\$ 72	\$ 54	\$ 42	\$ 33	\$ 25	\$ 20	\$ 15	\$ 11	\$ 8	\$ 5	\$ 4	\$ 2	\$ -
15.5	\$ 96	\$ 70	\$ 53	\$ 41	\$ 31	\$ 24	\$ 18	\$ 14	\$ 10	\$ 6	\$ 4	\$ 2	\$ -	\$ -
15	\$ 95	\$ 69	\$ 52	\$ 40	\$ 30	\$ 23	\$ 17	\$ 13	\$ 9	\$ 5	\$ 3	\$ 1	\$ -	\$ -
14.5	\$ 94	\$ 68	\$ 51	\$ 38	\$ 29	\$ 22	\$ 16	\$ 11	\$ 7	\$ 4	\$ 1	\$ -	\$ -	\$ -
14	\$ 93	\$ 67	\$ 50	\$ 37	\$ 28	\$ 21	\$ 15	\$ 10	\$ 6	\$ 3	\$ -	\$ -	\$ -	\$ -
13.5	\$ 91	\$ 65	\$ 48	\$ 36	\$ 26	\$ 19	\$ 13	\$ 9	\$ 5	\$ 1	\$ -	\$ -	\$ -	\$ -
13	\$ 90	\$ 64	\$ 47	\$ 34	\$ 25	\$ 18	\$ 12	\$ 7	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 88	\$ 62	\$ 45	\$ 33	\$ 23	\$ 16	\$ 10	\$ 6	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 87	\$ 61	\$ 43	\$ 31	\$ 22	\$ 14	\$ 9	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 85	\$ 59	\$ 41	\$ 29	\$ 20	\$ 13	\$ 7	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 83	\$ 57	\$ 39	\$ 27	\$ 18	\$ 11	\$ 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 80	\$ 54	\$ 37	\$ 25	\$ 15	\$ 8	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 78	\$ 52	\$ 35	\$ 22	\$ 13	\$ 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

5 Ton Cooling Unit - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 1,517	\$ 1,127	\$ 867	\$ 681	\$ 542	\$ 433	\$ 347	\$ 276	\$ 217	\$ 167	\$ 124	\$ 87	\$ 54	\$ 37
17.5	\$ 1,504	\$ 1,114	\$ 854	\$ 669	\$ 529	\$ 421	\$ 334	\$ 263	\$ 204	\$ 154	\$ 111	\$ 74	\$ 47	\$ 33
17	\$ 1,491	\$ 1,101	\$ 841	\$ 655	\$ 516	\$ 408	\$ 321	\$ 250	\$ 191	\$ 141	\$ 98	\$ 61	\$ 47	\$ 33
16.5	\$ 1,477	\$ 1,087	\$ 827	\$ 642	\$ 502	\$ 394	\$ 307	\$ 236	\$ 177	\$ 127	\$ 84	\$ 47	\$ 33	\$ 17
16	\$ 1,463	\$ 1,073	\$ 813	\$ 627	\$ 488	\$ 379	\$ 293	\$ 222	\$ 163	\$ 113	\$ 70	\$ 33	\$ 17	\$ -
15.5	\$ 1,447	\$ 1,057	\$ 797	\$ 611	\$ 472	\$ 363	\$ 277	\$ 206	\$ 147	\$ 97	\$ 54	\$ 17	\$ -	\$ -
15	\$ 1,430	\$ 1,040	\$ 780	\$ 594	\$ 455	\$ 347	\$ 260	\$ 189	\$ 130	\$ 80	\$ 37	\$ -	\$ -	\$ -
14.5	\$ 1,412	\$ 1,022	\$ 762	\$ 576	\$ 437	\$ 329	\$ 242	\$ 171	\$ 112	\$ 62	\$ 19	\$ -	\$ -	\$ -
14	\$ 1,393	\$ 1,003	\$ 743	\$ 557	\$ 418	\$ 310	\$ 223	\$ 152	\$ 93	\$ 43	\$ -	\$ -	\$ -	\$ -
13.5	\$ 1,372	\$ 982	\$ 722	\$ 537	\$ 397	\$ 289	\$ 202	\$ 131	\$ 72	\$ 22	\$ -	\$ -	\$ -	\$ -
13	\$ 1,350	\$ 960	\$ 700	\$ 514	\$ 375	\$ 267	\$ 180	\$ 109	\$ 50	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 1,326	\$ 936	\$ 676	\$ 490	\$ 351	\$ 243	\$ 156	\$ 85	\$ 26	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 1,300	\$ 910	\$ 650	\$ 464	\$ 325	\$ 217	\$ 130	\$ 59	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 1,272	\$ 882	\$ 622	\$ 436	\$ 297	\$ 188	\$ 102	\$ 31	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 1,241	\$ 851	\$ 591	\$ 405	\$ 266	\$ 158	\$ 71	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 1,207	\$ 817	\$ 557	\$ 371	\$ 232	\$ 124	\$ 37	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 1,170	\$ 780	\$ 520	\$ 334	\$ 195	\$ 87	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

60,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

5 Ton Cooling Unit - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 126	\$ 94	\$ 72	\$ 57	\$ 45	\$ 36	\$ 29	\$ 23	\$ 18	\$ 14	\$ 10	\$ 7	\$ 6	\$ 5
17.5	\$ 125	\$ 93	\$ 71	\$ 56	\$ 44	\$ 35	\$ 28	\$ 22	\$ 17	\$ 13	\$ 9	\$ 6	\$ 4	\$ 3
17	\$ 124	\$ 92	\$ 70	\$ 55	\$ 43	\$ 34	\$ 27	\$ 21	\$ 16	\$ 12	\$ 8	\$ 4	\$ 3	\$ 1
16.5	\$ 123	\$ 91	\$ 69	\$ 53	\$ 42	\$ 33	\$ 26	\$ 20	\$ 15	\$ 11	\$ 7	\$ 4	\$ 3	\$ -
16	\$ 122	\$ 89	\$ 68	\$ 52	\$ 41	\$ 32	\$ 24	\$ 18	\$ 14	\$ 9	\$ 6	\$ 3	\$ -	\$ -
15.5	\$ 121	\$ 88	\$ 66	\$ 51	\$ 39	\$ 30	\$ 23	\$ 17	\$ 12	\$ 8	\$ 4	\$ 1	\$ -	\$ -
15	\$ 119	\$ 87	\$ 65	\$ 50	\$ 38	\$ 29	\$ 22	\$ 16	\$ 11	\$ 7	\$ 3	\$ -	\$ -	\$ -
14.5	\$ 118	\$ 85	\$ 64	\$ 48	\$ 36	\$ 27	\$ 20	\$ 14	\$ 9	\$ 5	\$ 2	\$ -	\$ -	\$ -
14	\$ 116	\$ 84	\$ 62	\$ 46	\$ 35	\$ 26	\$ 19	\$ 13	\$ 8	\$ 4	\$ -	\$ -	\$ -	\$ -
13.5	\$ 114	\$ 82	\$ 60	\$ 45	\$ 33	\$ 24	\$ 17	\$ 11	\$ 6	\$ 2	\$ -	\$ -	\$ -	\$ -
13	\$ 113	\$ 80	\$ 58	\$ 43	\$ 31	\$ 22	\$ 15	\$ 9	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 111	\$ 78	\$ 56	\$ 41	\$ 29	\$ 20	\$ 13	\$ 7	\$ 2	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 108	\$ 76	\$ 54	\$ 39	\$ 27	\$ 18	\$ 11	\$ 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 106	\$ 73	\$ 52	\$ 36	\$ 25	\$ 16	\$ 8	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 103	\$ 71	\$ 49	\$ 34	\$ 22	\$ 13	\$ 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 101	\$ 68	\$ 46	\$ 31	\$ 19	\$ 10	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 98	\$ 65	\$ 43	\$ 28	\$ 16	\$ 7	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

60,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

1 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113		
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 811	\$ 908	\$ 833	\$ 200	\$ 145	\$ 96		
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 805	\$ 908	\$ 833	\$ 183	\$ 128	\$ 79		
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 798	\$ 908	\$ 833	\$ 165	\$ 110	\$ 61		
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 791	\$ 908	\$ 833	\$ 146	\$ 90	\$ 42		
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 784	\$ 908	\$ 833	\$ 126	\$ 70	\$ 22		
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ -		
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25			
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ -			
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29				
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ -				
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34					
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ -					
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40						
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ -						
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 48							
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ -							

12,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

1 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9		
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 68	\$ 76	\$ 69	\$ 17	\$ 12	\$ 8		
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 67	\$ 76	\$ 69	\$ 15	\$ 11	\$ 7		
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 67	\$ 76	\$ 69	\$ 14	\$ 9	\$ 5		
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 66	\$ 76	\$ 69	\$ 12	\$ 8	\$ 4		
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 65	\$ 76	\$ 69	\$ 10	\$ 6	\$ 2		
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 4	\$ -		
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 26	\$ 19	\$ 12	\$ 7	\$ 2			
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 24	\$ 16	\$ 10	\$ 5	\$ -			
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2				
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 5	\$ -				
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 3					
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ -					
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3						
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ -						
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4							
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ -							

12,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

1.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	\$ 79	\$ 51
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 445	\$ 353	\$ 276	\$ 211	\$ 156	\$ 108	\$ 74	\$ 48
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 417	\$ 325	\$ 248	\$ 183	\$ 128	\$ 89	\$ 59	\$ 37
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 399	\$ 307	\$ 230	\$ 165	\$ 110	\$ 76	\$ 50	\$ 32
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 379	\$ 287	\$ 210	\$ 146	\$ 90	\$ 60	\$ 39	\$ 25
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 359	\$ 267	\$ 190	\$ 126	\$ 70	\$ 46	\$ 30	\$ 19
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ 31	\$ 20	\$ 13
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ 16	\$ 10	\$ 7
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ 14	\$ 9	\$ 6	\$ 4
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ 7	\$ 4	\$ 3	\$ 2
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ 19	\$ 5	\$ 3	\$ 2	\$ 1
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ 9	\$ 2	\$ 1	\$ 1	\$ 0
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ 17	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ 8	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ 19	\$ 4	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 48	\$ 10	\$ 2	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ 15	\$ 5	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

18,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

1.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	\$ 6	\$ 4
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 38	\$ 30	\$ 23	\$ 17	\$ 12	\$ 8	\$ 5	\$ 3
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 37	\$ 29	\$ 22	\$ 15	\$ 11	\$ 7	\$ 4	\$ 3
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 36	\$ 28	\$ 21	\$ 14	\$ 10	\$ 6	\$ 4	\$ 2
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 35	\$ 27	\$ 20	\$ 13	\$ 9	\$ 5	\$ 3	\$ 2
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 33	\$ 25	\$ 18	\$ 12	\$ 8	\$ 4	\$ 2	\$ 1
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 30	\$ 22	\$ 16	\$ 10	\$ 6	\$ 3	\$ 2	\$ 1
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 28	\$ 20	\$ 14	\$ 9	\$ 5	\$ 2	\$ 1	\$ 0
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 26	\$ 18	\$ 12	\$ 7	\$ 4	\$ 2	\$ 1	\$ 0
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 23	\$ 16	\$ 10	\$ 5	\$ 2	\$ 1	\$ 0	\$ 0
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 21	\$ 14	\$ 8	\$ 4	\$ 2	\$ 1	\$ 0	\$ 0
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 5	\$ 2	\$ 1	\$ 0	\$ 0	\$ 0
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

18,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	\$ 79	\$ 56
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 445	\$ 353	\$ 276	\$ 211	\$ 156	\$ 108	\$ 75	\$ 52
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 417	\$ 325	\$ 248	\$ 183	\$ 128	\$ 89	\$ 61	\$ 42
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 399	\$ 307	\$ 230	\$ 165	\$ 110	\$ 72	\$ 49	\$ 33
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 379	\$ 287	\$ 210	\$ 146	\$ 90	\$ 52	\$ 35	\$ 23
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 359	\$ 267	\$ 190	\$ 126	\$ 70	\$ 32	\$ 21	\$ 14
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 337	\$ 245	\$ 169	\$ 104	\$ 48	\$ 25	\$ 16	\$ 10
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ 16	\$ 10	\$ 6
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ 12	\$ 7	\$ 4	\$ 2
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ 5	\$ 3	\$ 2	\$ 1
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ 12	\$ 4	\$ 2	\$ 1	\$ 0
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ 5	\$ 1	\$ 0	\$ 0	\$ 0
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ 12	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ 5	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ 12	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 48	\$ 12	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ 12	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Cooling Operating Hours
1750 Annual Heating Operating Hours

2 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	\$ 6	\$ 4
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 38	\$ 30	\$ 23	\$ 17	\$ 12	\$ 8	\$ 5	\$ 3
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 37	\$ 29	\$ 22	\$ 15	\$ 11	\$ 7	\$ 4	\$ 2
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 36	\$ 28	\$ 21	\$ 14	\$ 9	\$ 6	\$ 3	\$ 1
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 35	\$ 27	\$ 20	\$ 13	\$ 8	\$ 5	\$ 2	\$ 1
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 32	\$ 25	\$ 18	\$ 11	\$ 7	\$ 4	\$ 2	\$ 1
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 30	\$ 23	\$ 16	\$ 9	\$ 5	\$ 3	\$ 1	\$ 0
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 28	\$ 21	\$ 14	\$ 8	\$ 4	\$ 2	\$ 1	\$ 0
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 26	\$ 19	\$ 12	\$ 7	\$ 4	\$ 2	\$ 1	\$ 0
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 16	\$ 10	\$ 5	\$ 3	\$ 1	\$ 0	\$ 0
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 7	\$ 4	\$ 2	\$ 1	\$ 0	\$ 0
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 5	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ 1	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

24,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Cooling Operating Hours
1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

2.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	\$ 79	\$ 51
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 445	\$ 353	\$ 276	\$ 211	\$ 156	\$ 108	\$ 74	\$ 47
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 417	\$ 325	\$ 248	\$ 183	\$ 128	\$ 89	\$ 58	\$ 36
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 399	\$ 307	\$ 230	\$ 165	\$ 110	\$ 71	\$ 46	\$ 28
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 379	\$ 287	\$ 210	\$ 146	\$ 90	\$ 51	\$ 32	\$ 20
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 359	\$ 267	\$ 190	\$ 126	\$ 70	\$ 32	\$ 19	\$ 12
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ 25	\$ 15	\$ 9
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ 15	\$ 9	\$ 5
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ 15	\$ 9	\$ 5	\$ 3
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ 15	\$ 9	\$ 5	\$ 2
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1	\$ 1
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1	\$ 1
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1	\$ 1	\$ 1
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 48	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1	\$ 1	\$ 1
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ 15	\$ 9	\$ 5	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1

30,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

2.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	\$ 6	\$ 4
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 38	\$ 30	\$ 23	\$ 17	\$ 12	\$ 8	\$ 5	\$ 3
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 37	\$ 29	\$ 22	\$ 15	\$ 11	\$ 7	\$ 4	\$ 2
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 36	\$ 28	\$ 21	\$ 14	\$ 9	\$ 6	\$ 3	\$ 2
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 35	\$ 27	\$ 20	\$ 13	\$ 8	\$ 5	\$ 3	\$ 2
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 32	\$ 24	\$ 18	\$ 10	\$ 6	\$ 3	\$ 2	\$ 1
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 28	\$ 20	\$ 14	\$ 9	\$ 5	\$ 3	\$ 2	\$ 1
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 26	\$ 19	\$ 12	\$ 7	\$ 4	\$ 2	\$ 1	\$ 1
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 24	\$ 16	\$ 10	\$ 5	\$ 3	\$ 2	\$ 1	\$ 1
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 14	\$ 8	\$ 4	\$ 2	\$ 1	\$ 1	\$ 1
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 5	\$ 3	\$ 2	\$ 1	\$ 1	\$ 1
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 3	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ 3	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ 3	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ 2	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1	\$ 1

30,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 1,970	\$ 1,463	\$ 1,126	\$ 884	\$ 704	\$ 563	\$ 450	\$ 358	\$ 281	\$ 216	\$ 161	\$ 113	\$ 79	\$ 51
17.5	\$ 1,965	\$ 1,447	\$ 1,120	\$ 879	\$ 698	\$ 558	\$ 445	\$ 353	\$ 276	\$ 211	\$ 156	\$ 108	\$ 74	\$ 47
17	\$ 1,937	\$ 1,430	\$ 1,093	\$ 851	\$ 670	\$ 530	\$ 417	\$ 325	\$ 248	\$ 183	\$ 128	\$ 85	\$ 54	\$ 33
16.5	\$ 1,919	\$ 1,412	\$ 1,074	\$ 833	\$ 652	\$ 512	\$ 399	\$ 307	\$ 230	\$ 165	\$ 110	\$ 72	\$ 45	\$ 28
16	\$ 1,899	\$ 1,393	\$ 1,055	\$ 814	\$ 633	\$ 492	\$ 379	\$ 287	\$ 210	\$ 146	\$ 90	\$ 58	\$ 36	\$ 22
15.5	\$ 1,879	\$ 1,373	\$ 1,035	\$ 794	\$ 613	\$ 472	\$ 359	\$ 267	\$ 190	\$ 126	\$ 70	\$ 45	\$ 28	\$ 17
15	\$ 1,857	\$ 1,351	\$ 1,013	\$ 772	\$ 591	\$ 450	\$ 338	\$ 246	\$ 169	\$ 104	\$ 48	\$ 30	\$ 19	\$ 12
14.5	\$ 1,834	\$ 1,327	\$ 990	\$ 749	\$ 568	\$ 427	\$ 314	\$ 222	\$ 146	\$ 81	\$ 25	\$ 16	\$ 10	\$ 6
14	\$ 1,809	\$ 1,302	\$ 965	\$ 724	\$ 543	\$ 402	\$ 289	\$ 197	\$ 121	\$ 56	\$ -	\$ 12	\$ 7	\$ 4
13.5	\$ 1,782	\$ 1,276	\$ 938	\$ 697	\$ 516	\$ 375	\$ 263	\$ 171	\$ 94	\$ 29	\$ -	\$ 9	\$ 5	\$ 3
13	\$ 1,753	\$ 1,247	\$ 909	\$ 668	\$ 487	\$ 346	\$ 234	\$ 142	\$ 65	\$ -	\$ -	\$ 6	\$ 3	\$ 2
12.5	\$ 1,722	\$ 1,216	\$ 878	\$ 637	\$ 456	\$ 315	\$ 203	\$ 111	\$ 34	\$ -	\$ -	\$ 3	\$ 2	\$ 1
12	\$ 1,688	\$ 1,182	\$ 844	\$ 603	\$ 422	\$ 281	\$ 169	\$ 77	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 1,652	\$ 1,145	\$ 808	\$ 566	\$ 385	\$ 245	\$ 132	\$ 40	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 1,612	\$ 1,105	\$ 767	\$ 526	\$ 345	\$ 205	\$ 92	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 1,568	\$ 1,061	\$ 724	\$ 482	\$ 302	\$ 161	\$ 48	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 1,520	\$ 1,013	\$ 675	\$ 434	\$ 253	\$ 113	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Cooling Operating Hours
1750 Annual Heating Operating Hours

3 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 164	\$ 122	\$ 94	\$ 74	\$ 59	\$ 47	\$ 38	\$ 30	\$ 23	\$ 18	\$ 13	\$ 9	\$ 6	\$ 4
17.5	\$ 164	\$ 121	\$ 93	\$ 73	\$ 58	\$ 46	\$ 38	\$ 30	\$ 23	\$ 17	\$ 12	\$ 8	\$ 5	\$ 3
17	\$ 161	\$ 119	\$ 91	\$ 71	\$ 56	\$ 44	\$ 37	\$ 29	\$ 22	\$ 15	\$ 11	\$ 7	\$ 4	\$ 2
16.5	\$ 160	\$ 118	\$ 90	\$ 69	\$ 54	\$ 43	\$ 36	\$ 28	\$ 21	\$ 14	\$ 10	\$ 6	\$ 3	\$ 2
16	\$ 158	\$ 116	\$ 88	\$ 68	\$ 53	\$ 41	\$ 35	\$ 27	\$ 20	\$ 13	\$ 9	\$ 5	\$ 3	\$ 2
15.5	\$ 157	\$ 114	\$ 86	\$ 66	\$ 51	\$ 39	\$ 32	\$ 25	\$ 18	\$ 12	\$ 8	\$ 4	\$ 2	\$ 1
15	\$ 155	\$ 113	\$ 84	\$ 64	\$ 49	\$ 38	\$ 30	\$ 23	\$ 17	\$ 11	\$ 7	\$ 4	\$ 2	\$ 1
14.5	\$ 153	\$ 111	\$ 82	\$ 62	\$ 47	\$ 36	\$ 28	\$ 21	\$ 15	\$ 10	\$ 6	\$ 3	\$ 2	\$ 1
14	\$ 151	\$ 109	\$ 80	\$ 60	\$ 45	\$ 34	\$ 26	\$ 20	\$ 14	\$ 9	\$ 5	\$ 3	\$ 2	\$ 1
13.5	\$ 149	\$ 106	\$ 78	\$ 58	\$ 43	\$ 31	\$ 22	\$ 16	\$ 11	\$ 7	\$ 4	\$ 2	\$ 1	\$ 1
13	\$ 146	\$ 104	\$ 76	\$ 56	\$ 41	\$ 29	\$ 19	\$ 12	\$ 8	\$ 5	\$ 3	\$ 2	\$ 1	\$ 1
12.5	\$ 144	\$ 101	\$ 73	\$ 53	\$ 38	\$ 26	\$ 17	\$ 9	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 141	\$ 98	\$ 70	\$ 50	\$ 35	\$ 23	\$ 14	\$ 6	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 138	\$ 95	\$ 67	\$ 47	\$ 32	\$ 20	\$ 11	\$ 3	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 134	\$ 92	\$ 64	\$ 44	\$ 29	\$ 17	\$ 8	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 131	\$ 88	\$ 60	\$ 40	\$ 25	\$ 13	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 127	\$ 84	\$ 56	\$ 36	\$ 21	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

36,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Cooling Operating Hours
1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

3.5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 2,298	\$ 1,707	\$ 1,313	\$ 1,032	\$ 821	\$ 657	\$ 525	\$ 418	\$ 328	\$ 253	\$ 188	\$ 131		
17.5	\$ 2,292	\$ 1,688	\$ 1,307	\$ 1,026	\$ 815	\$ 650	\$ 948	\$ 1,062	\$ 974	\$ 234	\$ 169	\$ 113		
17	\$ 2,259	\$ 1,669	\$ 1,275	\$ 993	\$ 782	\$ 618	\$ 941	\$ 1,062	\$ 974	\$ 214	\$ 149	\$ 93		
16.5	\$ 2,238	\$ 1,647	\$ 1,254	\$ 972	\$ 761	\$ 597	\$ 933	\$ 1,062	\$ 974	\$ 193	\$ 128	\$ 72		
16	\$ 2,216	\$ 1,625	\$ 1,231	\$ 950	\$ 739	\$ 575	\$ 926	\$ 1,062	\$ 974	\$ 170	\$ 106	\$ 49		
15.5	\$ 2,192	\$ 1,601	\$ 1,207	\$ 926	\$ 715	\$ 551	\$ 917	\$ 1,062	\$ 974	\$ 147	\$ 82	\$ 25		
15	\$ 2,167	\$ 1,576	\$ 1,182	\$ 900	\$ 689	\$ 525	\$ 394	\$ 287	\$ 197	\$ 121	\$ 56	\$ -		
14.5	\$ 2,140	\$ 1,549	\$ 1,155	\$ 873	\$ 662	\$ 498	\$ 367	\$ 259	\$ 170	\$ 94	\$ 29			
14	\$ 2,111	\$ 1,520	\$ 1,126	\$ 844	\$ 633	\$ 469	\$ 338	\$ 230	\$ 141	\$ 65	\$ -			
13.5	\$ 2,079	\$ 1,488	\$ 1,094	\$ 813	\$ 602	\$ 438	\$ 306	\$ 199	\$ 109	\$ 34	\$ -			
13	\$ 2,046	\$ 1,455	\$ 1,061	\$ 779	\$ 568	\$ 404	\$ 273	\$ 165	\$ 76	\$ -	\$ -			
12.5	\$ 2,009	\$ 1,418	\$ 1,024	\$ 743	\$ 532	\$ 368	\$ 236	\$ 129	\$ 39	\$ -	\$ -			
12	\$ 1,970	\$ 1,379	\$ 985	\$ 704	\$ 492	\$ 328	\$ 197	\$ 90	\$ -	\$ -	\$ -			
11.5	\$ 1,927	\$ 1,336	\$ 942	\$ 661	\$ 450	\$ 285	\$ 154	\$ 47	\$ -	\$ -	\$ -			
11	\$ 1,880	\$ 1,289	\$ 895	\$ 614	\$ 403	\$ 239	\$ 107	\$ -	\$ -	\$ -	\$ -			
10.5	\$ 1,829	\$ 1,238	\$ 844	\$ 563	\$ 352	\$ 188	\$ 56	\$ -	\$ -	\$ -	\$ -			
10	\$ 1,773	\$ 1,182	\$ 788	\$ 507	\$ 295	\$ 131	\$ -	\$ -	\$ -	\$ -	\$ -			

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Cooling Operating Hours
1750 Annual Heating Operating Hours

3.5 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 192	\$ 142	\$ 109	\$ 86	\$ 68	\$ 55	\$ 44	\$ 35	\$ 27	\$ 21	\$ 16	\$ 11		
17.5	\$ 191	\$ 141	\$ 109	\$ 85	\$ 68	\$ 54	\$ 79	\$ 88	\$ 81	\$ 19	\$ 14	\$ 9		
17	\$ 188	\$ 139	\$ 106	\$ 83	\$ 65	\$ 51	\$ 78	\$ 88	\$ 81	\$ 18	\$ 12	\$ 8		
16.5	\$ 187	\$ 137	\$ 104	\$ 81	\$ 63	\$ 50	\$ 78	\$ 88	\$ 81	\$ 16	\$ 11	\$ 6		
16	\$ 185	\$ 135	\$ 103	\$ 79	\$ 62	\$ 48	\$ 77	\$ 88	\$ 81	\$ 14	\$ 9	\$ 4		
15.5	\$ 183	\$ 133	\$ 101	\$ 77	\$ 60	\$ 46	\$ 76	\$ 88	\$ 81	\$ 12	\$ 7	\$ 2		
15	\$ 181	\$ 131	\$ 98	\$ 75	\$ 57	\$ 44	\$ 33	\$ 24	\$ 16	\$ 10	\$ 5	\$ -		
14.5	\$ 178	\$ 129	\$ 95	\$ 73	\$ 55	\$ 42	\$ 31	\$ 22	\$ 14	\$ 8	\$ 2			
14	\$ 176	\$ 127	\$ 94	\$ 70	\$ 53	\$ 39	\$ 28	\$ 19	\$ 12	\$ 5	\$ -			
13.5	\$ 173	\$ 124	\$ 91	\$ 68	\$ 50	\$ 36	\$ 26	\$ 17	\$ 9	\$ 3				
13	\$ 170	\$ 121	\$ 88	\$ 65	\$ 47	\$ 34	\$ 23	\$ 14	\$ 6	\$ -				
12.5	\$ 167	\$ 118	\$ 85	\$ 62	\$ 44	\$ 31	\$ 20	\$ 11	\$ 3					
12	\$ 164	\$ 115	\$ 82	\$ 59	\$ 41	\$ 27	\$ 16	\$ 7	\$ -					
11.5	\$ 161	\$ 111	\$ 79	\$ 55	\$ 37	\$ 24	\$ 13	\$ 4						
11	\$ 157	\$ 107	\$ 75	\$ 51	\$ 34	\$ 20	\$ 9	\$ -						
10.5	\$ 152	\$ 103	\$ 70	\$ 47	\$ 29	\$ 16	\$ 5							
10	\$ 148	\$ 98	\$ 66	\$ 42	\$ 25	\$ 11	\$ -							

42,000 BTUH Cooling Unit
\$ 0.100 Electric Rate
1300 Annual Cooling Operating Hours
1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

4 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 2,626	\$ 1,951	\$ 1,501	\$ 1,179	\$ 938	\$ 750	\$ 600	\$ 478	\$ 375	\$ 289	\$ 214	\$ 150	\$ 106	\$ 82
17.5	\$ 2,619	\$ 1,930	\$ 1,494	\$ 1,172	\$ 931	\$ 743	\$ 1,085	\$ 1,215	\$ 1,114	\$ 267	\$ 193	\$ 129	\$ 106	\$ 82
17	\$ 2,582	\$ 1,907	\$ 1,457	\$ 1,135	\$ 894	\$ 706	\$ 1,077	\$ 1,215	\$ 1,114	\$ 244	\$ 170	\$ 106	\$ 82	\$ 56
16.5	\$ 2,558	\$ 1,883	\$ 1,433	\$ 1,111	\$ 870	\$ 682	\$ 1,069	\$ 1,215	\$ 1,114	\$ 220	\$ 146	\$ 82	\$ 56	\$ 29
16	\$ 2,533	\$ 1,857	\$ 1,407	\$ 1,085	\$ 844	\$ 657	\$ 1,060	\$ 1,215	\$ 1,114	\$ 195	\$ 121	\$ 56	\$ 29	\$ -
15.5	\$ 2,505	\$ 1,830	\$ 1,380	\$ 1,058	\$ 817	\$ 629	\$ 1,050	\$ 1,215	\$ 1,114	\$ 168	\$ 93	\$ 29	\$ -	\$ -
15	\$ 2,476	\$ 1,801	\$ 1,351	\$ 1,029	\$ 788	\$ 600	\$ 450	\$ 327	\$ 225	\$ 139	\$ 64	\$ -	\$ -	\$ -
14.5	\$ 2,445	\$ 1,770	\$ 1,320	\$ 998	\$ 757	\$ 569	\$ 419	\$ 296	\$ 194	\$ 107	\$ 33	\$ -	\$ -	\$ -
14	\$ 2,412	\$ 1,737	\$ 1,286	\$ 965	\$ 724	\$ 536	\$ 386	\$ 263	\$ 161	\$ 74	\$ -	\$ -	\$ -	\$ -
13.5	\$ 2,376	\$ 1,701	\$ 1,251	\$ 929	\$ 688	\$ 500	\$ 350	\$ 227	\$ 125	\$ 38	\$ -	\$ -	\$ -	\$ -
13	\$ 2,338	\$ 1,662	\$ 1,212	\$ 891	\$ 649	\$ 462	\$ 312	\$ 189	\$ 87	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 2,296	\$ 1,621	\$ 1,171	\$ 849	\$ 608	\$ 420	\$ 270	\$ 147	\$ 45	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 2,251	\$ 1,576	\$ 1,126	\$ 804	\$ 563	\$ 375	\$ 225	\$ 102	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 2,202	\$ 1,527	\$ 1,077	\$ 755	\$ 514	\$ 326	\$ 176	\$ 53	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 2,149	\$ 1,474	\$ 1,023	\$ 702	\$ 460	\$ 273	\$ 123	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 2,090	\$ 1,415	\$ 965	\$ 643	\$ 402	\$ 214	\$ 64	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 2,026	\$ 1,351	\$ 900	\$ 579	\$ 338	\$ 150	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

4 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15	16	17
18	\$ 219	\$ 163	\$ 125	\$ 98	\$ 78	\$ 63	\$ 50	\$ 40	\$ 31	\$ 24	\$ 18	\$ 13	\$ 9	\$ 7
17.5	\$ 218	\$ 161	\$ 124	\$ 98	\$ 78	\$ 62	\$ 50	\$ 101	\$ 93	\$ 22	\$ 16	\$ 11	\$ 7	\$ 5
17	\$ 215	\$ 159	\$ 121	\$ 95	\$ 74	\$ 59	\$ 90	\$ 101	\$ 93	\$ 20	\$ 14	\$ 9	\$ 5	\$ 2
16.5	\$ 213	\$ 157	\$ 119	\$ 93	\$ 72	\$ 57	\$ 89	\$ 101	\$ 93	\$ 18	\$ 12	\$ 7	\$ 5	\$ -
16	\$ 211	\$ 155	\$ 117	\$ 90	\$ 70	\$ 55	\$ 88	\$ 101	\$ 93	\$ 16	\$ 10	\$ 5	\$ -	\$ -
15.5	\$ 209	\$ 153	\$ 115	\$ 88	\$ 68	\$ 52	\$ 88	\$ 101	\$ 93	\$ 14	\$ 8	\$ 2	\$ -	\$ -
15	\$ 206	\$ 150	\$ 113	\$ 86	\$ 66	\$ 50	\$ 38	\$ 27	\$ 19	\$ 12	\$ 5	\$ -	\$ -	\$ -
14.5	\$ 204	\$ 147	\$ 110	\$ 83	\$ 63	\$ 47	\$ 35	\$ 25	\$ 16	\$ 9	\$ 3	\$ -	\$ -	\$ -
14	\$ 201	\$ 145	\$ 107	\$ 80	\$ 60	\$ 45	\$ 32	\$ 22	\$ 13	\$ 6	\$ -	\$ -	\$ -	\$ -
13.5	\$ 198	\$ 142	\$ 104	\$ 77	\$ 57	\$ 42	\$ 29	\$ 19	\$ 10	\$ 3	\$ -	\$ -	\$ -	\$ -
13	\$ 195	\$ 139	\$ 101	\$ 74	\$ 54	\$ 38	\$ 26	\$ 16	\$ 7	\$ -	\$ -	\$ -	\$ -	\$ -
12.5	\$ 191	\$ 135	\$ 98	\$ 71	\$ 51	\$ 35	\$ 23	\$ 12	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -
12	\$ 188	\$ 131	\$ 94	\$ 67	\$ 47	\$ 31	\$ 19	\$ 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11.5	\$ 184	\$ 127	\$ 90	\$ 63	\$ 43	\$ 27	\$ 15	\$ 4	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
11	\$ 179	\$ 123	\$ 85	\$ 58	\$ 38	\$ 23	\$ 10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10.5	\$ 174	\$ 118	\$ 80	\$ 54	\$ 34	\$ 18	\$ 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
10	\$ 169	\$ 113	\$ 75	\$ 48	\$ 28	\$ 13	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

48,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the SEER

5 Ton Heat Pump Air-to-Air - Annual Energy Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 3,283	\$ 2,439	\$ 1,876	\$ 1,474	\$ 1,173	\$ 938	\$ 750	\$ 597	\$ 469	\$ 361	\$ 268	\$ 188		
17.5	\$ 3,274	\$ 2,412	\$ 1,867	\$ 1,465	\$ 1,164	\$ 929	\$ 1,359	\$ 1,522	\$ 1,396	\$ 334	\$ 241	\$ 161		
17	\$ 3,228	\$ 2,384	\$ 1,821	\$ 1,419	\$ 1,117	\$ 883	\$ 1,349	\$ 1,522	\$ 1,396	\$ 306	\$ 213	\$ 132		
16.5	\$ 3,198	\$ 2,354	\$ 1,791	\$ 1,389	\$ 1,087	\$ 853	\$ 1,339	\$ 1,522	\$ 1,396	\$ 275	\$ 183	\$ 102		
16	\$ 3,166	\$ 2,322	\$ 1,759	\$ 1,357	\$ 1,055	\$ 821	\$ 1,328	\$ 1,522	\$ 1,396	\$ 244	\$ 151	\$ 70		
15.5	\$ 3,132	\$ 2,288	\$ 1,725	\$ 1,323	\$ 1,021	\$ 787	\$ 1,316	\$ 1,522	\$ 1,396	\$ 209	\$ 117	\$ 36		
15	\$ 3,095	\$ 2,251	\$ 1,688	\$ 1,286	\$ 985	\$ 750	\$ 563	\$ 409	\$ 281	\$ 173	\$ 80	\$ -		
14.5	\$ 3,057	\$ 2,212	\$ 1,650	\$ 1,248	\$ 946	\$ 712	\$ 524	\$ 370	\$ 243	\$ 134	\$ 42			
14	\$ 3,015	\$ 2,171	\$ 1,608	\$ 1,206	\$ 905	\$ 670	\$ 482	\$ 329	\$ 201	\$ 93	\$ -			
13.5	\$ 2,970	\$ 2,126	\$ 1,563	\$ 1,161	\$ 860	\$ 625	\$ 438	\$ 284	\$ 166	\$ 48	\$ -			
13	\$ 2,922	\$ 2,078	\$ 1,515	\$ 1,113	\$ 812	\$ 577	\$ 390	\$ 236	\$ 108	\$ -	\$ -			
12.5	\$ 2,870	\$ 2,026	\$ 1,463	\$ 1,061	\$ 760	\$ 525	\$ 338	\$ 184	\$ 56	\$ -	\$ -			
12	\$ 2,814	\$ 1,970	\$ 1,407	\$ 1,005	\$ 704	\$ 469	\$ 281	\$ 128	\$ -	\$ -	\$ -			
11.5	\$ 2,753	\$ 1,909	\$ 1,346	\$ 944	\$ 642	\$ 408	\$ 220	\$ 67	\$ -	\$ -	\$ -			
11	\$ 2,686	\$ 1,842	\$ 1,279	\$ 877	\$ 576	\$ 341	\$ 153	\$ -	\$ -	\$ -	\$ -			
10.5	\$ 2,613	\$ 1,769	\$ 1,206	\$ 804	\$ 503	\$ 268	\$ 80	\$ -	\$ -	\$ -	\$ -			
10	\$ 2,533	\$ 1,688	\$ 1,126	\$ 724	\$ 422	\$ 188	\$ -	\$ -	\$ -	\$ -	\$ -			

60,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

5 Ton Heat Pump Air-to-Air - Average Monthly Savings

New SEER	Existing SEER													
	4	5	6	7	8	9	10	11	12	13	14	15		
18	\$ 274	\$ 203	\$ 156	\$ 123	\$ 98	\$ 78	\$ 63	\$ 50	\$ 39	\$ 30	\$ 22	\$ 16		
17.5	\$ 273	\$ 201	\$ 156	\$ 122	\$ 97	\$ 77	\$ 113	\$ 127	\$ 116	\$ 28	\$ 20	\$ 13		
17	\$ 269	\$ 199	\$ 152	\$ 118	\$ 93	\$ 74	\$ 112	\$ 127	\$ 116	\$ 25	\$ 18	\$ 11		
16.5	\$ 266	\$ 196	\$ 149	\$ 116	\$ 91	\$ 71	\$ 112	\$ 127	\$ 116	\$ 23	\$ 15	\$ 9		
16	\$ 264	\$ 193	\$ 147	\$ 113	\$ 88	\$ 68	\$ 111	\$ 127	\$ 116	\$ 20	\$ 13	\$ 6		
15.5	\$ 261	\$ 191	\$ 144	\$ 110	\$ 85	\$ 66	\$ 110	\$ 127	\$ 116	\$ 17	\$ 10	\$ 3		
15	\$ 258	\$ 188	\$ 141	\$ 107	\$ 82	\$ 63	\$ 47	\$ 34	\$ 23	\$ 14	\$ 7	\$ -		
14.5	\$ 255	\$ 184	\$ 137	\$ 104	\$ 79	\$ 59	\$ 44	\$ 31	\$ 20	\$ 11	\$ 3	\$ -		
14	\$ 251	\$ 181	\$ 134	\$ 101	\$ 75	\$ 56	\$ 40	\$ 27	\$ 17	\$ 8	\$ -	\$ -		
13.5	\$ 248	\$ 177	\$ 130	\$ 97	\$ 72	\$ 52	\$ 36	\$ 24	\$ 13	\$ 4	\$ -	\$ -		
13	\$ 244	\$ 173	\$ 126	\$ 93	\$ 68	\$ 48	\$ 32	\$ 20	\$ 9	\$ -	\$ -	\$ -		
12.5	\$ 239	\$ 169	\$ 122	\$ 88	\$ 63	\$ 44	\$ 28	\$ 15	\$ 5	\$ -	\$ -	\$ -		
12	\$ 235	\$ 164	\$ 117	\$ 84	\$ 59	\$ 39	\$ 23	\$ 11	\$ -	\$ -	\$ -	\$ -		
11.5	\$ 229	\$ 159	\$ 112	\$ 79	\$ 54	\$ 34	\$ 18	\$ 6	\$ -	\$ -	\$ -	\$ -		
11	\$ 224	\$ 153	\$ 107	\$ 73	\$ 48	\$ 28	\$ 13	\$ -	\$ -	\$ -	\$ -	\$ -		
10.5	\$ 218	\$ 147	\$ 101	\$ 67	\$ 42	\$ 22	\$ 7	\$ -	\$ -	\$ -	\$ -	\$ -		
10	\$ 211	\$ 141	\$ 94	\$ 60	\$ 35	\$ 16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		

60,000 BTUH Cooling Unit

\$ 0.100 Electric Rate

1300 Annual Cooling Operating Hours

1750 Annual Heating Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the AFUE

50,000 BTU Furnace Unit

Annual Energy Savings

New AFUE	Existing AFUE							
		55%	60%	65%	70%	75%	80%	85%
	95% \$	4,689 \$	3,761 \$	2,976 \$	2,303 \$	1,719 \$	1,209 \$	759
	90% \$	4,331 \$	3,403 \$	2,618 \$	1,944 \$	1,361 \$	851	
	85% \$	3,930 \$	3,002 \$	2,217 \$	1,544 \$	961 \$	450	
	80% \$	3,480 \$	2,552 \$	1,767 \$	1,094 \$	510 \$	-	

Monthly Energy Savings

New AFUE	Existing AFUE										
	95%	90%	85%	80%	55%	60%	65%	70%	75%	80%	85%
	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
	391	361	328	290	313	284	248	192	143	101	63

50,000 MBTUH Heating Unit
\$ 7.00 MCF Rate
1750 Annual Operating Hours

75,000 BTU Furnace Unit

Annual Energy Savings

New AFUE	Existing AFUE							
		55%	60%	65%	70%	75%	80%	85%
95%	\$	7,033	\$ 5,641	\$ 4,464	\$ 3,454	\$ 2,579	\$ 1,813	\$ 1,138
90%	\$	6,496	\$ 5,104	\$ 3,926	\$ 2,917	\$ 2,042	\$ 1,276	-
85%	\$	5,896	\$ 4,504	\$ 3,326	\$ 2,316	\$ 1,441	\$ 676	-
80%	\$	5,220	\$ 3,828	\$ 2,650	\$ 1,641	\$ 766	-	-

Monthly Energy Savings

New AFUE	Existing AFUE							
	95%	90%	85%	80%	65%	60%	55%	
	\$ 586	\$ 541	\$ 491	\$ 435	\$ 372	\$ 327	\$ 288	\$ 215
	\$ 470	\$ 425	\$ 375	\$ 319	\$ 277	\$ 243	\$ 193	\$ 151
	\$ 372	\$ 327	\$ 277	\$ 221	\$ 193	\$ 170	\$ 120	\$ 106
	\$ 288	\$ 243	\$ 193	\$ 137	\$ 120	\$ 64	\$ -	\$ -
	\$ 215	\$ 170	\$ 120	\$ 64	\$ -	\$ -	\$ -	\$ -
	\$ 151	\$ 106	\$ 56	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ 95	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

75,000 MBTUH Heating Unit
\$ 7.00 MCF Rate
1750 Annual Operating Hours

Estimated Energy Savings

6/23/2011

Can vary widely due to unique installation and environmental conditions
As equipment deteriorates, so does the AFUE

100,000 BTU Furnace Unit

Annual Energy Savings

New AFUE			Existing AFUE							
		55%	60%	65%	70%	75%	80%	85%		
95%	\$	9,378	\$ 7,522	\$ 5,951	\$ 4,605	\$ 3,439	\$ 2,418	\$ 1,517		
90%	\$	8,662	\$ 6,806	\$ 5,235	\$ 3,889	\$ 2,722	\$ 1,701			
85%	\$	7,861	\$ 6,005	\$ 4,434	\$ 3,088	\$ 1,922	\$ 901			
80%	\$	6,960	\$ 5,104	\$ 3,534	\$ 2,188	\$ 1,021	\$ -			

Monthly Energy Savings

New AFUE			Existing AFUE							
		55%	60%	65%	70%	75%	80%	85%		
95%	\$	781	\$ 627	\$ 496	\$ 384	\$ 287	\$ 201	\$ 125		
90%	\$	722	\$ 567	\$ 436	\$ 324	\$ 227	\$ 142	\$ -		
85%	\$	655	\$ 500	\$ 370	\$ 257	\$ 160	\$ 75	\$ -		
80%	\$	580	\$ 425	\$ 294	\$ 182	\$ 85	\$ -	\$ -		

100,000 MBTUH Heating Unit
\$ 7.00 MCF Rate
1750 Annual Operating Hours

120,000 BTU Furnace Unit

Annual Energy Savings

New AFUE			Existing AFUE							
		55%	60%	65%	70%	75%	80%	85%		
95%	\$	11,254	\$ 9,026	\$ 7,142	\$ 5,526	\$ 4,126	\$ 2,901	\$ 1,820		
90%	\$	10,394	\$ 8,167	\$ 6,282	\$ 4,667	\$ 3,267	\$ 2,042	\$ -		
85%	\$	9,433	\$ 7,206	\$ 5,321	\$ 3,706	\$ 2,306	\$ 1,081	\$ -		
80%	\$	8,352	\$ 6,125	\$ 4,240	\$ 2,625	\$ 1,225	\$ -	\$ -		

Monthly Energy Savings

New AFUE			Existing AFUE							
		55%	60%	65%	70%	75%	80%	85%		
95%	\$	938	\$ 752	\$ 595	\$ 461	\$ 344	\$ 242	\$ 152		
90%	\$	866	\$ 681	\$ 524	\$ 389	\$ 272	\$ 170	\$ -		
85%	\$	786	\$ 600	\$ 443	\$ 309	\$ 192	\$ 90	\$ -		
80%	\$	696	\$ 510	\$ 353	\$ 219	\$ 102	\$ -	\$ -		

120,000 MBTUH Heating Unit
\$ 7.00 MCF Rate
1750 Annual Operating Hours

All Equipment Brands Installation Price Book

Go ahead and Get Success Today!

\$50.00 Mo.

Subscription

Contractor Benefits

- Improves Customer Satisfaction
- Enables you to charge a fair price
- Recover investment on the first call
- Provides sales with installation notes to prevent pricing errors
- No data base maintenance required
- Print as many books as you like right on your PC
- Simple 1-page set-up
- Unlimited updates

Selling Benefits

- Provides a professional sales call handling process
- Provides upfront installation pricing explanations
- Provides authoritative national pricing standards
- Eliminates spelling errors
- Eliminates math errors
- Eliminates writers block
- Provides sales reps an opportunity to be rewarded for speed and efficiency

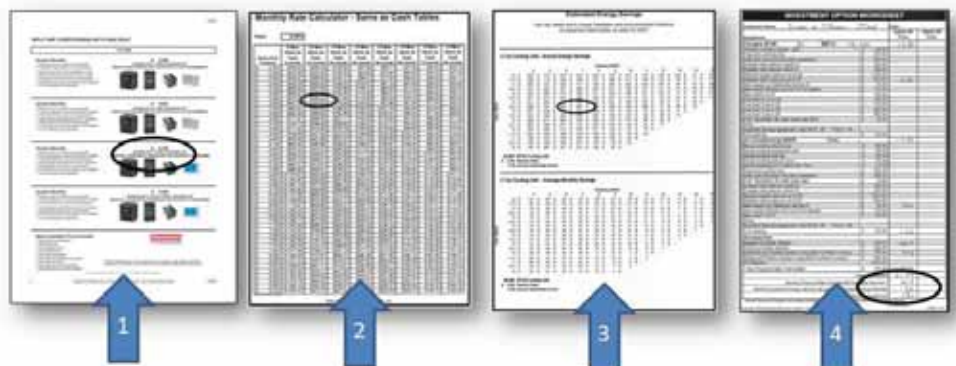
We agree that flat rate pricing programs provided by other industry trade groups give their customers a huge competitive advantage....

But...you do not need to go down any of these expensive paths
SPENDING THOUSANDS to get success.

**Best practice consumer presentation to help
you close more by explaining**



Pricing, Payment, & Energy Savings Tables



Home Comfort Set-Up and Order Entry Form

To set-up your book's pricing, simply enter the minimum pricing information in the 4 gray highlighted cells. Other pricing cells defaults to industry averages. See product user guide for details on how price books are made. Twelve month from date of submission, subscription price includes unlimited customer updates, equipment cost updates, and authorization to print as many books as needed. **Please carefully print your information.**

To set-up your book's pricing, simply enter the minimum pricing information in the 4 gray highlighted cells. Other pricing cells defaults to industry averages. See product user guide for details on how price books are made. Twelve month from date of submission, subscription price includes unlimited customer updates, equipment cost updates, and authorization to print as many books as needed. **Please carefully print your information.**

Items in shaded area are the minimum data required to obtain flat rate price book

Installation Labor		Industry Average	Actual	Utility Rates		Industry Average	Actual
1	Crew Chief Labor Rate:			16	Electric Utility Rate KWH:	\$0.14	
2	Helper Labor Rate:			17	Gas Utility Rate per Therm:	\$1.20	
Vehicle/ Miscellaneous		Industry Average	Actual	18	Propane per Gallons:	\$3.28	
3	Materials Sales Tax %:	6.50%		19	Oil per Gallon:	\$2.83	
4	Average miles round trip:	15		Operating Hours		Industry Average	Actual
5	Travel Cost Per Mile:	\$0.50		20	Annual Heating Operating Hrs:	2750	
6	Hourly Truck Charge:	\$4.80		21	Annual Cooling Operating Hrs:	700	
7	Risk/Proficiency/Warranty %:	4.00%		Finance Rates		Industry Average	Actual
Geothermal Well Subcontractor		Actual		22	Home Equity Loan Rate %:	2.99%	
8	Geothermal Well Subcontract 1.5 ton			23	Local Bank Loan Rate %:	3.13%	
9	Geothermal Well Subcontract 2 ton			24	6 Months same as cash rate:	4.20%	
10	Geothermal Well Subcontract 2.5 ton			25	12 Months same as cash rate:	6.80%	
11	Geothermal Well Subcontract 3 ton			26	18 Months same as cash rate:	10.65%	
12	Geothermal Well Subcontract 3.5 ton			Gross Profit Margin		Industry Average	Actual
13	Geothermal Well Subcontract 4 ton			27	Installation Dept Overhead %:	25%	
14	Geothermal Well Subcontract 5 ton			28	Sales Commission % of Sales:	8%	
Geothermal Elect Subcontractor		Actual		29	Net Profit Before Taxes %:	12%	
15	Geothermal Elect Subcontract			30	Total of 8+9+10 = GPM %:	45%	

Company: _____ Phone: _____

Phone:

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